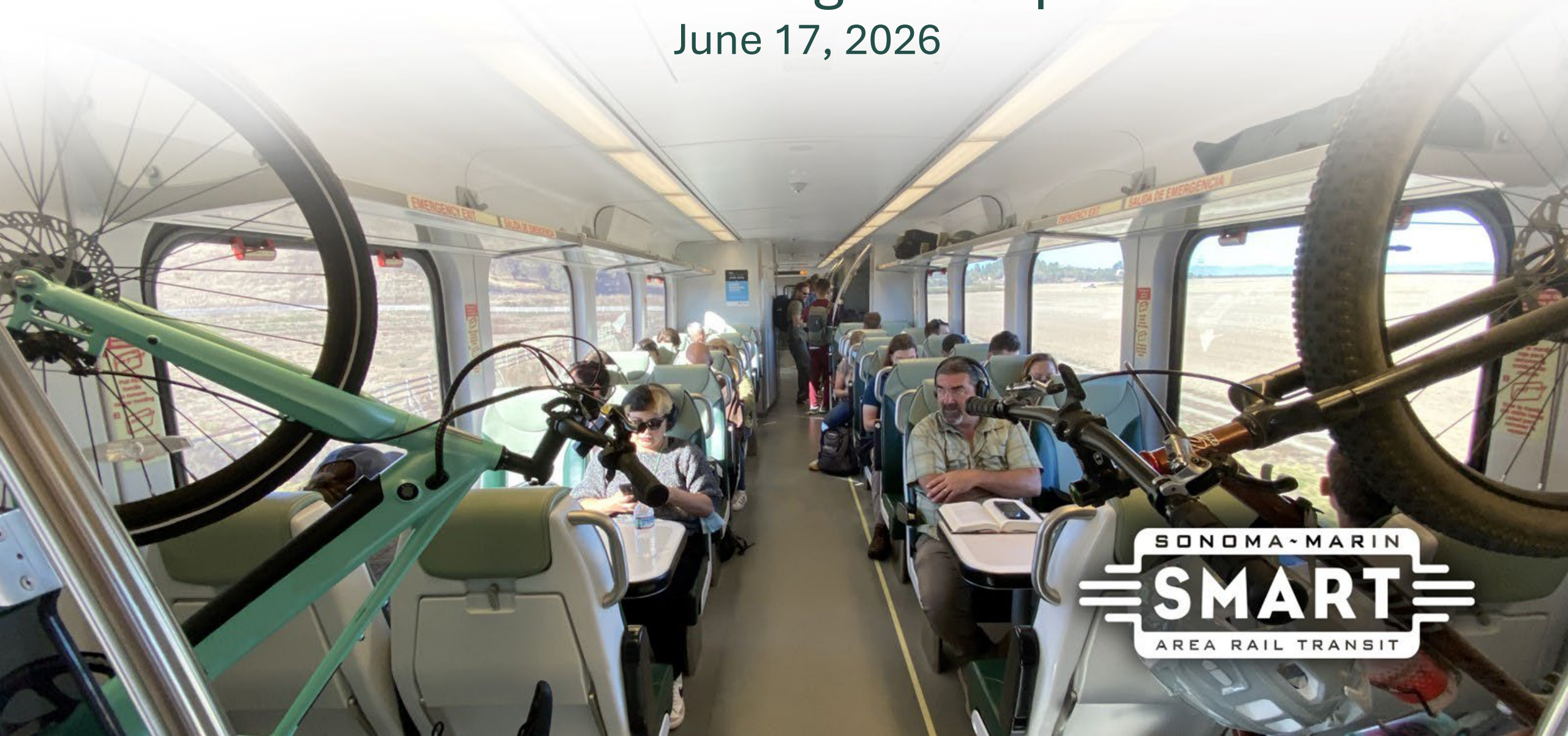


Sonoma-Marín Area Rail Transit District

General Manager's Report

June 17, 2026



General Manager's Report

- **Measure B**
- **Contracts/Procurement over \$100K**
- **Ridership Report**
- **Fireworks Service**
- **Employee Recognition**
- **Farewell to Heather McKillop**
- **Questions**



