In accordance with AB 361, Sonoma-Marin Area Rail Transit District Resolution No. 2021-24, Governor Newsom’s March 4, 2020, State of Emergency due to the COVID-19 pandemic and Marin and Sonoma Counties Health Officials recommendations to continue measures that promote social distancing the SMART Board of Directors Meeting will continue to be held virtually through Zoom.

MEMBERS OF THE PUBLIC MAY NOT ATTEND THIS MEETING IN PERSON

ZOOM TELECONFERENCE INSTRUCTIONS

PUBLIC COMMENT PRIOR TO MEETING:
If you wish to make a comment you are strongly encouraged to please submit your comment by 5:00 p.m. on Tuesday, October 18, 2022 at https://www.surveymonkey.com/r/SMARTBoardComments

PUBLIC COMMENT DURING THE MEETING:
The SMART Board Chair will open the floor for public comment during the Public Comment period on the agenda. Please check and test your computer settings so that your audio speaker and microphones are functioning. Speakers are asked to limit their comments to two (2) minutes. The amount of time allocated for comments during the meeting may vary at the Chairperson’s discretion depending on the number of speakers and length of the agenda.

1. Call to Order

2. Approval of the October 5, 2022, Board Meeting Minutes

3. Board Member Announcements

4. General Manager’s Report

5. Public Comment on Non-Agenda Items
Consent Calendar

Regular Calendar
7. Authorize the General Manager to Award Contract No. IT-PS-22-002 with Militus, Inc. to provide Cybersecurity and Network Threat Analysis and Assessments for SMART in an amount of $120,000 for the initial term of three years – Presented by Ryan Brumley

8. Authorize the General Manager to Award Contract No. OT-PS-22-001 to Khouri Consulting, LLC to provide State Legislative Advocacy Services for SMART in an amount of $120,000 for Year 1, $120,000 for Year 2, $120,000 for Year 3, $126,000 for Optional Year 4, and $126,000 for Optional Year 5 – Presented by Ken Hendricks

9. Approve a Resolution Amending the Fiscal Year 2023 Annual Budget for increased appropriation of $14,100,000 for the completion of the construction of a second Petaluma SMART Station at Corona Road, Petaluma – Presented by Heather McKillop

10. Approve SMART Field Trip Program for Youth in Grades K-12 School Groups – Presented by Emily Betts

11. Bicycle and Pedestrian Counters on Segments of the Multi-Use Pathway (Information/Discussion) – Presented by Emily Betts

12. Closed Session
   a. Conference with Board of Directors Regarding Reappointment of General Counsel (Labor Negotiations) – Pursuant to California Government Code Section 54957.6
      Agency Designated Representative: General Manager / Board of Directors’ Chair Employee: General Counsel – Unrepresented

   b. Conference with General Manager Cumins, pursuant to California Government Code Section 54956.8 regarding Real Estate Property Negotiations
      Property: APN’s: 007-153-014 through 007-153-018
                  D Street and Lakeville, Petaluma
      Negotiating Parties: General Manager Cumins – Petaluma Riverfront LLC

13. Report Out Closed Session

14. Next Regular Meeting of the Board of Directors, November 2, 2022 – 1:30 PM

15. Adjournment

DISABLED ACCOMODATIONS:
Upon request, SMART will provide for written agenda materials in appropriate alternative formats, or disability-related modification or accommodation, to enable individuals with disabilities to participate in and provide comments at/related to public meetings. Please submit a request, including your name, phone number and/or email address, and a description of the modification, accommodation, service, or alternative format requested at least two (2) days before the meeting. Requests should be emailed to Leticia Rosas-Mendoza, Clerk of the Board at lrrosas@sonomamarintrain.org or submitted by phone at (707) 794-3072. Requests made by mail SMART’s, 5401 Old Redwood Highway, Suite 200, Petaluma, CA 94954 must be received at least two days before the meeting. Requests will be granted whenever possible and resolved in favor of accessibility.
BOARD OF DIRECTORS
REGULAR MEETING MINUTES
October 5, 2022 - 1:30 PM

In accordance with AB 361, Sonoma-Marin Area Rail Transit District Resolution No. 2021-24, Governor Newsom’s March 4, 2020, State of Emergency due to the COVID-19 pandemic, and Marin and Sonoma Counties Health Officials recommendations to continue measures that promote social distancing, the SMART Board of Directors Meeting will continue to be held virtually through Zoom. **MEMBERS OF THE PUBLIC MAY NOT ATTEND THIS MEETING IN PERSON**

1. Call to Order

Chair Rabbitt called the meeting to order at 1:30pm. Directors Bagby, Connolly, Coursey, Fudge, Hillmer, Lucan, Pahre and Rogers. Director Colin absent; Director Arnold and Garbarino joined later.

2. Approval of the September 21, 2022, Board Meeting Minutes

Director Garbarino joined at 1:31pm

**MOTION:** Director Coursey moved approval of September 21, 2022; Board Meeting Minutes as presented. Director Garbarino second. The motion carried 10-0 (Director Colin absent; Director Arnold joined later)

3. Board Members Announcements

None

4. General Manager’s Report

Director Arnold joined 1:33pm

General Manager Cumins provided a brief update on the following:

- Ridership
- New Schedule – October 3, 2022
- Bike Capacity Initiative
- 45 (G) Tax Credit
- Communications and Marketing
- Questions
Ridership Update
- In September, average weekday boardings were 1,962 per day, a 9% increase since August.
- Ridership continues to be strong; daily boardings averaged 2,137 riders per day.
- Average weekday boardings for September and October were up 78% over last year.
- We currently are seeing about 79% of the 2019 ridership.
- Monthly ridership continues to climb, providing service to 49,134 riders in September. This number is 76% higher than this time last year.
- Looking at ridership growth since January 2022, month-to-month, October weekday boardings were up 120% vs January 2022.

New Schedule Changes – October 3, 2022
- As approved by the Board on September 7, on October 3, SMART added two mid-day trips and adjusted the times on two existing weekday trips, and three existing weekend trips.
- These changes were in large part due to feedback SMART received from the Planning for the Future listening sessions and requests from our riders about schedule improvements, mid-day service, and ferry connections.

Bike Capacity Initiative
- Removed flip seats to allow additional bike capacity
- Two-week trial on one train
- No problems/damage = fleet-wide modification

45(G) Tax Credit
- Federal Income Tax Credit for Qualified Track Maintenance owned by Short Line and Regional Freight Railroads
- 50 cents for every dollar of track maintenance expenses with a cap of $3,500 per mile of track
- Goes down to 40 cents in 2023
- SMART is a Class III Railroad and qualifies for the credit
- SMART is a government entity and can’t use the credit because we don’t pay income tax

Communications and Marketing
- New Branding Strategy
- Rider Guide Schedule – October 3, 2022

Comments
Director Fudge stated that she has noticed the communications and marketing changes. The Bicycle Coalition was pleased to see more room for bicycles on the train and is happy that staff is responding to all the public comments.

Director Garbarino thanked General Manager Cumins for the excellent report and the Board meeting summaries. Part of her responsibility is to report to other committees, SMART’s progress. The detailed General Manager’s Report and Board meeting summaries help her tremendously.
Chair Rabbitt stated that SMART is evolving, growing, and doing better each month. The ridership graph continues to show steady increase month over month. The schedule change has been well received, and it shows that we are listening to the public as well as the bicycle capacity initiative, knowing that is a trial base. It is great news to receive a tax credit.

5. Public Comment on Non-Agenda Items

Norman Gilroy thanked General Manager Cumins, SMART staff, Mr. Mansourian and Supervisor Gorin for removing the LPG storage tanks in Schellville area in Sonoma as agreed.

6. Consent
   a. Consider and Approve a Resolution to continue virtual Tele/Video Conference Meetings during the COVID-19 State of Emergency
   b. Approval of Monthly Financial Reports – July and August 2022
   c. Authorize the Board Chair to Execute a Collective Bargaining Agreement with the International Association of Machinists and Aerospace Workers, (IAMAW), Lodge No. 1414; and Approve a Resolution updating Fiscal Year 2022-23, Appendix C, Position Authorization

Comments
Chair Rabbitt thanked staff and the International Association of Machinists and Aerospace Workers for going through good faith negotiations.

Chair Rabbitt asked for Board and public comments on the proposed Consent Agenda.

MOTION: Director Fudge moved approval of the Consent Agenda Items as presented. Vice Chair Pahre second. The motion carried 10-0. ((Director Colin and Rogers absent).

7. Approve a Resolution Authorizing the General Manager to Execute Contract No. CV-BB-22-003 with Ghilotti Bros., Inc. in the amount of $1,237,052 for construction of Lakeville Street to Payran Street Pathway – Presented by Ken Hendricks

Procurement Manager, Ken Hendricks, stated that staff is recommending approval of the resolution and contract for the construction of Lakeville Street to Payran Street Pathway. This segment will provide a connection between the existing Payran Street to Southpoint Boulevard Pathway and passing through Lakeville Street in Petaluma.

An invitation for Bid was issued on August 19, 2022. SMART received three (3) responsive bids on September 14, 2022:
   ▪ Ghilotti Bros, Inc.: $1,237,052
   ▪ Ghilotti Construction Company: $1,754,156
   ▪ Granite Construction Company: $1,512,687

SMART determined Ghilotti Bros. Inc, to have submitted the lowest responsive responsible bid for the construction of the Non-Motorized Pathway from Lakeville Street to Payran Street.
The project is primarily grant funded by the Federal Transportation Administration Quick Strike Grant program and Measure Q funds.

Therefore, staff recommends approving Resolution No. 2022-31 authorizing the General Manager to execute Construction Contract No. CV-BB-22-003 with Ghilotti Bros. Inc. in the amount of $1,237,052.

Comments
Director Coursey suggested including a map of the pathway construction area for the public to see the process and progress.

MOTION: Director Arnold moved to Approve a Resolution Authorizing the General Manager to Execute Contract No. CV-BB-22-003 with Ghilotti Bros., Inc. in the amount of $1,237,052 for construction of Lakeville Street to Payran Street Pathway as presented. Director Lucan second. The motion carried 10-0. (Directors Colin and Rogers absent)

8. SMART Transit Asset Management Plan (Information/Discussion) – Presented by Heather McKillop

Chief Financial Officer McKillop stated that SMART as a transit agency receiving grant funds is required to produce a Transit Asset Management Plan. She provided a PowerPoint presentation, which is posted on the SMART’s website. Highlights include:

SMART Transit Asset Management Plan
▪ Why Asset Management Plan
▪ What Does It Contain
▪ Scope
▪ Assets – Revenue Vehicles
▪ Assets – Facilities
▪ Assets – Infrastructure
▪ Assets – Equipment
▪ Condition Assessment – Revenue Vehicles
▪ Condition Assessment – Facilities
▪ Condition Assessment – Infrastructure
▪ Condition Assessment – Equipment
▪ Planned Investment

Comments
Chair Rabbitt thanked staff for the work and the overview. Serving on the Metropolitan Transportation Commission with Director Connolly and having to replace 775 BART cars that are approximately forty years old and that cost was a fortune. SMART has a new system, but it is getting older each day and eventually will need replacements. He thanked staff for all the work that is done on a daily basis.

Vice Chair Pahre thanked General Manager Cumins and District Counsel Lyons for all the work being done on the Citizens Oversight Committee Bylaws.
9. Next Regular Meeting of the Board of Directors, October 19, 2022 – 1:30 PM

10. Adjournment - Meeting adjourned at 2:10pm.

Respectfully submitted,

Leticia Rosas-Mendoza
Clerk of the Board

Approved on: ____________________
Dear Board Members:

**RECOMMENDATIONS:** Information Item

**SUMMARY:**
We are presenting the monthly ridership report for activity for the month of September 2022. This report shows trends in ridership for SMART by tracking Totals, Average Weekday riders, and Average Saturday riders, Average Sunday/Holiday riders, as well as bicycles and mobility devices.

As discussed in prior presentations to the Board, both Onboard Counts and Fare-based collection rider counts are shown to give a full picture of ridership. Onboard Counts capture all riders, including the riders who are riding during the Free Fare Days or Programs offered by the Board, riders with passes who neglect to tag on or off, as well as categories of riders such as children under five years old. Clipper + Mobile App paid fare reports do not capture all riders.

This and future reports will compare the most recent month to the same month during the prior year, as is standard industry practice for tracking trends over time. The report also shows progress so far in the Fiscal Year compared to the same time in the last Fiscal Year, to enable tracking of riders relative to budget expectations. These reports also note relevant details associated with fare program discount usage and trends in riders bringing bicycles onboard. As this data collection and reporting process evolves, we will continue to revise data discussion and presentation in the reports.

SMART’s rider data for August is posted on the SMART Ridership website ([http://sonomamarintrain.org/RidershipReports](http://sonomamarintrain.org/RidershipReports)) and SMART’s detailed September 2022 data will be posted once validated.
The report covers the return of riders to SMART as Bay Area Counties continue to recover from COVID-19 restrictions on schools, restaurants, retail shops, offices, and other places of work.

**FISCAL IMPACT:** None

**REVIEWED BY:** [x] Finance /s/ [x] Counsel /s/

Respectfully,

/s/
Emily Betts
Principal Planner

Attachment(s): Monthly Ridership Report – September 2022
September 2022 saw a continued ridership increase for SMART, with total boardings 76% over September 2021. The return of students to school has continued to bring new riders, with youth ridership increasing from 11% of fares in August to 14% in September. SMART also had 2,039 Clipper BayPass boardings in September, which is the new free fare program for SRJC students. Both weekday and weekend ridership are strong, with average weekday ridership up 71% and Saturday up 60% over last September.

Throughout the region, automobile traffic levels have returned to pre-pandemic levels and transit agencies are seeing gradual ridership recovery. September average weekday ridership (1,962) was the highest since the pandemic began; SMART has recovered to approximately 75% of pre-pandemic total monthly ridership.