Measure B



- Marin = 75.75%
- Sonoma = 73.78%

Contracts/Procurements over \$100K

CONTRACTS / PURCHASE ORDERS				
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AWARD AMOUNT
OP-EQ-26-002	MegaRock Group, Inc.	Awarded Purchase Agreement	Purchase of New Railcar Mover	\$ 185,725.00

- Contract for purchase of new railcar mover
- This award was the result of a competitive Request for Proposals solicitation process with an Evaluation Committee determining the Proposal submitted by MegaRock Group, Inc. provided the best value to the District.
- The contract amount is \$185,725

Contracts/Procurements over \$100K

AMENDMENTS / CHANGE ORDERS					
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
OP-PS-21-001	Holland L.P.	Executed Amendment No. 3	Testing and Measuring of Track Geometry, Track Strength, and Rail Profile	\$5,000.00	\$142,500.00

- Amendment to the Holland L.P. contract for testing and measuring of track geometry, track strength, and rail profile
- Amendment provides for an increase to the not-to-exceed amount to be able to administratively close out the Agreement following service completion.
- Amendment amount was \$5,000 with a new total contract amount of \$142,500

Contracts/Procurements over \$100K

AMENDMENTS / CHANGE ORDERS					
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
FR-SV-23-001	Lambertus Verstegen dba South West Locomotive Repair	Executed Amendment No. 2	As-Needed Freight Locomotive Maintenance and Repair Services	\$30,000.00	\$130,000.00

- Amendment to the Lambertus Verstegen dba Southwest Locomotive Repair contract for as needed freight locomotive maintenance and repair service
- Extends the Agreement for an additional year utilizing an available option
- The amendment amount was \$30,000 with a new total contract amount of \$130,000

Contracts/Procurements over \$100K

AMENDMENTS / CHANGE ORDERS					
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
LG-PS-22-001	Lewis Brisbois Bisgaard & Smith, LLP	Executed Amendment No. 5	Provides various legal services regarding litigation, rail transit issues, including railroad right of way, construction projects, and related issues on a task order basis	\$50,000.00	\$130,000.00

- Amendment to the Lewis Brisbois, Bisgaard & Smith LLP contract for various legal services
- Extends the contract for an additional year.
- Amendment amount was \$50,000 with a new total contract amount of \$130,000

Contracts/Procurements over \$100K

AMENDMENTS / CHANGE ORDERS

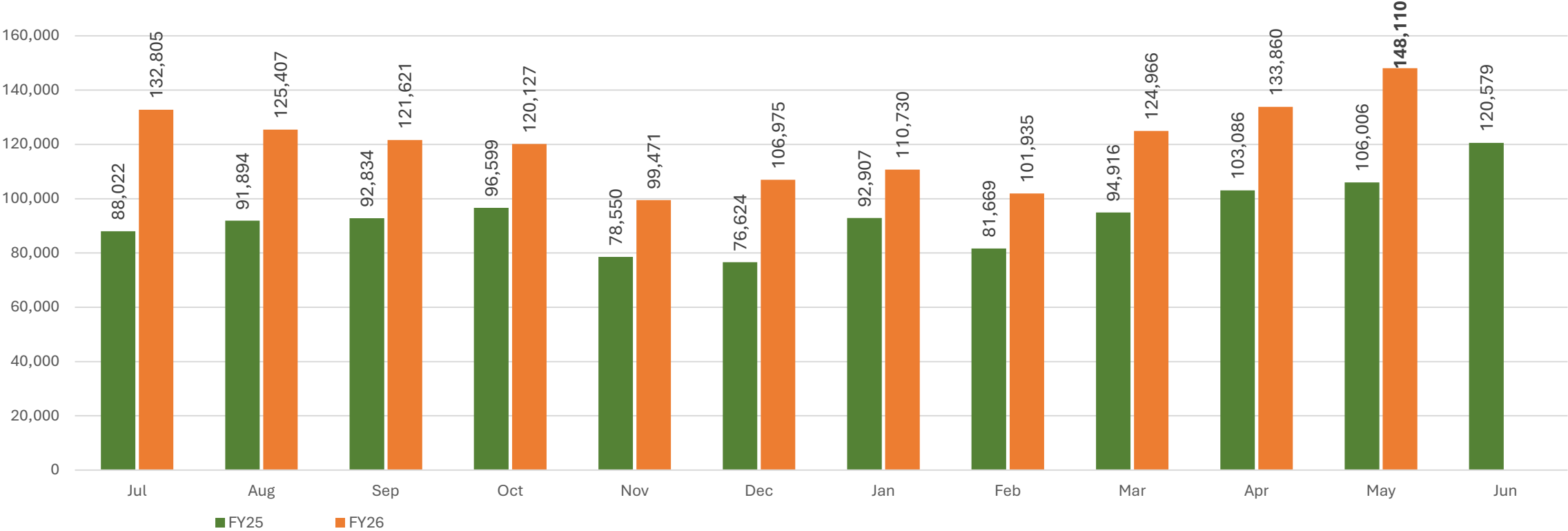
CONTRACT # / PO #	COMPANY NAME	ACTION	DESCRIPTION	AMOUNT INCREASED	NEW CONTRACT AMOUNT
OP-SV-22-004	Summit Signal, Inc.	Executed Amendment No. 3	On-Call Emergency Call-Out Maintenance for Signal Equipment Located Along SMART's Brazos Subdivision	\$51,000.00	\$151,000.00

- Amendment to contract with Summit Signal, Inc. for on-call emergency maintenance for signal equipment along SMART's Brazos Subdivision
- This Amendment extends the Agreement for an additional year utilizing an available option
- Amendment amount was \$51,000 with a new total contract amount of \$151,000

SMART Ridership (Monthly)