As a reminder, SMART modified services in March 2020 due to the COVID-19 pandemic, with weekend service annulled and weekday service reduced to 16 trips. In May 2021, SMART added back 10 weekday trips, resulting in a 26 weekday trip schedule. Saturday service was also restored the last two weekends in May 2021, with 3 morning and 3 afternoon round trips. On May 1, 2022, SMART began Sunday service with 12 trips per day, and added 10 additional weekday trips on June 12, 2022. On October 3, 2022, SMART began Sunday service with 12 trips per day, and added 10 additional weekday trips, for a total of 38 trips per weekday.

The tables below present data for September 2021 and 2022, year-over-year. Ridership for the fiscal year to date is up 82% over the same time period for FY22.

### FISCAL YEAR-TO-DATE (JUL-SEP)

<table>
<thead>
<tr>
<th></th>
<th>Fiscal Year 2022</th>
<th>Fiscal Year 2023</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ridership (Onboard Counts)</td>
<td>77,614</td>
<td>141,164</td>
<td>82%</td>
</tr>
<tr>
<td>Paid Ridership (Clipper + App Only)</td>
<td>70,862</td>
<td>127,271</td>
<td>80%</td>
</tr>
<tr>
<td>Average Weekday Ridership (Onboard Counts)</td>
<td>1,050</td>
<td>1,800</td>
<td>71%</td>
</tr>
<tr>
<td>Average Saturday Ridership (Onboard Counts)</td>
<td>650</td>
<td>1,037</td>
<td>60%</td>
</tr>
<tr>
<td>Average Sunday Ridership (Onboard Counts)</td>
<td>0</td>
<td>834</td>
<td>N/A</td>
</tr>
<tr>
<td>Bicycles</td>
<td>13,029</td>
<td>25,118</td>
<td>93%</td>
</tr>
<tr>
<td>Mobility Devices</td>
<td>447</td>
<td>511</td>
<td>14%</td>
</tr>
</tbody>
</table>

### MONTHLY TOTALS YEAR-OVER-YEAR

<table>
<thead>
<tr>
<th></th>
<th>SEP 2021</th>
<th>SEP 2022</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ridership (Onboard Counts)</td>
<td>27,967</td>
<td>49,134</td>
<td>76%</td>
</tr>
<tr>
<td>Paid Ridership (Clipper + App Only)</td>
<td>25,614</td>
<td>44,306</td>
<td>73%</td>
</tr>
<tr>
<td>Average Weekday Ridership (Onboard Counts)</td>
<td>1,166</td>
<td>1,962</td>
<td>68%</td>
</tr>
<tr>
<td>Average Saturday Ridership (Onboard Counts)</td>
<td>694</td>
<td>1,042</td>
<td>50%</td>
</tr>
<tr>
<td>Average Sunday Ridership (Onboard Counts)</td>
<td>0</td>
<td>753</td>
<td>N/A</td>
</tr>
<tr>
<td>Bicycles</td>
<td>4,733</td>
<td>9,033</td>
<td>91%</td>
</tr>
<tr>
<td>Mobility Devices</td>
<td>155</td>
<td>137</td>
<td>-12%</td>
</tr>
</tbody>
</table>
The following charts compare the average weekday ridership and monthly totals and for FY21-FY23.

### SMART FY21 - FY23 Average Weekday Ridership

#### FY21
- Jul: 410
- Aug: 414
- Sep: 424
- Oct: 448
- Nov: 337
- Dec: 336
- Jan: 371
- Feb: 432
- Mar: 541
- Apr: 655
- May: 836
- Jun: 1,962

#### FY22
- Jul: 1,626
- Aug: 1,802
- Sep: 1,962
- Oct: 1,832
- Nov: 1,848
- Dec: 1,824
- Jan: 1,829
- Feb: 1,837
- Mar: 1,836
- Apr: 1,871
- May: 1,831
- Jun: 1,823

#### FY23
- Jul: 410
- Aug: 414
- Sep: 424
- Oct: 448
- Nov: 337
- Dec: 336
- Jan: 371
- Feb: 432
- Mar: 541
- Apr: 655
- May: 836
- Jun: 1,962

### SMART FY22 - FY23 Monthly Ridership

#### FY22
- Jul: 24,627
- Aug: 25,020
- Sep: 27,936
- Oct: 26,998
- Nov: 26,575
- Dec: 24,050
- Jan: 22,710
- Feb: 26,652
- Mar: 35,291
- Apr: 34,258
- May: 38,655
- Jun: 41,525

#### FY23
- Jul: 43,752
- Aug: 48,278
- Sep: 49,134
- Oct: 46,998
- Nov: 49,575
- Dec: 44,050
- Jan: 42,710
- Feb: 46,652
- Mar: 35,291
- Apr: 34,258
- May: 38,655
- Jun: 41,525
October 19, 2022

Sonoma-Marin Area Rail Transit Board of Directors
5401 Old Redwood Highway, Suite 200
Petaluma, CA 94954

SUBJECT: Authorize the General Manager to Award Contract No. IT-PS-22-002 to Militus, Inc. to provide Cybersecurity and Network Threat Analysis and Assessments for SMART.

Dear Board Members:

RECOMMENDATION:
Authorize the General Manager to Award Contract No. IT-PS-22-001 to Militus, Inc. to provide Cybersecurity and Network Threat Analysis and Assessments for SMART in an amount of $120,000 for the initial term of three years. The Agreement also includes two, one-year options to extend at SMART’s discretion.

SUMMARY:
SMART’s IT (Information Technology) Team manages, secures, and maintains a complex network infrastructure across all SMART offices. Part of maintaining good network security involves a third-party audit of SMART’s networks to discover and remediate any vulnerabilities. This preventative maintenance activity ensures the continued security of SMART systems.

SMART issued a Request for Proposal to procure a cybersecurity specialist under Solicitation No. IT-PS-22-002. SMART received twenty (20) proposals from the following proposers:

1. Affinity IT, LLC
2. Anvaya Solutions, Inc.
3. Armature Systems, Inc.
4. GLI Capital Group, Inc. dba Bulletproof Solutions, Inc.
5. Cyber 74, LLC
6. DigitoWork
7. Eric J. Perry, LLC
8. Evolver, LLC
9. Global Solutions Group, Inc.
10. Guidepost Solutions, LLC
11. Kaygen, Inc.
12. MGT of America, LLC dba MGMT of America Consulting, LLC
13. Militus, Inc.
14. Moss Adams, LLP
15. Nettitude, Inc.
16. P&M Holding Group, LLP dba Plante & Moran, PLLC
17. Severance, LLC
18. True North Consulting Group, LLC
19. vTech Solution, Inc.
20. Wildcard Corp.
SMART’s Selection Committee reviewed the proposals using the evaluation criteria identified in the Request for Proposal. The criteria included: service approach, demonstrated history of performing similar work, key personnel qualifications, and pricing. Following the evaluation of the proposals, reference checks, and negotiations, the Selection Committee made the recommendation that Militus, Inc. provides the overall best benefit to SMART and is recommending the firm for the award of this contract.

Staff recommends authorizing the General Manager to Award Contract No. IT-PS-22-001 to Militus, Inc. to provide Cybersecurity and Network Threat Analysis and Assessments for SMART in an amount of $120,000 for the initial term of three years. The Board’s approval will also authorize the General Manager to extend the Agreement at his discretion using the two one-year options to extend.

**FISCAL IMPACT:** Funding is included in the approved Fiscal Year 2022-23 budget and assumed in subsequent years.

**REVIEWED BY:** [x ] Finance /s/       [ x ] Counsel /s/

Very truly yours,

/s/
Ryan Brumley
Information Systems Analyst

Attachment(s): Militus, Inc Contract Agreement No. IT-PS-22-001
AGREEMENT FOR CONSULTANT SERVICES

This agreement (“Agreement”), dated as of October 19, 2022 (“Effective Date”) is by and between the Sonoma-Marin Area Rail Transit District (hereinafter “SMART”), and Militus, Inc. (hereinafter “Consultant”).

RECITALS

WHEREAS, Consultant represents that it is a duly qualified and experienced in the areas of cybersecurity and related services; and

WHEREAS, in the judgment of the Board of Directors of SMART or District, it is necessary and desirable to employ the services of Consultant for cybersecurity and network threat analysis and assessment.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

AGREEMENT

ARTICLE 1. RECITALS.

Section 1.01 The above Recitals are true and correct.

ARTICLE 2. LIST OF EXHIBITS.

Section 2.01 The following exhibits are attached hereto and incorporated herein:

(a) Exhibit A: Scope of Work & Timeline
(b) Exhibit B: Schedule of Rates
(c) Exhibit C: FTA & DOT Requirements

ARTICLE 3. REQUEST FOR SERVICES.

Section 3.01 Initiation Conference. SMART’s Information Systems Manager or designee (hereinafter “SMART Manager”) will initiate all requests for services through an Initiation Conference, which may be in person, by telephone, or by email. During the Initiation Conference, the SMART Manager and Consultant will establish and agree on a specific task for the project.

Section 3.02 Amount of Work. SMART does not guarantee a minimum or maximum amount of work under this Agreement.
ARTICLE 4.  SCOPE OF SERVICES.

Section 4.01  **Scope of Work.** Consultant shall perform services within the timeframe outlined in **Exhibit A** (cumulatively referred to as the “Scope of Work”).

Section 4.02  **Cooperation With SMART.** Consultant shall cooperate with the SMART Manager in the performance of all work hereunder.

Section 4.03  **Performance Standard.** Consultant shall perform all work hereunder in a manner consistent with the level of competency and standard of care normally observed by a person practicing in Consultant’s profession. If SMART determines that any of Consultant’s work is not in accordance with such level of competency and standard of care, SMART, in its sole discretion, shall have the right to do any or all of the following: (a) require Consultant to meet with SMART to review the quality of the work and resolve matters of concern; (b) require Consultant to repeat the work at no additional charge until it is satisfactory; (c) terminate this Agreement pursuant to the provisions of Article 7; or (d) pursue any and all other remedies at law or in equity.

Section 4.04  **Assigned Personnel.**

(a) Consultant shall assign only competent personnel to perform work hereunder. In the event that at any time SMART, in its sole discretion, desires the removal of any person or persons assigned by Consultant to perform work hereunder, Consultant shall remove such person or persons immediately upon receiving written notice from SMART.

(b) Any and all persons identified in this Agreement or any exhibit hereto as the project manager, project team, or other professional performing work hereunder on behalf of the Consultant are deemed by SMART to be key personnel whose services were a material inducement to SMART to enter into this Agreement, and without whose services SMART would not have entered into this Agreement. Consultant shall not remove, replace, substitute, or otherwise change any key personnel without the prior written consent of SMART. Key personnel shall be as listed in the applicable Task Order.

(c) In the event that any of Consultant’s personnel assigned to perform services under this Agreement become unavailable due to resignation, sickness or other factors outside of Consultant’s control, Consultant shall be responsible for timely provision of adequately qualified replacements.

(d) Consultant shall assign the following key personnel for the term of this Agreement: Gerard Miille; Mohammad Sadjadpour.

ARTICLE 5.  PAYMENT.

For all services required hereunder, Consultant shall be paid in accordance with the following terms:

Section 5.01  Consultant shall invoice SMART following project completion,
detailing the tasks performed pursuant to the Scope of Work requested by the SMART Manager and the hours worked. SMART shall pay Consultant within 30 days after submission of the invoices.

Section 5.02 Consultant shall be paid, in accordance with the rates established in the Exhibit B Schedule of Rates for the satisfactory completion of the work described in the Scope of Work (Exhibit A). The not-to-exceed (NTE) amount of $120,000 for this Agreement includes labor, supervision, applicable surcharges such as taxes, insurance and fringe benefits as well as indirect costs, overhead and profit allowance, equipment, materials and supplies; in no case shall Consultant be reimbursed for an amount in excess of the NTE amount without a formal written amendment to this Agreement. Consultant must submit all invoices on a timely basis, but no later than thirty (30) days from the date the services/charges were incurred. SMART does not reimburse for travel time.

Section 5.03 Consultant agrees that 48 CFR Part 31, Contract Cost Principles and Procedures and 2 CFR Part 200 shall be used to determine the allowability of individual terms of cost. Any costs for which payment has been made to the Consultant that are determined by subsequential audit to be unallowable under 48 CFR Part 31 or 2 CFR Part 200 are subject to repayment by the Consultant to SMART.

Section 5.04 Consultant must submit all invoices on a timely basis, but no later than thirty (30) days from the date the services/charges were incurred. District shall not accept invoices submitted by Consultant after the end of such thirty (30) day period without District pre-approval. Time is of the essence with respect to submission of invoices and failure by Consultant to abide by these requirements may delay or prevent payment of invoices or cause such invoices to be returned to the Consultant unpaid.

ARTICLE 6. TERM OF AGREEMENT.

Section 6.01 The term of this Agreement shall remain in effect through October 31, 2025 with two (2) one-year options to extend thereafter at SMART’s sole discretion unless terminated earlier in accordance with the provisions of Article 7 below.

ARTICLE 7. TERMINATION.

Section 7.01 Termination Without Cause. Notwithstanding any other provision of this Agreement, at any time and without cause, SMART shall have the right, at their sole discretion, to terminate this Agreement by giving 30 days written notice to the other party.

Section 7.02 Termination for Cause. Notwithstanding any other provision of this Agreement, should Consultant fail to perform any of its obligations hereunder, within the time and in the manner herein provided, or otherwise violate any of the terms of this Agreement, SMART may immediately terminate this Agreement by giving Consultant written notice of such termination, stating the reason for termination.

Section 7.03 Delivery of Work Product and Final Payment Upon Termination. In the event of termination by either party, Consultant, within 14 days following the date of
termination, shall deliver to SMART all materials and work product subject to Section 12.08 and shall submit to SMART an invoice showing the services performed, hours worked, and copies of receipts for reimbursable expenses up to the date of termination.

Section 7.04 Payment Upon Termination. Upon termination of this Agreement by SMART, Consultant shall be entitled to receive as full payment for all services satisfactorily rendered and expenses incurred hereunder, an amount which bears the same ratio to the total payment specified in the Agreement as the services satisfactorily rendered hereunder by Consultant bear to the total services otherwise required to be performed for such total payment; provided, however, that if services are to be paid on an hourly or daily basis, then Consultant shall be entitled to receive as full payment an amount equal to the number of hours or days actually worked prior to termination times the applicable hourly or daily rate; provided further that if SMART terminates the Agreement for cause pursuant to Section 7.02, SMART shall deduct from such amount the amount of damage, if any, sustained by SMART by virtue of the breach of the Agreement by Consultant.