May ridership = 148,110

- 40% higher than May 2025



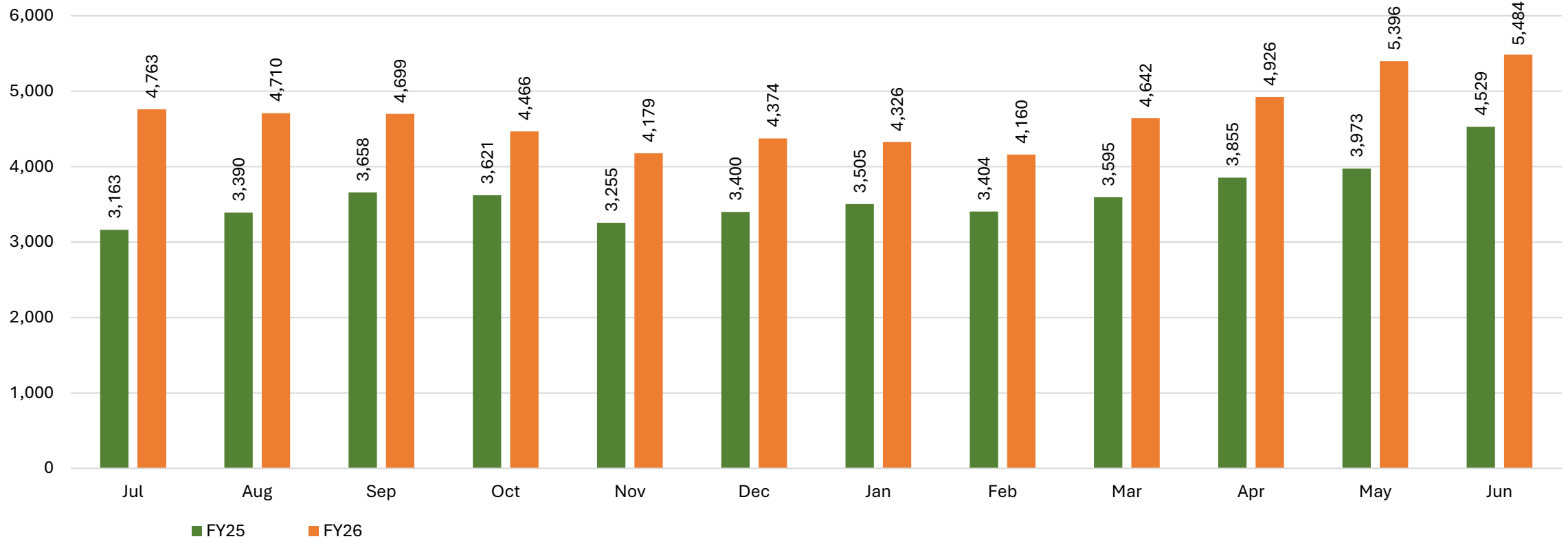
Average Weekday Ridership

May Average Weekday ridership: 5,396

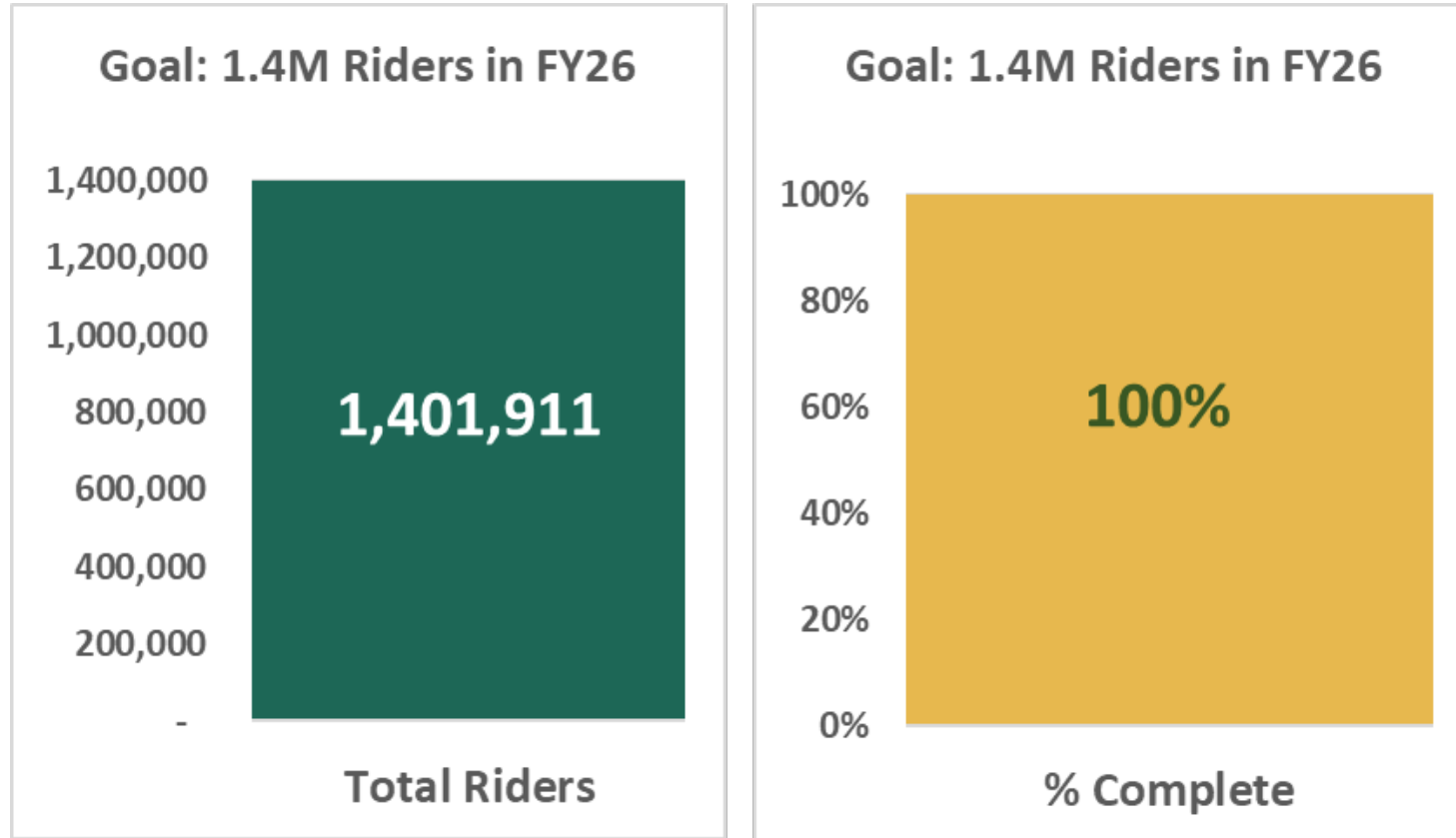
- 36% over May 2025

June Average Weekday ridership to date: 5,484

- 21% over June 2025



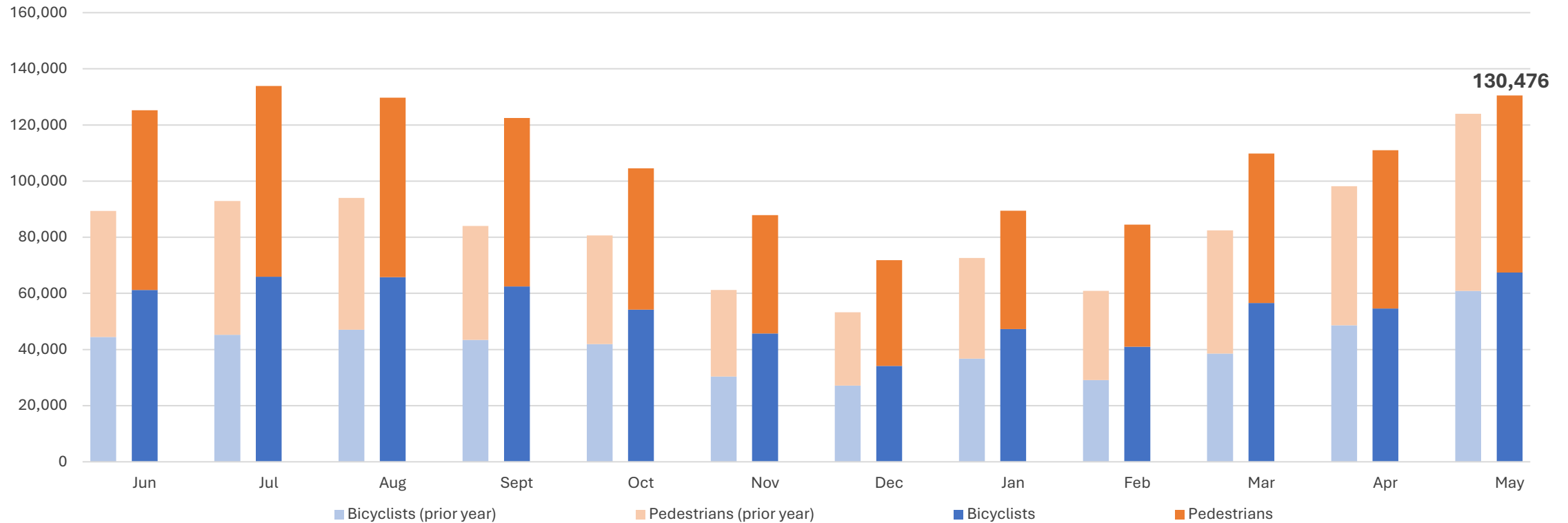
SMART to 1.4 Million Riders in FY26 (July 1 – Jun 15)



- Already surpassed FY26 ridership goal of 1.4M
- Anticipate exceeding FY26 goal by 70K riders
- 31% above FY25 / 105% above FY19