Section 7.05 Authority to Terminate. The Board of Directors has the authority to terminate this Agreement on behalf of SMART. In addition, the General Manager, in consultation with SMART Counsel, shall have the authority to terminate this Agreement on behalf of SMART.

ARTICLE 8. INDEMNIFICATION

Consultant agrees to accept all responsibility for loss or damage to any person or entity, including SMART, and to indemnify, hold harmless, and release SMART, its officers, agents, and employees, from and against any actions, claims, damages, liabilities, disabilities, or expenses, that may be asserted by any person or entity, including Consultant, to the extent caused by the Consultant’s negligence, recklessness or willful misconduct in its performance or obligations under this Agreement. Consultant agrees to provide a complete defense for any claim or action brought against SMART based upon a claim relating to Consultant’s performance or obligations under this Agreement. Consultant’s obligations under this Section 8 apply whether or not there is concurrent negligence on SMART’s part, but to the extent required by law, excluding liability due to SMART’s conduct. SMART shall have the right to select its legal counsel at Consultant’s expense, subject to Consultant’s approval, which shall not be unreasonably withheld. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Consultant or its agents under workers’ compensation acts, disability benefits acts, or other employee benefit acts.

ARTICLE 9. INSURANCE.

With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its Subcontractors, Consultants, and other agents to maintain, insurance as described below. If the Consultant maintains broader coverage and/or higher limits than the minimums shown below, SMART requires and shall be entitled to the broader coverage and/or
the higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to SMART”

Section 9.01 Workers’ Compensation Insurance. Workers’ Compensation as required by the State of California, with Statutory Limits, and Employer’s Liability insurance with limit of no less than $1,000,000 per accident for bodily injury or disease.

Section 9.02 General Liability Insurance. Commercial General Liability insurance covering products-completed and ongoing operations, property damage, bodily injury and personal injury using an occurrence policy form, in an amount no less than $1,000,000 per occurrence, and $2,000,000 aggregate.

Section 9.03 Automobile Insurance. Automobile Liability insurance covering bodily injury and property damage in an amount no less than $1,000,000 combined single limit for each occurrence. Said insurance shall include coverage for owned, hired, and non-owned vehicles.

Section 9.04 Technology Professional Liability Errors and Omissions Insurance appropriate to the Consultant’s profession and work hereunder, with limits not less than $2,000,000 per occurrence. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by the Consultant in this Agreement and shall include, but not be limited to, claims involving security breach, system failure, data recovery, business interruption, cyber extortion, social engineering, infringement of intellectual property, including but not limited to infringement of copyright, trademark, trade dress, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, and alteration of electronic information. The policy shall provide coverage for breach response costs, regulatory fines and penalties as well as credit monitoring expenses.

a. The Policy shall include, or be endorsed to include, property damage liability coverage for damage to, alteration of, loss of, or destruction of electronic data and/or information “property” of the Agency in the care, custody, or control of Consultant.

Section 9.05 Endorsements. Prior to commencing work, Consultant shall file Certificate(s) of Insurance with SMART evidencing the required coverage and endorsement(s) and, upon request, a certified duplicate original of any of those policies. Said endorsements and Certificate(s) of Insurance shall stipulate:

(a) SMART, its officers, and employees shall be named as additional insured on all policies listed above, with the exception of the workers compensation insurance policy and the professional services liability policy (if applicable).

(b) That the policy(ies) is Primary Insurance and the insurance company(ies) providing such policy(ies) shall be liable thereunder for the full amount of any loss or claim which
Consultant is liable, up to and including the total limit of liability, without right of contribution from any other insurance effected or which may be effected by the Insureds.

(c) Inclusion of the Insureds as additional insureds shall not in any way affect its rights either as respects any claim, demand, suit or judgment made, brought or recovered against Consultant. Said policy shall protect Consultant and the Insureds in the same manner as though a separate policy had been issued to each, but nothing in said policy shall operate to increase the insurance company’s liability as set forth in its policy beyond the amount or amounts shown or to which the insurance company would have been liable if only one interest had been named as an insured.

(d) Consultant hereby grants to SMART a waiver of any right to subrogation which any insurer of said Consultant may acquire against SMART by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not SMART has received a waiver of subrogation endorsement from the insurer.

(e) The insurance policy(ies) shall be written by an insurance company or companies acceptable to SMART. Such insurance company shall be authorized to transact business in the state of California.

SMART reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other circumstances.

Section 9.06 Deductibles and Retentions. Consultant shall be responsible for payment of any deductible or retention on Consultant’s policies without right of contribution from SMART. Deductible and retention provisions shall not contain any restrictions as to how or by whom the deductible or retention is paid. Any deductible of retention provision limiting payment to the name insured is not acceptable.

Section 9.07 Claims Made Coverage. If any insurance specified above is written on a claims-made coverage form, Consultant shall:

(a) Ensure that the retroactive date is shown on the policy, and such date must be before the date of this Agreement or beginning of any work under this Agreement;

(b) Maintain and provide evidence of similar insurance for at least three (3) years following project completion, including the requirement of adding all additional insureds; and

(c) If insurance is cancelled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to Agreement effective date, Consultant shall purchase “extending reporting” coverage for a minimum of three (3) years after completion of the work.

Section 9.08 Documentation. The following documentation shall be submitted to SMART:

Militus, Inc.
Agreement
Contract # IT-PS-22-002
(a) Properly executed Certificates of Insurance clearly evidencing all coverages and limits required above. Said Certificates shall be submitted prior to the execution of this Agreement. At SMART’s request, Consultant shall provide certified copies of the policies that correspond to the policies listed on the Certificates of Insurance. Consultant agrees to maintain current Certificates of Insurance evidencing the above-required coverages and limits on file with SMART for the duration of this Agreement.

(b) Copies of properly executed endorsements required above for each policy. Said endorsement copies shall be submitted prior to the execution of this Agreement. Consultant agrees to maintain current endorsements evidencing the above-specified requirements on file with SMART for the duration of this Agreement.

(c) After the Agreement has been signed, signed Certificates of Insurance shall be submitted for any renewal or replacement of a policy that already exists, at least ten (10) days before expiration or other termination of the existing policy.

Please email all renewal certificates of insurance and corresponding policy documents to InsuranceRenewals@sonomamarintrain.org.

Section 9.09 Policy Obligations. Consultant’s indemnity and other obligations shall not be limited by the foregoing insurance requirements.

Section 9.10 Material Breach. If Consultant, for any reason, fails to maintain insurance coverage, which is required pursuant to this Agreement, the same shall be deemed a material breach of this Agreement. SMART, in its sole option, may terminate this Agreement and obtain damages from Consultant resulting from said breach. Alternatively, SMART may purchase such required insurance coverage, and without further notice to Consultant, SMART may deduct from sums due to Consultant any premium costs advanced by SMART for such insurance. These remedies shall be in addition to any other remedies available to SMART.

ARTICLE 10. PROSECUTION OF WORK.

When work is requested of Consultant by SMART, all due diligence shall be exercised and the work accomplished without undue delay, within the performance time specified in the Task Order. Performance of the services hereunder shall be completed within the time required herein, provided, however, that if the performance is delayed by earthquake, flood, or wildfire, the time for Consultant’s performance of this Agreement shall be extended by a number of days equal to the number of days Consultant has been delayed.

ARTICLE 11. EXTRA OR CHANGED WORK.

Extra or changed work or other changes to the Agreement may be authorized only by written amendment to this Agreement, signed by both parties. Minor changes, which do not increase the amount paid under the Agreement, and which do not significantly change the scope of work or significantly lengthen time schedules may be executed by the SMART Manager in a form approved by SMART Counsel. The Board of Directors or General Manager must authorize all other extra or changed work. The parties expressly recognize that SMART personnel are
without authorization to order extra or changed work or waive Agreement requirements. Failure of Consultant to secure such written authorization for extra or changed work shall constitute a waiver of any and all right to adjustment in the Agreement price or Agreement time due to such unauthorized work and thereafter Consultant shall be entitled to no compensation whatsoever for the performance of such work. Consultant further expressly waives any and all right or remedy by way of restitution and quantum meruit for any and all extra work performed without such express and prior written authorization of SMART.

ARTICLE 12. REPRESENTATIONS OF CONSULTANT.

Section 12.01 Standard of Care. SMART has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. Consultant hereby agrees that all its work will be performed and that its operations shall be conducted in accordance with generally accepted and applicable professional practices and standards as well as the requirements of applicable federal, state and local laws, it being understood that acceptance of Consultant’s work by SMART shall not operate as a waiver or release.

Section 12.02 Status of Consultant. The parties intend that Consultant, in performing the services specified herein, shall act as an independent Contractor and shall control the work and the manner in which it is performed. Consultant is not to be considered an agent or employee of SMART and is not entitled to participate in any pension plan, worker’s compensation plan, insurance, bonus, or similar benefits SMART provides its employees. In the event SMART exercises its right to terminate this Agreement pursuant to Article 7, above, Consultant expressly agrees that it shall have no recourse or right of appeal under rules, regulations, ordinances, or laws applicable to employees.

Section 12.03 Taxes. Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay such taxes and other obligations, including but not limited to state and federal income and FICA taxes. Consultant agrees to indemnify and hold SMART harmless from any liability which it may incur to the United States or to the State of California as a consequence of Consultant’s failure to pay, when due, all such taxes and obligations. In case SMART is audited for compliance regarding any withholding or other applicable taxes, Consultant agrees to furnish SMART with proof of payment of taxes on these earnings.

Section 12.04 Records Maintenance. Consultant shall keep and maintain full and complete documentation and accounting records concerning all services performed that are compensable under this Agreement and shall make such documents and records available to SMART for inspection at any reasonable time. Consultant shall maintain such records for a period of four (4) years following completion of work hereunder. Consultant and Subconsultants shall permit access to all records of employment, employment advertisements, employment application forms, and other pertinent data and records by the State Fair Employment Practices and Housing Commission, or any other agency of the State of California designated by the State, for the purpose of any investigation to ascertain compliance with this document.

Section 12.05 Conflict of Interest. Consultant covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, that represents a financial
conflict of interest under state law or that would otherwise conflict in any manner or degree with the performance of its services hereunder. Consultant further covenants that in the performance of this Agreement no person having any such interests shall be employed. In addition, if requested to do so by SMART, Consultant shall complete and file and shall require any other person doing work under this Agreement to complete and file a “Statement of Economic Interest” with SMART disclosing Consultant’s or such other person’s financial interests.

Section 12.06 Nondiscrimination. Consultant shall comply with all applicable federal, state, and local laws, rules, and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition (including cancer), pregnancy, physical disability (including HIV and AIDS), mental disability, denial of family care leave, sexual orientation or other prohibited basis, including without limitation, SMART’s Non-Discrimination Policy. All nondiscrimination rules or regulations required by law to be included in this Agreement are incorporated herein by this reference. Consultant shall also comply with the provisions of the Fair Employment and Housing Act (California Government Code, Section 12900 et seq.) and applicable regulations promulgated thereunder (California Code of Regulations, Title 2, Section 7285.0 et seq).

Section 12.07 Assignment Of Rights. Consultant assigns to SMART all rights throughout the world in perpetuity in the nature of copyright, trademark, patent, right to ideas, in and to all versions of the plans and specifications and work product, if any, now or later prepared by Consultant in connection with this Agreement. Consultant agrees to take such actions as are necessary to protect the rights assigned to SMART in this Agreement, and to refrain from taking any action which would impair those rights. Consultant’s responsibilities under this provision include, but are not limited to, placing proper notice of copyright on all versions of the plans and specifications as SMART may direct, and refraining from disclosing any versions of the plans and specifications to any third party without first obtaining written permission of SMART. Consultant shall not use or permit another to use the plans and specifications in connection with this or any other project without first obtaining written permission of SMART.

Section 12.08 Ownership And Disclosure Of Work Product. Any and all work product resulting from this Agreement is commissioned by SMART as a work for hire. SMART shall be considered, for all purposes, the author of the work product and shall have all rights of authorship to the work, including, but not limited to, the exclusive right to use, publish, reproduce, copy and make derivative use of, the work product or otherwise grant others limited rights to use the work product. To the extent Consultant incorporates into the work product any pre-existing work product owned by Consultant, Consultant hereby acknowledges and agrees that ownership of such work product shall be transferred to SMART. All reports, original drawings, graphics, plans, studies, and other data or documents (“documents”), in whatever form or format, assembled or prepared by Consultant and other agents in connection with this Agreement shall be the property of SMART. SMART shall be entitled to immediate possession of such documents upon completion of the work pursuant to this Agreement. Upon expiration or termination of this Agreement, Consultant shall promptly deliver to SMART all such documents, which have not already been provided to SMART in such form or format, as SMART deems appropriate. Such documents shall be and will remain the property of SMART without restriction or limitation. Consultant may retain copies of the above-described documents but
agrees not to disclose or discuss any information gathered, discovered, or generated in any way through this Agreement without the express written permission of SMART.

ARTICLE 13. DEMAND FOR ASSURANCE.

Each party to this Agreement undertakes the obligation that the other’s expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party, the other may in writing demand adequate assurance of due performance and until such assurance is received may, if commercially reasonable, suspend any performance for which the agreed return has not been received. “Commercially reasonable” includes not only the conduct of a party with respect to performance under this Agreement, but also conduct with respect to other agreements with parties to this Agreement or others. After receipt of a justified demand, failure to provide within a reasonable time, but not exceeding thirty (30) days, such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of this Agreement. Acceptance of any improper delivery, service, or payment does not prejudice the aggrieved party’s right to demand adequate assurance of future performance. Nothing in this Article 13 limits SMART’s right to terminate this Agreement pursuant to Article 7.

ARTICLE 14. ASSIGNMENT AND DELEGATION.

Neither party hereto shall assign, delegate, sublet, or transfer any interest in or duty under this Agreement without the prior written consent of the other, and no such transfer shall be of any force or effect whatsoever unless and until the other party shall have so consented.

ARTICLE 15. METHOD AND PLACE OF GIVING NOTICE, SUBMITTING INVOICES AND MAKING PAYMENTS.

All notices, invoices, and payments shall be made in writing and shall be given by personal delivery, U.S. Mail or email. Notices, invoices, and payments shall be addressed as follows:

If to SMART Manager:  
Sonoma-Marin Area Rail Transit District  
Attn: Bryan Crowley,  
Information Systems Manager  
5401 Old Redwood Highway, Suite 200  
Petaluma, CA 94954  
bcrowley@sonomamarintrain.org  
707-794-3083

If to SMART Billing:  
Sonoma-Marin Area Rail Transit District  
Attn: Accounts Payable  
5401 Old Redwood Highway, Suite 200  
Petaluma, CA 94954  
billing@sonomamarintrain.org  
707-794-3330
If to Consultant: Militus, Inc.
Attn: Mohammad Sadjadpour, CEO
3036 Warrington
The Colony, Texas 75056
mohammad.sadjadpour@milituscyber.com
714-734-5949

When a notice, invoice or payment is given by a generally recognized overnight courier service, the notice, invoice or payment shall be deemed received on the next business day. When a copy of a notice, invoice or payment is sent by facsimile or email, the notice, invoice or payment shall be deemed received upon transmission as long as (1) the original copy of the notice, invoice or payment is promptly deposited in the U.S. mail and postmarked on the date of the facsimile or email (for a payment, on or before the due date), (2) the sender has a written confirmation of the facsimile transmission or email, and (3) the facsimile or email is transmitted before 5 p.m. (recipient’s time). In all other instances, notices, invoices and payments shall be effective upon receipt by the recipient. Changes may be made in the names and addresses of the person to whom notices are to be given by giving notice pursuant to this paragraph.

ARTICLE 16. MISCELLANEOUS PROVISIONS.

Section 16.01 Use of Recycled Paper. SMART requires that all printing jobs produced under this Agreement be printed on recycled content papers. Recycled-content papers are defined as papers containing a minimum of 30 percent postconsumer fiber by weight. All papers used in the performance of a print job for SMART shall be recycled-content paper. The recycle logo or “chasing arrows” cannot be used on printed material unless the paper contains a minimum of 30 percent postconsumer material. If paper meets the 30 percent requirement, ask that the recycling logo be printed on the project.

Section 16.02 No Waiver of Breach. The waiver by SMART of any breach of any term or promise contained in this Agreement shall not be deemed to be a waiver of such term or provision or any subsequent breach of the same or any other term or promise contained in this Agreement.

Section 16.03 Construction. To the fullest extent allowed by law, the provisions of this Agreement shall be construed and given effect in a manner that avoids any violation of statute, ordinance, regulation, or law. The parties covenant and agree that in the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired, or invalidated thereby. Consultant and SMART acknowledge that they have each contributed to the making of this Agreement and that, in the event of a dispute over the interpretation of this Agreement, the language of the Agreement will not be construed against one party in favor of the other. Consultant and SMART acknowledge that they have each had an adequate opportunity to consult with counsel in the negotiation and preparation of this Agreement.
Section 16.04  **Consent.** Wherever in this Agreement the consent or approval of one party is required to an act of the other party, such consent or approval shall not be unreasonably withheld or delayed.

Section 16.05  **Licensing Laws.** The consultant and all subcontractors shall comply with the provisions of Chapter 9 Division 3 of the Business and Professions code concerning the licensing of contractors. All Contractors shall be licensed in accordance with the laws of the State of California and any Contractor not so licensed is subject to the penalties imposed by such laws. Prior to commencing any work under contract, all Contractors and subcontractors must show that they hold appropriate and current Contractor Licenses in the State of California. The Contractor shall provide such subcontractor information, including the class type, license, number, and expiration date to SMART.

Section 16.06  **Drug-Free Workplace.** Consultant certifies that it will provide a drug-free workplace in compliance with Government Code §8350-§8357.

Section 16.07  **No Third-Party Beneficiaries.** Nothing contained in this Agreement shall be construed to create and the parties do not intend to create any rights in third parties.

Section 16.08  **Applicable Law and Forum.** This Agreement shall be construed and interpreted according to the substantive law of California, regardless of the law of conflicts to the contrary in any jurisdiction. Venue for any action to enforce the terms of this Agreement or for the breach thereof shall be in the Superior Court of the State of California in the County of Marin.

Section 16.09  **Captions.** The captions in this Agreement are solely for convenience of reference. They are not a part of this Agreement and shall have no effect on its construction or interpretation.

Section 16.10  **Merger.** This writing is intended both as the final expression of the Agreement between the parties hereto with respect to the included terms and as a complete and exclusive statement of the terms of the Agreement, pursuant to Code of Civil Procedure Section 1856. No modification of this Agreement shall be effective unless and until such modification is evidenced by a writing signed by both parties.

Section 16.11  **Acceptance of Electronic Signatures and Counterparts.** The parties agree that this Contract, Agreements ancillary to this Contract, and related documents to be entered into this Contract will be considered executed when all parties have signed this Agreement. Signatures delivered by scanned image as an attachment to electronic mail or delivered electronically through the use of programs such as DocuSign must be treated in all respects as having the same effect as an original signature. Each party further agrees that this Contract may be executed in two or more counterparts, all of which constitute one and the same instrument.

Section 16.12  **Time of Essence.** Time is and shall be of the essence of this Agreement and every provision hereof.
IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

CONSULTANT: MILITUS INC.

By: ____________________________
Mohammad Sadjadpour, CEO
Date: ____________________________

SONOMA-MARIN AREA RAIL TRANSIT (SMART)

By: ____________________________
Eddy Cumins, General Manager
Date: ____________________________

CERTIFICATES OF INSURANCE ON FILE WITH AND APPROVED AS TO SUBSTANCE FOR SMART:

By: ____________________________
Ken Hendricks, Procurement Manager
Date: ____________________________

APPROVED AS TO FORM FOR SMART:

By: ____________________________
District Counsel
Date: ____________________________
EXHIBIT A
SCOPE OF WORK & TIMELINE

I. Overview

The Sonoma-Marin Area Rail Transit District (SMART) is contracting with Militus, Inc. (Consultant) to annually assess SMART’s Admin Network for cybersecurity threats and vulnerabilities and provide a comprehensive report itemizing the findings of the network assessment.

The SMART Admin Network encompasses the configuration of network equipment necessary to allow for and manage data, voice, and video transmission within and between SMART offices.

CISCO hardware is used for the SMART Admin Network and includes firewalls, routers, switches, wireless access points, and VPN appliances. Listed below in Table 1 are the current SMART Admin Network devices in use and their respective locations. Devices and locations may be added or removed at SMART’s discretion.

Table 1.

<table>
<thead>
<tr>
<th>Location</th>
<th>Device Type</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Petaluma Office - Petaluma</td>
<td>Monitoring Server</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Domain Controller Server</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Internet Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>WAN Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Firewall</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>VPN Concentrator</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Internal Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Switch</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td>Wireless Lan Controller</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Wireless Access Point</td>
<td>5</td>
</tr>
<tr>
<td>Rail Operations Center – Santa Rosa</td>
<td>Monitoring Server</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Domain Controller Server</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Internet Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>IPSec Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>WAN Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Firewall</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>VPN Concentrator</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Internal Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Switch</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td>Point of Entry Router</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Wireless Lan Controller</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Wireless Access Point</td>
<td>5</td>
</tr>
<tr>
<td>Fulton MOW Facility</td>
<td>Monitoring Server</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Domain Controller Server</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Internet Router</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>WAN Router</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>Firewall</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>VPN Concentrator</td>
<td>1</td>
</tr>
</tbody>
</table>
Consultant shall be required to sign SMART’s Confidentiality and Non-Disclosure Agreement prior to the start of any work being performed under this Agreement.

II. Project Management

SMART’s Information Systems Manager (SMART Manager) or designee shall be responsible for initiating, coordinating, providing access, and reviewing and approving all work described in this Agreement.

III. Scope of Work

Consultant shall provide the following services:

a) Attend an initial meeting with SMART’s personnel to provide an overview of the assessment process and arrange times for Consultant personnel to be onsite, as needed.

b) Evaluate the structure and function of SMART’s Admin Network. Consultant shall evaluate existing settings on network equipment and on external facing connections and evaluate existing IP addresses.

c) Perform a comprehensive inspection of the SMART Admin Network infrastructure, including, but not limited to, identifying host hardware issues, identifying misconfigured devices, software vulnerabilities and network design flaws.

d) Find any network-based intrusion attempts.

e) Find any breach or potential breach vulnerability including malware downloads and indications of data exfiltration. Check egress traffic and assess VPN connections between and within SMART’s Admin Network. Monitor SMART’s Admin Network, including traffic to/from remote assets.

f) Provide a comprehensive report itemizing the findings of the assessment of SMART’s Admin Network.
i. The report shall describe all findings including, but not limited to, any traffic anomalies, holes in the security perimeter, suspicious behaviors including internal threats, discovery of ongoing attacks, data breaches, and any other undesirable network activities, including vulnerabilities in the wireless environment.

ii. The report shall identify all present software applications and hardware vulnerabilities and any opportunities for attackers to target the network with malicious intent.

iii. For each finding in the report, Consultant shall provide an indication of the level of severity of the threat to SMART’s Admin Network.

iv. For each finding in the report, Consultant shall provide recommendations that SMART could take to remediate issues identified during the assessment.

v. Consultant shall provide all supporting data used in preparing the report and any recommendations for remediation.

vi. In addition to the findings report, Consultant shall provide potential future areas of concern based on industry trending information relevant to SMART’s Admin Network using their expertise and experience in the cybersecurity field.

vii. The report shall be delivered to the SMART Manager in a secure format within 30 calendar days from completion of the assessment.

g) Consultant shall meet remotely with the SMART Manager to review and discuss the report findings and recommendations for network improvements and remediation of any issues found during the assessment. Consultant shall be available by email or telephone to answer any questions from the SMART Manager on any findings and during SMART’s implementation of the remedial activities recommended by Consultant.

IV. Timeline for Each Requirement / Task

On site evaluation will take place during business hours, Monday through Friday, 8:00 a.m. to 5:00 p.m. (Pacific). All onsite work must be arranged by appointment with the SMART Manager. Onsite evaluations must not adversely affect SMART’s business operations.

V. Acceptance Criteria

The SMART Manager shall review all work performed. If the work was not performed per the requirements, Consultant shall be instructed to correct the defective work at the sole expense of the Consultant prior to recommending an invoice be submitted.
EXHIBIT B
SCHEDULE OF RATES

<table>
<thead>
<tr>
<th>Description of Service</th>
<th>Fixed Fee Per Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual cybersecurity assessment and report</td>
<td>$40,000.00</td>
</tr>
</tbody>
</table>

The fee shall be fixed for the initial three-year term. Upon completion of the initial three-year term, and prior to the commencement of the optional term of this Agreement, Consultant may, upon 30 days written notice to SMART, request an increase in the fee equal to the Consumer Price Index (CPI), San Francisco Area, as reported by the Bureau of Labor Statistics, U.S. Department of Labor, using the month of April for the most recent year. The maximum increase shall be 5%.
EXHIBIT C
FTA & DOT REQUIREMENTS

UNITED STATES DEPARTMENT OF TRANSPORTATION (DOT),
FEDERAL TRANSIT ADMINISTRATION (FTA) AND
CALIFORNIA DEPARTMENT OF TRANSPORTATION REQUIREMENTS

1. General.

In performance of its obligations pursuant to this Agreement or Purchase Order [Hereinafter “Agreement”], the Contractor, Seller, or Consultant [Hereinafter “Contractor”] agrees to comply with all applicable provisions of federal, state and local law, regulations, and FTA directives. The terms of the most recent amendment to any federal, state or local laws, regulations, FTA directives, and amendments to the grant or cooperative agreement providing funding for this Agreement that may be subsequently adopted, are applicable to the Agreement to the maximum extent feasible, unless the FTA provides otherwise in writing. The Federal or State regulations set forth in this Agreement to be observed in the performance of the Agreement are subject to change, and such changed requirements will apply to this Agreement as required. Contractor shall include in its subcontracts, and require its subcontractors of every tier to include in their respective subcontracts, provisions incorporating the requirements of this Attachment. Contractor’s failure to comply with these requirements shall constitute a material breach of this Agreement and may result in the withholding of progress payments to the Contractor, in addition to other remedies.

It is the responsibility of the Contractor and its subcontractors to ensure that all clauses included in this Exhibit applicable to the work specified within the Agreement are adhered to by the Contractor and its subcontractors.

2. Access To Records and Reports.

Applicability: All Contracts

Contractor shall comply with the following requirements:

(a) Record Retention. Contractor will retain, and will require its subcontractors of all tiers to retain, complete and readily accessible records related in whole or in part to the contract, including, but not limited to, data, documents, reports, statistics, sub-Contracts, leases, subcontracts, arrangements, other third-party Contracts of any type, and supporting materials related to those records.

(b) Retention Period. The Contractor agrees to comply with the record retention requirements in accordance with 2 C.F.R. §200.333. The Contractor shall maintain all books, records, accounts and reports required under this Contract for a period of at not less than three (3) years after the date of termination or expiration of this Contract, except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case records shall be maintained until the disposition of all such litigation, appeals, claims or exceptions related thereto.
(c) **Access to Records.** The Contractor agrees to provide access to SMART, FTA and its contractors to inspect and audit records and information related to performance of this contract as reasonably may be required. Contractor shall also permit SMART, the Secretary of Transportation and the Comptroller General of the United States, or their authorized representatives, to inspect all project work, materials, payrolls, and other data, and to audit the books, records, and accounts of Contractor and its subcontractors pertaining to the Agreement. In accordance with 49 U.S.C. § 5325(g), Contractor shall require each subcontractor to permit SMART, the Secretary of Transportation and the Comptroller General of the United States, or their duly authorized representatives, to inspect all work, materials, payrolls, and other data and records involving that subcontractor agreement and to audit the books, records, and accounts involving that subcontractor agreement as it affects the Agreement.

(d) **Access to the Site of Performance.** The Contractor agrees to permit FTA and its contractors access to the sites of performance under this contract as reasonably may be required.