SMART Pathway Counts

- May Pathway Trips = 130,476
 - 5% over May 2025



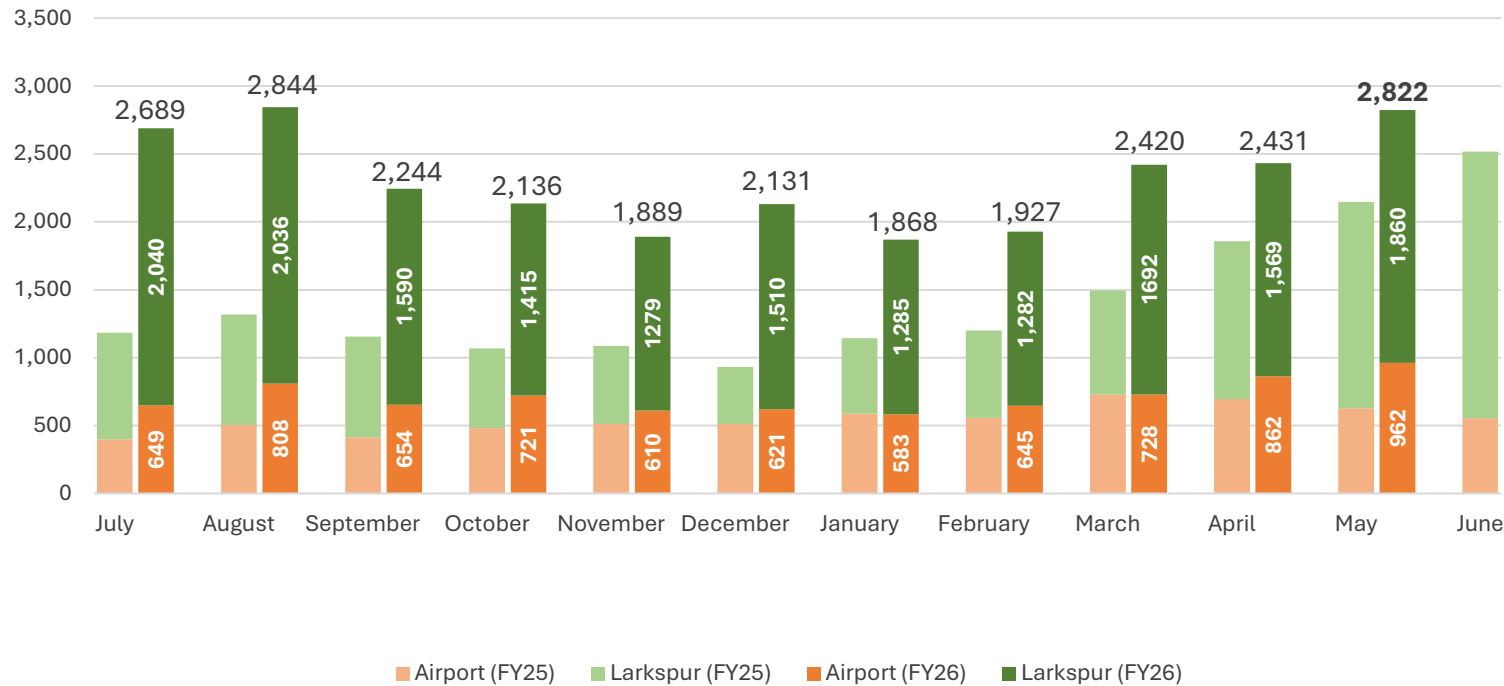
SMART Connect Ridership

May Connect Ridership: 2,822

- 31% over May 2025



SMART Connect Ridership (FY25-FY26)



Special late-night service for fireworks shows

MARIN COUNTY FAIR

- Fairgoers can skip the traffic and save on parking by taking the train to the SMART Marin Civic Center Station to reach the fairgrounds.
- SMART, in partnership with the Marin County Fair, is offering additional service July 1-5 to allow fairgoers to stay late and enjoy the fireworks.
- Northbound trains will depart from Civic Center Station at 10:00 PM and 10:40 PM.
- The last southbound train will depart Civic Center Station at 10:10 PM.