(e) **State Audit, Inspection, Access to Records and Retention of Records Requirements.** Contractor and its subcontractors shall establish and maintain an accounting system and records that properly accumulate and segregate incurred costs by line item for the project. Contractor and its subcontractors’ accounting systems shall conform to generally accepted accounting principles (GAAP) and all records shall provide a breakdown of total costs charged to the project, including properly executed payrolls, time records, invoices and vouchers as well as all accounting generated reports. Contractor and its subcontractors shall permit representatives of the State and State Auditor to inspect, examine, make excerpts or transcribe Contractor and its subcontractors’ work, documents, papers, materials, payrolls, books, records, accounts, any and all data relevant to this Agreement at any reasonable time and to audit and verify statements, invoices or bills submitted by Contractor and its subcontractors pursuant to this Agreement, and shall provide copies thereof upon request and shall provide such assistance as may be reasonably required in the course of such audit or inspection.

The State, its representatives and the State Auditor further reserve the right to examine, inspect, make copies, or excerpts of all work, documents, papers, materials, payrolls, books and accounts, and data pertaining to this Agreement and to inspect and re-examine said work, documents, papers, materials, payrolls, books, records, accounts and data during the life of the Agreement and for the three (3) year period following the final payment under this Agreement, and Contractor and its subcontractors shall in no event dispose of, destroy, alter or mutilate said work, documents, papers, materials, payrolls, books, records, accounts and data in any manner whatsoever for three (3) years after final payment under this Agreement and all pending matters are closed.

Any costs for which Contractors and its subcontractors have received payment that are determined by subsequent audit to be unallowable under the terms of this agreement may be required to be repaid to SMART by the Contractors and its subcontractors. Should Contractor and its subcontractors fail to reimburse money due SMART within 30 days of demand, or within such other period as may be agreed between the parties hereto, SMART is authorized to withhold future payments due Contractor and its subcontractors from any source.
The Contractor agrees that the Contract Cost Principles and Procedures at least as restrictive as 48 CFR, Federal Acquisition Regulations System, Chapter 1, Part 31 et seq., shall be used to determine the allowability of individual items of costs.

The Contractor agrees to comply with Federal procedures in accordance with 49 CFR, Part 18, Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments.

Any costs for which payments have been made to the Contractor, which are determined by subsequent audit to be unallowable under 48 CFR, Federal Acquisition Regulations System, Chapter 1, Part 31 et seq., or 49 CFR, Part 18, Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments, are subject to repayment by Contractor to SMART.

Any subcontract entered into as a result of this Agreement shall contain all the provisions of this section.

3. **ADA Access**


The contractor agrees to comply with the requirements of 49 U.S.C. § 5301 (d), which states that the elderly and persons with disabilities have the same right as other persons to use mass transportation service and facilities, and that special efforts shall be made in planning and designing those services and facilities to implement that policy. The contractor also agrees to comply with all applicable requirements of Section 504 of the Rehabilitation Act of 1973, as amended, 29 U.S.C. § 794, which prohibits discrimination on the basis of handicaps, and the Americans with Disabilities Act of 1990 (ADA), as amended, 42 U.S.C. §§ 12101 et seq., which requires that accessible facilities and services be made available to persons with disabilities, including any subsequent amendments thereto.

4. **Buy America.**

Applicability: All Rollingstock Purchases, Materials and Supplies Contracts, and Construction Contracts >$150,000.

The Contractor agrees to comply with 49 U.S.C. 5323(j) as amended by MAP-21, 49 U.S.C. 5323(h), 49 C.F.R. Part 661 and FAST Act (Pub. L 114-94), which provide that Federal funds may not be obligated unless steel, iron, and manufactured products used in FTA funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 C.F.R. 661.7. Separate requirements for rolling stock are set out at 5323(j)(2)(C) and 49 CFR 661.11. Rolling stock not subject to a general waiver must be manufactured in the United States and have a sixty percent (60%) domestic content for FY16 & FY17; sixty-five percent (65%) domestic content for FY18 & FY19; and seventy percent (70%) domestic content for FY20 & beyond.
Contractor shall submit to SMART the appropriate Buy America certification with all bids or offers on FTA-funded contracts, except those subject to a general waiver. Bids or offers that are not accompanied by a completed Buy America certification must be rejected as nonresponsive. This requirement does not apply to lower tier subcontractors.

5. **Lobbying**

*Applicability: All Contracts > $100,000*

Byrd Anti-Lobbying Amendment, 31 U.S.C. 1352, as amended by the Lobbying Disclosure Act of 1995, P.L. 104-65 - Contractors who apply or bid for an award of $100,000 or more shall file the certification required by 49 CFR Part 20, “New Restrictions on Lobbying”. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of a Federal agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier certifies to the tier above that it will not and has not taken any action involving the Project or the Underlying Agreement for the Project, including any award, extension, or modification. Each tier shall also disclose the name of any registrant under the Lobbying Disclosure Act of 1995 who has made lobbying contacts on its behalf with non-Federal funds with respect to that Federal contract, grant or award covered by 31 U.S.C. 1352. Such disclosures are forwarded from tier to tier up to SMART.

6. **Cargo Preference Requirements.**

*Applicability: All Rolling Stock Purchases, Materials & Supplies, and Construction Contracts which require transportation by ocean vessels.*

The Contractor agrees to:

(a) to use privately owned United States flag commercial vessels to ship at least 50 percent of the gross tonnage (computed separately for dry bulk carriers, dry cargo liners, and tankers) involved, whenever shipping any equipment, material, or commodities pursuant to the underlying Agreement to the extent such vessels are available at fair and reasonable rates for United States flag commercial vessels;

(b) to furnish within 20 working days following the date of loading for shipments originating within the United States or within 30 working days following the date of leading for shipments originating outside the United States, a legible copy of a rated, “on-board” commercial ocean bill-of-lading in English for each shipment of cargo described in the preceding paragraph, to the Division of National Cargo, Office of Market Development, Maritime Administration, Washington, DC 20590 and to the FTA recipient (through the Contractor in the case of a subcontractor’s bill-of-lading); and

(c) to include these requirements in all subcontracts issued pursuant to this Agreement when the subcontract may involve the transport of equipment, material, or commodities by ocean vessel.

Applicability: All Operations & Management Contracts

The contractor agrees to comply with 49 U.S.C. 5323(d) and 49 C.F.R. part 604, which provides that recipients and subrecipients of FTA assistance are prohibited from providing charter service using federally funded equipment or facilities if there is at least one private charter operator willing and able to provide the service, except as permitted under one of the exceptions at 49 CFR 604.9. Any charter service provided under one of the exceptions must be “incidental”, i.e., it must not interfere with or detract from the provision of mass transportation.

8. Civil Rights.

Applicability: All Contracts

The following Federal Civil Rights laws and regulations apply to the Agreement:

1. Federal Equal Employment Opportunity (EEO) Requirements. These include, but are not limited to:
   a) Nondiscrimination in Federal Public Transportation Programs. 49 U.S.C. § 5332, covering projects, programs, and activities financed under 49 U.S.C. Chapter 53, prohibits discrimination on the basis of race, color, religion, national origin, sex (including sexual orientation and gender identity), disability, or age, and prohibits discrimination in employment or business opportunity.


of age.

4. **Federal Protections for Individuals with Disabilities.** The Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. § 12101 et seq., prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Third party contractors must comply with their responsibilities under Titles I, II, III, IV, and V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions, many of which are subject to regulations issued by other Federal agencies.

**Civil Rights and Equal Opportunity**

The Sonoma-Marin Area Rail Transit District is an Equal Opportunity Employer. As such, the Agency agrees to comply with all applicable Federal civil rights laws and implementing regulations. Apart from inconsistent requirements imposed by Federal laws or regulations, the Agency agrees to comply with the requirements of 49 U.S.C. § 5323(h) (3) by not using any Federal assistance awarded by FTA to support procurements using exclusionary or discriminatory specifications. Under this Contract, the Contractor shall at all times comply with the following requirements and shall include these requirements in each subcontract entered into as part thereof.

1. **Nondiscrimination.** In accordance with Federal transit law at 49 U.S.C. § 5332, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, national origin, sex, disability, or age. In addition, the Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.

2. **Race, Color, Religion, National Origin, Sex.** In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e et seq., and Federal transit laws at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable equal employment opportunity requirements of U.S. Department of Labor (U.S. DOL) regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor," 41 C.F.R. chapter 60, and Executive Order No. 11246, "Equal Employment Opportunity in Federal Employment," September 24, 1965, 42 U.S.C. § 2000e note, as amended by any later Executive Order that amends or supersedes it, referenced in 42 U.S.C. § 2000e note. The Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, national origin, or sex (including sexual orientation and gender identity). Such action shall include, but not be limited to, the following: employment, promotion, demotion or transfer, recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, the Contractor agrees to comply with any implementing requirements FTA may issue.

3. **Age.** In accordance with the Age Discrimination in Employment Act, 29 U.S.C.

5. **Promoting Free Speech and Religious Liberty.** The Contractor shall ensure that Federal funding is expended in full accordance with the U.S. Constitution, Federal Law, and statutory and public policy requirements: including, but not limited to, those protecting free speech, religious liberty, public welfare, the environment, and prohibiting discrimination.

The Contractor also agrees to include these requirements in each subcontract financed in whole or in part with Federal assistance provided by FTA.

9. **Clean Air Act**

*Applicability: All Contracts > $150,000*

The Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. §§ 7401-7671(q) et seq. The Contractor agrees to report each violation to SMART, the FTA, and the Regional Office of the Environmental Protection Agency.

The Contractor also agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by the FTA.

10. **Clean Water Act**

*Applicability: All Contracts > $150,000*

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Water Act, as amended, 33 U.S.C. §§ 1251 - 1377 et seq.

(2) The contractor agrees to report each violation to the SMART and understands and agrees that SMART will, in turn, report each violation as required to assure notification to
the FTA, and the appropriate Environmental Protection Agency Regional Office in compliance with the notice of violating facility provisions in section 508 of the Clean Water Act, as amended, 33 U.S.C. 1368.


(4) The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FTA.”

11. Conformance with National ITS Architecture

Applicability: All ITS Contracts

Intelligent Transportation Systems (ITS) property and services must comply with the National ITS Architecture and Standards to the extent required by 23 U.S.C Section 517(d) and FTA Notice, “FTA National ITS Architecture Policy on Transit Projects”, 66FR 1455 et seq., January 8, 2001, and later published policies or implementing directives FTA may issue. Conformance with the National ITS Architecture is interpreted to mean the use of the National ITS Architecture to develop a regional ITS architecture in support of integration and the subsequent adherence of all ITS projects to that regional ITS architecture.


Applicability: All Operations Management, Rolling Stock Purchases, and Construction Contracts >$100,000.

a. Where applicable (see 40 U.S.C. § 3701 et seq), all contracts awarded by the non-Federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II.

b. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week.

c. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
Compliance with the Contract Work Hours and Safety Standards Act.

(1) Overtime requirements - No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty (40) hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half (1.5) times the basic rate of pay for all hours worked in excess of forty (40) hours in such workweek.

(2) Violation; liability for unpaid wages; liquidated damages - In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of $10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty (40) hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.

(3) Withholding for unpaid wages and liquidated damages. SMART shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.

(4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section.”

13. **Davis Bacon Act and Copeland Anti-Kickback Act**

*Applicability: All Construction Contracts > $2,000*

The Davis-Bacon and Copeland Acts are codified at 40 USC 3141, et seq. and 18 USC 874. The Acts apply to SMART’s construction contracts and subcontracts that “at least partly are financed by a loan or grant from the Federal Government”. 40 USC 3145(a), 29 CFR 5.2(h), 49 CFR 18.36(i)(5). The Acts apply to any construction contract over $2,000. Construction for purposes of the Acts, include “actual construction, alteration,
and/or repair, including painting and decorating” as defined by 29 CFR 5.5(a).


In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.

SMART has attached to the Agreement a copy of the current prevailing wage determination issued by the Department of Labor which must be adhered to by the Contractor and all subcontractors. Contractor shall report all suspected or reported violations to the SMART who will intern report all violations to the Federal awarding agency.

“Compliance with the Copeland “Anti-Kickback” Act.

(1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.

(2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FTA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

(3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.

14. Debarment and Suspension

Applicability: All Contracts > $25,000

(1) This contract is a covered transaction for purposes of 49 CFR Part 18. As such the contractor is required to verify that none of the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
(3) By signing the Agreement or accepting the Purchase Order, the Contractor certifies as follows:

The certification in this clause is a material representation of fact relied upon by the SMART. If it is later determined that the contractor knowingly rendered an erroneous certification, in addition to remedies available to SMART, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The Contractor agrees to comply with the requirements of 2 CFR 180 throughout the period of this contract.

15. Disadvantaged Business Enterprise (DBE)

Applicability: All Contracts

The contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 C.F.R. part 26 in the award and administration of DOT-assisted contracts. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as SMART deems appropriate, which may include, but is not limited to:

(1) Withholding monthly progress payments;
(2) Assessing sanctions;
(3) Liquidated damages; and/or
(4) Disqualifying the contractor from future bidding as non-responsible. 49 C.F.R. § 26.13(b).
(5) Termination of the Contract

The Contractor shall report its DBE participation obtained through race-neutral means through the period of performance with all invoices submitted.

The Contractor shall promptly pay any and all subcontractors by an instrument that guarantees availability of funds immediately upon deposit of said instrument. The contractor shall include, in its monthly invoice submission to SMART, amounts to pay for all subcontractors' acceptable invoices, no later than 30 days after receipt of such invoices. Unless otherwise approved in writing by SMART, the contractor shall, within ten (10) days after receipt of the payment made by SMART, pay to each of its immediate subcontractors for satisfactory performance of its contract, the amounts to which they are entitled, after deducting any prior payments and any amount due and payable to the contractor by those subcontractors. Any delay or postponement of such payment may take place only for good cause and with SMART's prior written approval. If the contractor determines the work of the subcontractors to be unsatisfactory, the contractor must immediately notify in writing SMART (with a separate notice to the Liaison Officer if the subcontractor is a DBE) and state the reasons. Failure by the contractor to comply with this requirement will be construed to be breach of contract and may be subject to sanctions as specified in the contract.