Special late-night service for fireworks shows

WINDSOR KABOOM

- On Friday, July 3, SMART will offer special late-night service from the Windsor KABOOM fireworks show, in partnership with the Town of Windsor.
- Trains will depart from Windsor at 10:20 PM and 10:50 PM and travel southbound to Petaluma.



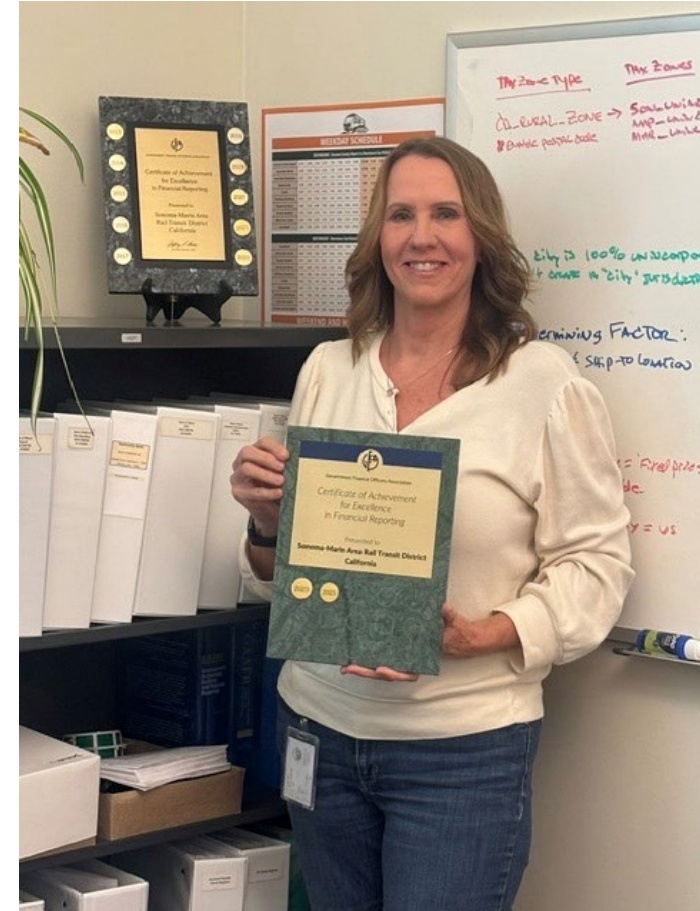
Hospitality and Tourism Champion of the Year

- SMART Communications and Marketing Coordinator, Itze Peña-Andrade was honored at the Annual Sonoma County Tourism Bureau's Stars of the Industry Awards as the Hospitality and Tourism Champion of the Year.
- Itze's experience in hospitality, tourism marketing, and community engagement is an asset to SMART as we grow ridership, expand northward into the Alexander Valley, and introduce new visitors and residents to the benefits of traveling by rail.



Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting FY25

- FY25 GFOA Achievement of Excellence in Financial Reporting awarded to Accounting Manager, Kathy Holt
- Highest Form of Recognition in governmental accounting and financial reporting
- Meets the highest standards of the program which includes demonstrating a constructive “spirit of full disclosure” to clearly communicate SMART’s financial story and motivate potential users and user groups to read the report
- This is the 12th time SMART has received this honor



Kathy Holt
Accounting Manager

Farewell to Heather McKillop

- Chief Financial Officer (CFO)
 - Joined SMART November 2020
 - Served 5 years 7 months
- Responsibilities included planning, organizing, managing, and providing administrative direction and oversight for all functions and activities of the Finance Department including budgeting, accounting, financial forecasting, grant development, debt management, investments, regulatory compliance, financial reporting, and procurement
- Played key role in SMART's ridership growth, service expansion, and rail and pathway extensions.



Questions?