Should SMART make incremental inspections and, upon approval of the contractor's work at various stages of the contract, pay a portion of the retainage, the contractor shall...
promptly, within 30 days after SMART has made such payment, pay to the subcontractor who has satisfactorily completed all of its work and whose work is covered by SMART's inspection and approval, all retainage owed to the subcontractor. SMART's incremental inspections, approval or release of a portion of the retainage under this section shall not constitute acceptance.

The Contractor must promptly notify SMART whenever a DBE subcontractor performing work related to this Agreement is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The Contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of SMART. In this situation, the prime contractor shall provide copies of new or amended subcontracts, or documentation of good faith efforts. If the contractor fails or refuses to comply in the time period specified, SMART will issue an order stopping all or part of payment/work until satisfactory action has been taken. If the contractor still fails to comply, SMART may issue a termination for default proceeding.

It is the policy of SMART and the United States Department of Transportation ("DOT") that Disadvantaged Business Enterprises ("DBE’s"), as defined herein and in the Federal regulations published at 49 C.F.R. part 26, shall have an equal opportunity to participate in DOT-assisted contracts.

16. DHS Seal, Logo, and Flags.

**Applicability: All Contracts**

The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FTA pre-approval.


**Applicability: All Contracts**

The Consultant agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plan issued in compliance with the Energy Policy and Conservation Act. The consultant agrees to perform an energy assessment for any building constructed, reconstructed, or modified with FTA funds required under FTA regulations, “Requirements for Energy Assessments,” 49 CFR part 622, subpart C.


**Applicability: All Contracts**

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Master Agreement between the Sonoma-Marin Area Rail Transit District and FTA, as they may be amended or promulgated from time to time during the term of
this contract. Contractor’s failure to so comply shall constitute a material breach of this contract.

19. **Fly America.**

*Applicability: All Contracts*

The Contractor agrees to comply with 49 U.S.C. 40118 (the “Fly America” Act) in accordance with the General Services Administration’s regulations at 41 CFR Part 301-10.131 – 301-10.143, which provide that recipients and sub-recipients of Federal funds and their consultants are required to use U.S. Flag air carriers for U.S. Government-financed international air travel and transportation of their personal effects or property, to the extent such service is available, unless travel by foreign air carrier is a matter of necessity, as defined by the Fly America Act. The Contractor shall submit, if a foreign air carrier was used, an appropriate certification or memorandum adequately explaining why service by a U.S. flag air carrier was not available or why it was necessary to use a foreign air carrier and shall, in any event, provide a certificate of compliance with the Fly America requirements. The Contractor agrees to include the requirements of this section in all subcontracts that may involve international air transportation.

20. **Incorporation of Federal Transit Administration (FTA) Terms.**

*Applicability: All Contracts*

Incorporation of Federal Transit Administration (FTA) Terms - The provisions within include, in part, certain Standard Terms and Conditions required by DOT, whether or not expressly set forth in the preceding contract provisions. All contractual provisions required by DOT, as set forth in the current FTA Circular 4220 are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. The Contractor shall not perform any act, fail to perform any act, or refuse to comply with any request which would cause a violation of the FTA terms and conditions.

21. **No Obligation by the Federal Government.**

*Applicability: All Contracts*

The Sonoma-Marin Area Rail Transit District (SMART) and Contractor acknowledge and agree that, notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, absent the express written consent by the Federal Government, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to the Agency, Contractor or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract. The Contractor agrees to include the above clause in each subcontract financed in whole or in part with Federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.
22. Notice of Legal Matters.

Applicability: All Contracts > $25,000

If a current or prospective legal matter that may affect the Federal Government emerges, the Contractor must promptly notify the FTA Chief Counsel and FTA Regional Counsel for the Region in which the SMART is located. The Contractor must include a similar notification requirement in its subagreements at every tier, for any agreement that is a “covered transaction” according to 2 C.F.R. §§ 180.220 and 1200.220.

1. The types of legal matters that require notification include, but are not limited to, a major dispute, breach, default, litigation, or naming the Federal Government as a party to litigation or a legal disagreement in any forum for any reason.

2. Matters that may affect the Federal Government include, but are not limited to, the Federal Government’s interests in the Award, the accompanying Underlying Agreement, and any Amendments thereto, or the Federal Government’s administration or enforcement of federal laws, regulations, and requirements.

3. Additional Notice to the U.S. DOT Inspector General. The Recipient must promptly notify the U.S. DOT Inspector General in addition to the FTA Chief Counsel or Regional Counsel for the Region in which the Recipient is located, if the Recipient has knowledge of potential fraud, waste, or abuse occurring on a Project receiving assistance from FTA. The notification provision applies if a person has or may have submitted a false claim under the False Claims Act, 31 U.S.C. § 3729 et seq., or has or may have committed a criminal or civil violation of law pertaining to such matters as fraud, conflict of interest, bribery, gratuity, or similar misconduct. This responsibility occurs whether the Project is subject to this Agreement or another agreement between the Recipient and FTA, or an agreement involving a principal, officer, employee, agent, or Third-Party Participant of the Recipient. It also applies to subcontractors at any tier. Knowledge, as used in this paragraph, includes, but is not limited to, knowledge of a criminal or civil investigation by a Federal, state, or local law enforcement or other investigative agency, a criminal indictment or civil complaint, or probable cause that could support a criminal indictment, or any other credible information in the possession of the Recipient.


Applicability: All Research Project Contracts

Intellectual Property Rights

This Project is funded through a Federal award with FTA for experimental, developmental, or research work purposes. As such, certain Patent Rights and Data
Rights apply to all subject data first produced in the performance of this Contract. The Contractor shall grant the Sonoma-Marin Area Rail Transit District intellectual property access and licenses deemed necessary for the work performed under this Contract and in accordance with the requirements of 37 C.F.R. part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by FTA or U.S. DOT.

The terms of an intellectual property agreement and software license rights will be finalized prior to execution of this Contract and shall, at a minimum, include the following restrictions:

Except for its own internal use, the Contractor may not publish or reproduce subject data in whole or in part, or in any manner or form, nor may the Contractor authorize others to do so, without the written consent of FTA, until such time as FTA may have either released or approved the release of such data to the public. This restriction on publication, however, does not apply to any contract with an academic institution.

For purposes of this Contract, the term “subject data” means recorded information whether or not copyrighted, and that is delivered or specified to be delivered as required by the Contract. Examples of “subject data” include, but are not limited to computer software, standards, specifications, engineering drawings and associated lists, process sheets, manuals, technical reports, catalog item identifications, and related information, but do not include financial reports, cost analyses, or other similar information used for performance or administration of the Contract.

1. The Federal Government reserves a royalty-free, non-exclusive and irrevocable license to reproduce, publish, or otherwise use, and to authorize others to use for “Federal Government Purposes,” any subject data or copyright described below. For “Federal Government Purposes,” means use only for the direct purposes of the Federal Government. Without the copyright owner’s consent, the Federal Government may not extend its Federal license to any other party.
   a. Any subject data developed under the Contract, whether or not a copyright has been obtained; and
   b. Any rights of copyright purchased by the Contractor using Federal assistance in whole or in part by the FTA.

2. Unless FTA determines otherwise, the Contractor performing experimental, developmental, or research work required as part of this Contract agrees to permit FTA to make available to the public, either FTA’s license in the copyright to any subject data developed in the course of the Contract, or a copy of the subject data first produced under the Contract for which a copyright has not been obtained. If the experimental, developmental, or research work, which is the subject of this Contract, is not completed for any reason whatsoever, all data developed under the Contract shall become subject data as defined herein and shall be delivered as the Federal Government may direct.
3. Unless prohibited by state law, upon request by the Federal Government, the Contractor agrees to indemnify, save, and hold harmless the Federal Government, its officers, agents, and employees acting within the scope of their official duties against any liability, including costs and expenses, resulting from any willful or intentional violation by the Contractor of proprietary rights, copyrights, or right of privacy, arising out of the publication, translation, reproduction, delivery, use, or disposition of any data furnished under that contract. The Contractor shall be required to indemnify the Federal Government for any such liability arising out of the wrongful act of any employee, official, or agents of the Federal Government.

4. Nothing contained in this clause on rights in data shall imply a license to the Federal Government under any patent or be construed as affecting the scope of any license or other right otherwise granted to the Federal Government under any patent.

5. Data developed by the Contractor and financed entirely without using Federal assistance provided by the Federal Government that has been incorporated into work required by the underlying Contract is exempt from the requirements herein, provided that the Contractor identifies those data in writing at the time of delivery of the Contract work.

6. The Contractor agrees to include these requirements in each subcontract for experimental, developmental, or research work financed in whole or in part with Federal assistance.

24. Pre-Award and Post Delivery Audits Requirements.

Applicability: All Rolling Stock/Turnkey Acquisition Contracts

A Buy America certification under this part shall be issued in addition to any certification which may be required by 49 CFR Part 661. Nothing in this part precludes the FTA from conducting a Buy America investigation under part 661 of this title “Pre-Award and Post-Delivery Audit Requirements”.

The Contractor agrees to comply with “Buy America Requirements-Surface Transportation Assistance Act of 1982, as amended by 49 CFR 661.12, but has been modified to include FTA’s Buy America requirements codified at 49 U.S.C. A 5323(j).

Pre-Award and Post-Delivery Audit Requirements – The Contractor agrees to comply with 49 U.S.C. 5323(I) and FTA’s implementing regulation at 49 CFR Part 663 and to submit the following certifications:

1) Buy America Requirements: The Contractor shall complete and submit a declaration certifying either compliance or noncompliance with Buy America. If the firm certifies compliance with Buy America, it shall submit documentation which lists 1) component and subcomponent parts of the rolling stock to be purchased identified
by manufacturer of the parts, their country of origin and costs; 2) the location of the final assembly point for the rolling stock, including a description of the activities that will take place at the final assembly point and the cost of final assembly.

2) Solicitation Specification Requirements: The Contractor shall submit evidence that it will be capable of meeting the solicitation specifications.

3) Federal Motor Vehicle Safety Standards (FMVSS): The Contractor shall submit a) manufacturer’s FMVSS self-certification sticker information that the vehicle complies with relevant FMVSS or b) manufacturer’s certified statement that the contracted buses will not be subject to FMVSS regulations.

25. **Recycled Products.**

*Applicability: All Contracts > $10,000*

The Contractor agrees to comply with all the requirements of Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act (RCRA), as amended (42 U.S.C. 6962), including but not limited to the regulatory provisions of 40 CFR Part 247, and Executive Order 12873, as they apply to the procurement of the items designated in Subpart B of 40 CFR Part 247. The Contractor agrees to comply with the U.S. Environmental Protection Agency (US EPA), “Comprehensive Procurement Guideline for Products Containing Recovered Materials”, 40 CFR Part 247.

26. **Program Fraud and False or Fraudulent Statements and Related Acts**

*Applicability: All Contracts*

(a) The Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. § 3801 et seq. and U.S. DOT regulations, “Program Fraud Civil Remedies,” 49 C.F.R. Part 31, apply to its actions pertaining to this project. Upon execution of the Agreement, the Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Agreement or the FTA assisted project for which this Agreement work is being performed. In addition to other penalties that may be applicable, the Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on the Contractor to the extent the Federal Government deems appropriate.

(b) The Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307(n)(1) on the Contractor, to the extent the Federal Government deems appropriate.
(c) The Contractor agrees to include the above two clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

27. Prompt Payment.

Applicability: All Contracts

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor’s receipt of payment for that work. In addition, the contractor is required to return any retainage payments to those subcontractors within 30 days after the subcontractor's work related to this contract is satisfactorily completed. The contractor must promptly notify SMART, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of SMART.


Applicability: All Contracts


Adopting and promoting on-the-job seat belt use policies and programs for its employees and other personnel that operate company-owned vehicles, company-rented vehicles, or personally operated vehicles.


   a. Safety. The Contractor agrees to adopt and enforce workplace safety policies to decrease crashes caused by distracted drivers, including policies to ban text messaging while using an electronic device supplied by an employer, and driving a vehicle the driver owns or rents, a vehicle the company owns, leases, or rents, or a privately-owned vehicle when on official business in connection with the Agreement, or when performing any work for or on behalf of SMART.

   b. Contractor agrees to conduct workplace safety initiatives in a manner commensurate with its size, such as establishing new rules and programs to
prohibit text messaging while driving, re-evaluating the existing programs to prohibit text messaging while driving, and providing education, awareness, and other outreach to employees about the safety risks associated with texting while driving.

29. Seismic Safety.

Applicability: All A&E and Construction Contracts

The contractor agrees that any new building or addition to an existing building will be designed and constructed in accordance with the standards for Seismic Safety required in Department of Transportation (DOT) Seismic Safety Regulations 49 C.F.R. part 41 and will certify to compliance to the extent required by the regulation. The contractor also agrees to ensure that all work performed under this contract, including work performed by a subcontractor, is in compliance with the standards required by the Seismic Safety Regulations and the certification of compliance issued on the project. The Contractor will facilitate and follow Executive Order No. 12699, “Seismic Safety of Federal and Federally-Assisted or Regulated New Building Construction,” 42 U.S.C. 7704 note, except as the Federal Government determines otherwise in writing.

30. Transit Employee Protective Agreements

Applicability: All Transit Operations Contracts

The Transit Employee Protective Provisions apply to each contract for transit operations performed by employees of a Contractor recognized by FTA to be a transit operator.

i. General Transit Employee Protective Requirements – To the extent that FTA determines that transit operations are involved, the Contractor agrees to carry out the transit operations work on the underlying contract in compliance with terms and conditions determined by the U.S. Secretary of Labor to be fair and equitable to protect the interests of employees employed under this contract and to meet the employee protective requirements of 49 U.S.C. A 5333(b), and U.S. DOL guidelines at 29 CFR Part 215, and any amendments thereto. The requirements of this subsection however do not apply to any contract financed with Federal assistance provided by FTA either for projects for elderly individuals and individuals with disabilities authorized by 49 U.S.C. 5310(a)(2), or for projects for non-urbanized areas authorized by 49 U.S.C. 5311. Alternate provisions for those projects are set forth in subsections (B) and (C) of this clause.

ii. Transit Employee Protective Requirements for Projects Authorized by 49 U.S.C. 5310(a)(2) for Elderly Individuals and Individuals with Disabilities – If the contract involves transit operations financed in whole or in part with Federal assistance authorized by 49 U.S.C. 5310(a)(2), and if the U.S. Secretary of Transportation has determined or determines in the future that the employee protective requirements of 49 U.S.C. 5333(b) are necessary or appropriate for the state and SMART for which work is performed on the underlying contract, the Contractor agrees to carry out the Project in compliance with the terms and conditions determined by the U.S. Secretary of Labor to meet the requirements of 49 U.S.C. 5333(b), U.S. DOL guidelines at 29
iii. Transit Employee Protective Requirements for Projects Authorized by 49 U.S.C. 5311 in Non-Urbanized Areas – If the contract involves transit operations financed in whole or in part with Federal assistance authorized by 49 U.S.C. 5311, the Contractor agrees to comply with the terms and conditions of the Special Warranty for the Non-Urbanized Area Program agreed to by the U.S. Secretaries of Transportation and Labor dated May 31, 1979, and the procedures implemented by U.S. DOL or any revision thereto.

iv. The Contractor also agrees to include any applicable requirements in each subcontract involving transit operations financed in whole or in part with Federal assistance by FTA.

31. Special DOL EEO Clause

Applicability: All Construction Contracts > $10,000

The contractor and subcontractor shall abide by the requirements of 41 CFR 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability or veteran status.

32. Drug and Alcohol Testing

Applicability: All Transit Operations Service Contracts

The Contractor agrees to establish and implement a drug and alcohol testing program that complies with 49 C.F.R. part 655, produce any documentation necessary to establish its compliance with part 655, and permit any authorized representative of the United States Department of Transportation or its operating administrations, the State Oversight Agency, or the Sonoma-Marin Area Rail Transit District, to inspect the facilities and records associated with the implementation of the drug and alcohol testing program as required under 49 C.F.R. part 655 and review the testing process. The Contractor agrees further to certify annually its compliance with part 655 before June 30 and to submit the Management Information System (MIS) reports to the Sonoma-Marin Area Rail Transit District. To certify compliance the Contractor shall use the “Substance Abuse Certifications” in the “Annual List of Certifications and Assurances for Federal Transit Administration Grants and Cooperative Agreements”, which is published annually in the Federal Registrar.

33. Termination.

Applicability: All Contracts > $10,000
In addition to the Termination provisions contained in the Agreement, the following Termination provisions apply.

(a) **Termination for Convenience.** SMART may terminate this Agreement, in whole or in part, at any time by written notice to the Contractor when it is in SMART’s best interest. The Contractor shall be paid its costs, including Agreement close-out costs, and profit on work performed up to the time of termination. The Contractor shall promptly submit its termination claim to SMART to be paid the Contractor. If the Contractor has any property in its possession belonging to SMART, the Contractor will account for the same, and dispose of it in the manner SMART directs.

(b) **Termination for Default [Breach or Cause].** If the Contractor does not deliver supplies in accordance with the Agreement delivery schedule, or, if the Agreement is for services, the Contractor fails to perform in the manner called for in the contract, or if the Contractor fails to comply with any other provisions of the contract, SMART may terminate this Agreement for default. Termination shall be effected by serving a Notice of Termination on the Contractor setting forth the manner in which the Contractor is in default. The Contractor will only be paid the Contract price for supplies delivered and accepted, or services performed in accordance with the manner of performance set forth in the contract. If it is later determined by SMART that the Contractor had an excusable reason for not performing, such as a strike, fire, or flood, events which are not the fault of or are beyond the control of the Contractor, then SMART, after setting up a new delivery of performance schedule, may allow the Contractor to continue work, or treat the termination as a Termination for Convenience.

(c) **Opportunity to Cure.** SMART in its sole discretion may, in the case of a termination for breach or default, allow the Contractor up to ten (10) calendar days in which to cure the defect. In such case, the notice of termination will state the time period in which cure is permitted and other appropriate conditions.

If Contractor fails to remedy to SMART’s satisfaction the breach or default of any of the terms, covenants, or conditions of this Agreement within ten (10) calendar days after receipt by Contractor of written notice from SMART setting forth the nature of said breach or default, SMART shall have the right to terminate the Agreement without any further obligation to Contractor. Any such termination for default shall not in any way operate to preclude SMART from also pursuing all available remedies against Contractor and its sureties for said breach or default.

(d) **Waiver of Remedies for any Breach.** In the event that SMART elects to waive its remedies for any breach by Contractor of any covenant, term or condition of this Agreement, such waiver by SMART shall not limit SMART’s remedies for any succeeding breach of that or of any other term, covenant, or condition of this Agreement.

(e) **Termination for Convenience (Professional or Transit Service Contracts)** SMART, by written notice, may terminate this contract, in whole or in part, when it is in SMART’s best interest. If this contract is terminated, SMART shall be liable only for payment under the payment provisions of this contract for services rendered before the effective date of termination.
(f) **Termination for Default (Supplies and Service)** If the Contractor fails to deliver supplies or to perform the services within the time specified in this contract or any extension, or if the Contractor fails to comply with any other provisions of this contract, the Agency may terminate this contract for default. The Agency shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of the default. The Contractor will only be paid the contract price for supplies delivered and accepted, or services performed in accordance with the manner or performance set forth in this contract. If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of the Agency.

(g) **Termination for Default (Transportation Services)** If the Contractor fails to pick up the commodities or to perform the services, including delivery services, within the time specified in this contract or any extension, or if the Contractor fails to comply with any other provisions of this contract, the Agency may terminate this contract for default. The Agency shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of default. The Contractor will only be paid the contract price for services performed in accordance with the manner of performance set forth in this contract.

If this contract is terminated while the Contractor has possession of Agency goods, the Contractor shall, upon direction of the Agency, protect and preserve the goods until surrendered to the Agency or its agent. The Contractor and Agency shall agree on payment for the preservation and protection of goods. Failure to agree on an amount will be resolved under the Dispute clause.

If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of the Agency.

(h) **Termination for Default (Construction)** If the Contractor refuses or fails to prosecute the work or any separable part, with the diligence that will ensure its completion within the time specified in this contract or any extension or fails to complete the work within this time, or if the Contractor fails to comply with any other provision of this contract, Agency may terminate this contract for default. The Agency shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of the default. In this event, the Agency may take over the work and compete it by contract or otherwise, and may take possession of and use any materials, appliances, and plant on the work site necessary for completing the work. The Contractor and its sureties shall be liable for any damage to the Agency resulting from the Contractor’s refusal or failure to complete the work within specified time, whether or not the Contractor’s right to proceed with the work is terminated. This liability includes any increased costs incurred by the Agency in completing the work.

The Contractor’s right to proceed shall not be terminated nor shall the Contractor be charged with damages under this clause if:

1. The delay in completing the work arises from unforeseeable causes beyond the control and without the fault or negligence of the Contractor. Examples of such
causes include: acts of God, acts of Agency, acts of another contractor in the performance of a contract with Agency, epidemics, quarantine restrictions, strikes, freight embargoes; and

2. The Contractor, within [10] days from the beginning of any delay, notifies Agency in writing of the causes of delay. If, in the judgment of Agency, the delay is excusable, the time for completing the work shall be extended. The judgment of Agency shall be final and conclusive for the parties, but subject to appeal under the Disputes clause(s) of this contract.

3. If, after termination of the Contractor's right to proceed, it is determined that the Contractor was not in default, or that the delay was excusable, the rights and obligations of the parties will be the same as if the termination had been issued for the convenience of Agency.

(i) Termination for Convenience or Default (Architect and Engineering Contracts). SMART may terminate this contract in whole or in part, for the Agency’s convenience or because of the failure of the Contractor to fulfill the contract obligations. The Agency shall terminate by delivering to the Contractor a Notice of Termination specifying the nature, extent, and effective date of the termination. Upon receipt of the notice, the Contractor shall (1) immediately discontinue all services affected (unless the notice directs otherwise), and (2) deliver to the Agency’s Contracting Officer all data, drawings, specifications, reports, estimates, summaries, and other information and materials accumulated in performing this contract, whether completed or in process. Agency has a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, all such data, drawings, specifications, reports, estimates, summaries, and other information and materials.

If the termination is for the convenience of the Agency, the Agency’s Contracting Officer shall make an equitable adjustment in the contract price but shall allow no anticipated profit on unperformed services.

If the termination is for failure of the Contractor to fulfill the contract obligations, the Agency may complete the work by contact or otherwise and the Contractor shall be liable for any additional cost incurred by the Agency.

If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of Agency.

(j) Termination for Convenience or Default (Cost Type Contracts) The Agency may terminate this contract, or any portion of it, by serving a Notice of Termination on the Contractor. The notice shall state whether the termination is for convenience of Agency or for the default of the Contractor. If the termination is for default, the notice shall state the manner in which the Contractor has failed to perform the requirements of the contract. The Contractor shall account for any property in its possession paid for from funds received from the Agency, or property supplied to the Contractor by the Agency. If the termination is for default, the Agency may fix the fee, if the contract provides for a fee, to be paid the Contractor in proportion to the value, if any, of work performed up to the time of termination. The Contractor shall promptly submit its termination claim to the Agency and the parties shall negotiate the termination settlement to be paid the
Contractor.

If the termination is for the convenience of Agency, the Contractor shall be paid its contract close-out costs, and a fee, if the contract provided for payment of a fee, in proportion to the work performed up to the time of termination.

If, after serving a Notice of Termination for Default, the Agency determines that the Contractor has an excusable reason for not performing, the Agency, after setting up a new work schedule, may allow the Contractor to continue work, or treat the termination as a Termination for Convenience.

34. Veterans Hiring Preference.

Applicability: All Contracts

As provided in 49 U.S.C. §5325(k), the Contractor, to the extent practicable, agrees and assures that each subcontractor:

1. Will give a hiring preference to veterans, as defined in 5 U.S.C. §2108, who have the skills and abilities required to perform construction work required under Agreement in connection with a Capital Project supported with federal assistance appropriated or made available for 49 U.S.C. chapter 53; and

2. Will not require an employer to give a preference to any veteran over any equally qualified applicant who is a member of any racial or ethnic minority, female, an individual with a disability, or a former employee.

35. Violation and Breach of Contract.

Applicability: All Contracts

Rights and Remedies of SMART

The duties and obligations imposed by the Agreement and the rights and remedies available thereunder shall be in addition to and not a limitation of any duties, obligations, rights and remedies otherwise imposed or available by law. No action or failure to act by SMART or Contractor shall constitute a waiver of any right or duty afforded any of them under the Contract, nor shall any such action or failure to act constitute an approval of or acquiescence in any breach thereunder, except as may be specifically agreed in writing.

Rights and Remedies of Contractor

Inasmuch as the Contractor can be adequately compensated by money damages for any breach of this Contract, which may be committed by SMART, the Contractor expressly agrees that no default, act or omission of SMART shall constitute a material breach of this Contract, entitling Contractor to cancel or rescind the Contract (unless SMART directs Contractor to do so) or to suspend or abandon performance.

Remedies

Unless this Agreement provides otherwise, all claims, counterclaims, disputes and other
matters in question between SMART and the Contractor arising out of or relating to this Agreement or its breach will be decided by arbitration if the parties mutually agree, or in a court of competent jurisdiction within California.

Disputes
Disputes arising in the performance of this Agreement which are not resolved by agreement of the parties shall be decided in writing by SMART’s General Manager. This decision shall be final and conclusive unless within ten (10) days from the date of receipt of its copy, the Contractor mails or otherwise furnishes a written appeal to the General Manager. In connection with any such appeal, the Contractor shall be afforded an opportunity to be heard and to offer evidence in support of its position. The decision of the General Manager shall be binding upon the Contractor and the Contractor shall abide by the decision.

Performance during Dispute
Unless otherwise directed by Agency, Contractor shall continue performance under this Contract while matters in dispute are being resolved.

Claims for Damages
Should either party to the Contract suffer injury or damage to person or property because of any act or omission of the party or of any of its employees, agents or others for whose acts it is legally liable, a claim for damages therefor shall be made in writing to such other party within a reasonable time after the first observance of such injury or damage.

36. Geographic Restrictions.

Applicability: All Contracts

Contractor shall refrain from using state or local geographic preferences, except those expressly mandated or encouraged by Federal statute.

37. Metric System.

Applicability: All Contracts

To the extent required by U.S. DOT or FTA, Contractor shall use the metric system of measurement in its project activities pursuant to the Metric Conversion Act, as amended by the Omnibus Trade and Competitiveness Act, 15 U.S.C. 205a et seq.; Executive Order No 12770 “Metric Usage in Federal Government Programs, 15 U.S.C. § 205a note; and other regulations, guidelines, and policies issued by U.S. DOT or FTA. To the extent practicable and feasible, SMART agrees to accept products and services with dimensions expressed in the metric system of measurement.

38. Environmental Protection.

Applicability: All Contracts

Contractor shall comply with the following requirements:

(b) Contractor shall comply with all Federal transit laws, such as 49 U.S.C. §5323(c)(2) and 23 U.S.C. §139, as applicable.

(c) Contractor shall report and require each subcontractor at any tier to report any violation of these requirements resulting from any Contract activity of Contractor or subcontractor to FTA and the appropriate U.S. EPA Regional Office.


Applicability: All Contracts

Contractor agrees to comply with and assures the compliance of its employees with the information restrictions and other applicable requirements of the Privacy Act of 1974, 5 U.S.C § 552. Among other things, the Contractor agrees to obtain the express consent of the Federal Government before the Contractor or its employees operate a system of records on behalf of the Federal Government before the Contractor or its employees operate a system of records on behalf of the Federal Government. Contractor understands that the requirements of the Privacy Act, including civil and criminal penalties for violation of the Act, apply to those individuals involved, and that failure to comply with the terms of the Privacy Act may result in termination of the underlying contract.

40. Transit Vehicle Manufacturer (TVM) Certifications

Applicability: All Rolling Stock Contracts

49 CFR 26.49 – Contractor must submit to SMART a certification from each transit vehicle manufacture that desires to bid or propose upon a DOT-assisted transit vehicle procurement that it has complied with the requirements of 49 CFR 26.49. SMART may, however, with FTA approval, establish project-specific goals for DBE participation in the procurement of transit vehicles in lieu of complying through the overall goal setting procedures.

41. Federal Tax Liability and Recent Felony Convictions

Applicability: All Contracts

A. Contractor certifies that it does not have any unpaid Federal tax liability that has been
assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that it is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability; and

B. Contractor certifies that it was not convicted of felony criminal violation under any Federal law within the preceding twenty-four (24) months.

42. Rights to Inventions Made Under a Contract or Agreement.

Applicability: All Research and Development Contracts

Contractor agrees to comply with the requirements of 37 C.F.R. §401.2(a), “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms under Government Grants, Contracts and Cooperative Agreements” and any implementing regulations issued by SMART.

43. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment.

Applicability: All Contracts

Contractor certifies and confirms that no services provided or supplies installed or utilized under this contract constitute telecommunications services, equipment or systems prohibited under Section 889 of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (P.L. 115-232), and as may be implemented by 2 C.F.R. 200.216. If Contractor later learns that prohibited telecommunications services, equipment or systems have been supplied, installed, or utilized under this Contract, Contractor shall immediately inform SMART in writing. SMART may require the Contractor to promptly replace such prohibited service, equipment and systems at the Contractor's sole cost.

44. Domestic Preferences for Procurements

Applicability: All Contracts

Contractor shall make every effort to provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). This section must be included in all subcontracts.

For the purposes of this section:

1) “Produced in the United States” means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

2) “Manufactured products” means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.
October 19, 2022

Sonoma-Marin Area Rail Transit Board of Directors
5401 Old Redwood Highway, Suite 200
Petaluma, CA 94954

SUBJECT: Authorize the General Manager to Award Contract No. OT-PS-22-001 to Khouri Consulting, LLC to provide State Legislative Advocacy Services for SMART

Dear Board Members:

RECOMMENDATION:
Authorize the General Manager to Award Contract No. OT-PS-22-001 to Khouri Consulting, LLC to provide State Legislative Advocacy Services for SMART in an amount of $120,000 for Year 1, $120,000 for Year 2, $120,000 for Year 3, $126,000 for Optional Year 4, and $126,000 for Optional Year 5.

SUMMARY:
Earlier this year, SMART’s General Manager and Board of Directors, in collaboration with staff and public input received from the listening sessions, developed the “SMART House” model with four strategic objectives (Ridership, Pathways, Extensions, and Freight) serving as the four pillars. As SMART continues to advance these strategic initiatives, adding a State Lobbyist to assist in securing additional funding and project support at the State Legislative level is critical.

SMART issued a Request for Proposal to procure a State Lobbyist under Solicitation No. OT-PS-22-001. SMART received seven (7) responsive proposals from the following proposers:

1. Fernandez Cervantes Government Affairs
2. Full Moon Strategies / Arc Strategies, LLC
3. Khouri Consulting, LLC
4. Lighthouse Public Affairs, LLC
5. Nossaman LLP
6. Politico Group, Inc. / Smith, Watts & Hartmann
7. Shaw Yoder Antwih Schmelzer & Lange, Inc.
SMART’s Selection Committee reviewed the proposals using the evaluation criteria identified in the Request for Proposal. The criteria included: qualifications and experience, service approach, demonstrated history of performing similar work, and pricing. Following the evaluation of the proposals, the Selection Committee short-listed the top two ranked Proposers and conducted in-person interviews.

The Selection Committee made the recommendation that Khouri Consulting, LLC provides the overall best benefit to SMART and is recommending the firm for the award of this contract.

Staff recommends authorizing the General Manager to Award Contract No. OT-PS-22-001 to Khouri Consulting, LLC to provide State Legislative Advocacy Services for SMART in an amount of $120,000 for Year 1, $120,000 for Year 2, $120,000 for Year 3, $126,000 for Optional Year 4, and $126,000 for Optional Year 5.

**FISCAL IMPACT:** Funding is included in the approved Fiscal Year 2022-23 budget and assumed in subsequent years.

**REVIEWED BY:** [x ] Finance /s/ [x ] Counsel /s/

Very truly yours,

/s/
Ken Hendricks
Procurement Manager

Attachment(s): Khouri Consulting, LLC Contract Agreement No. OT-PS-22-001
AGREEMENT FOR CONSULTANT SERVICES

This agreement (“Agreement”), dated as of November 1, 2022 (“Effective Date”) is by and between the Sonoma-Marin Area Rail Transit District (hereinafter “SMART”), and Khouri Consulting, LLC (hereinafter “Consultant”).

RECITALS

WHEREAS, Consultant represents that it is duly qualified and experienced in the areas of California state legislative advocacy services; and

WHEREAS, in the judgment of the Board of Directors of SMART or District, it is necessary and desirable to employ the services of Consultant to provide California State legislative and advocacy services for SMART; and

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

AGREEMENT

ARTICLE 1. RECITALS.

Section 1.01 The above Recitals are true and correct.

ARTICLE 2. LIST OF EXHIBITS.

Section 2.01 The following exhibits are attached hereto and incorporated herein:

(a) Exhibit A: Scope of Work & Timeline

(b) Exhibit B: Schedule of Rates

ARTICLE 3. REQUEST FOR SERVICES.

Section 3.01 Initiation Conference. SMART’s Programming & Grants Manager or designee (hereinafter “SMART Manager”) will initiate all requests for services through an Initiation Conference, which may be in person, by telephone, or by email.

Section 3.02 Amount of Work. SMART does not guarantee a minimum or maximum amount of work under this Agreement.

ARTICLE 4. SCOPE OF SERVICES.

Section 4.01 Scope of Work. Consultant shall perform services within the timeframe outlined in Exhibit A (cumulatively referred to as the “Scope of Work”).
Section 4.02 Cooperation With SMART. Consultant shall cooperate with the SMART Manager in the performance of all work hereunder.

Section 4.03 Performance Standard. Consultant shall perform all work hereunder in a manner consistent with the level of competency and standard of care normally observed by a person practicing in Consultant’s profession. If SMART determines that any of Consultant’s work is not in accordance with such level of competency and standard of care, SMART, in its sole discretion, shall have the right to do any or all of the following: (a) require Consultant to meet with SMART to review the quality of the work and resolve matters of concern; (b) require Consultant to repeat the work at no additional charge until it is satisfactory; (c) terminate this Agreement pursuant to the provisions of Article 7; or (d) pursue any and all other remedies at law or in equity.

Section 4.04 Assigned Personnel.

(a) Consultant shall assign only competent personnel to perform work hereunder. In the event that at any time SMART, in its sole discretion, desires the removal of any person or persons assigned by Consultant to perform work hereunder, Consultant shall remove such person or persons immediately upon receiving written notice from SMART.

(b) Any and all persons identified in this Agreement or any exhibit hereto as the project manager, project team, or other professional performing work hereunder on behalf of the Consultant are deemed by SMART to be key personnel whose services were a material inducement to SMART to enter into this Agreement, and without whose services SMART would not have entered into this Agreement. Consultant shall not remove, replace, substitute, or otherwise change any key personnel without the prior written consent of SMART.

(c) In the event that any of Consultant’s personnel assigned to perform services under this Agreement become unavailable due to resignation, sickness or other factors outside of Consultant’s control, Consultant shall be responsible for timely provision of adequately qualified replacements.

(d) Consultant shall assign the following key personnel for the term of this Agreement:

Gus Khouri, President and Lead Strategist (Khour Consulting, LLC)
Fabian Nunez, Managing Partner (Actum, LLC)
Duncan McFetridge, Partner (Actum, LLC)
Adam Keigwin, Partner (Actum, LLC)

ARTICLE 5. PAYMENT.

For all services required hereunder, Consultant shall be paid in accordance with the following terms:

Section 5.01 Consultant shall invoice SMART on a monthly basis, detailing the tasks performed pursuant to the Scope of Work requested by the SMART Manager and the hours
worked. SMART shall pay Consultant within 30 days after submission of the invoices.

Section 5.02 Consultant shall be paid for the satisfactory completion of the work described in the Scope of Work (Exhibit A) in accordance with the rates in the Exhibit B Schedule of Rates, regardless of whether it takes Consultant more time to complete or costs are more than anticipated. The not-to-exceed (NTE) amount of $360,000 for this Agreement includes labor, supervision, travel, applicable surcharges such as taxes, insurance and fringe benefits as well as indirect costs, overhead and profit allowance, equipment, materials and supplies; in no case shall Consultant be reimbursed for an amount in excess of the NTE amount without a formal written amendment to this Agreement. Consultant must submit all invoices on a timely basis, but no later than thirty (30) days from the date the services/charges were incurred. SMART does not reimburse for travel time.

Section 5.03 Consultant agrees that 48 CFR Part 31, Contract Cost Principles and Procedures and 2 CFR Part 200 shall be used to determine the allowability of individual terms of cost. Any costs for which payment has been made to the Consultant that are determined by subsequential audit to be unallowable under 48 CFR Part 31 or 2 CFR Part 200 are subject to repayment by the Consultant to SMART.

Section 5.04 Consultant must submit all invoices on a timely basis, but no later than thirty (30) days from the date the services/charges were incurred. District shall not accept invoices submitted by Consultant after the end of such thirty (30) day period without District pre-approval. Time is of the essence with respect to submission of invoices and failure by Consultant to abide by these requirements may delay or prevent payment of invoices or cause such invoices to be returned to the Consultant unpaid.

ARTICLE 6. TERM OF AGREEMENT.

Section 6.01 The term of this Agreement shall remain in effect for through October 31, 2025, with two one-year options to extend at SMART’s sole discretion, unless terminated earlier in accordance with the provisions of Article 7 below.

ARTICLE 7. TERMINATION.

Section 7.01 Termination Without Cause. Notwithstanding any other provision of this Agreement, at any time and without cause, SMART shall have the right, at their sole discretion, to terminate this Agreement by giving 30 days written notice to the other party.

Section 7.02 Termination for Cause. Notwithstanding any other provision of this Agreement, should Consultant fail to perform any of its obligations hereunder, within the time and in the manner herein provided, or otherwise violate any of the terms of this Agreement, SMART may immediately terminate this Agreement by giving Consultant written notice of such termination, stating the reason for termination.

Section 7.03 Delivery of Work Product and Final Payment Upon Termination. In the event of termination by either party, Consultant, within 14 days following the date of termination, shall deliver to SMART all materials and work product subject to Section 12.08 and
shall submit to SMART an invoice showing the services performed, hours worked, and copies of receipts for reimbursable expenses up to the date of termination.

Section 7.04  Payment Upon Termination. Upon termination of this Agreement by SMART, Consultant shall be entitled to receive as full payment for all services satisfactorily rendered and expenses incurred hereunder, an amount which bears the same ratio to the total payment specified in the Agreement as the services satisfactorily rendered hereunder by Consultant bear to the total services otherwise required to be performed for such total payment; provided, however, that if services are to be paid on an hourly or daily basis, then Consultant shall be entitled to receive as full payment an amount equal to the number of hours or days actually worked prior to termination times the applicable hourly or daily rate; provided further that if SMART terminates the Agreement for cause pursuant to Section 7.02, SMART shall deduct from such amount the amount of damage, if any, sustained by SMART by virtue of the breach of the Agreement by Consultant.

Section 7.05  Authority to Terminate. The Board of Directors has the authority to terminate this Agreement on behalf of SMART. In addition, the General Manager, in consultation with SMART Counsel, shall have the authority to terminate this Agreement on behalf of SMART.

ARTICLE 8.  INDEMNIFICATION

Consultant agrees to accept all responsibility for loss or damage to any person or entity, including SMART, and to indemnify, hold harmless, and release SMART, its officers, agents, and employees, from and against any actions, claims, damages, liabilities, disabilities, or expenses, that may be asserted by any person or entity, including Consultant, to the extent caused by the Consultant’s negligence, recklessness or willful misconduct in its performance or obligations under this Agreement. Consultant agrees to provide a complete defense for any claim or action brought against SMART based upon a claim relating to Consultant’s performance or obligations under this Agreement. Consultant’s obligations under this Section 8 apply whether or not there is concurrent negligence on SMART’s part, but to the extent required by law, excluding liability due to SMART’s conduct. SMART shall have the right to select its legal counsel at Consultant’s expense, subject to Consultant’s approval, which shall not be unreasonably withheld. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Consultant or its agents under workers’ compensation acts, disability benefits acts, or other employee benefit acts.

ARTICLE 9.  INSURANCE.

With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its Subcontractors, Consultants, and other agents to maintain, insurance as described below. If the Consultant maintains broader coverage and/or higher limits than the minimums shown below, SMART requires and shall be entitled to the broader coverage and/or the higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to SMART.
Section 9.01  Workers’ Compensation Insurance. Workers’ Compensation as required by the State of California, with Statutory Limits, and Employer’s Liability insurance with limit of no less than $1,000,000 per accident for bodily injury or disease.

Section 9.02  General Liability Insurance. Commercial General Liability insurance covering products-completed and ongoing operations, property damage, bodily injury and personal injury using an occurrence policy form, in an amount no less than $1,000,000 per occurrence, and $2,000,000 aggregate.

Section 9.03  Automobile Insurance. Automobile Liability insurance covering bodily injury and property damage in an amount no less than $1,000,000 combined single limit for each occurrence. Said insurance shall include coverage for owned, hired, and non-owned vehicles.

Section 9.04  Professional Liability Insurance (Errors and Omissions). Professional Liability insurance with limit no less than $1,000,000 per occurrence or claim, and $2,000,000 aggregate.

Section 9.05  Endorsements. Prior to commencing work, Consultant shall file Certificate(s) of Insurance with SMART evidencing the required coverage and endorsement(s) and, upon request, a certified duplicate original of any of those policies. Said endorsements and Certificate(s) of Insurance shall stipulate:

(a)  SMART, its officers, and employees shall be named as additional insured on all policies listed above, with the exception of the workers compensation insurance policy and the professional services liability policy (if applicable).

(b)  That the policy(ies) is Primary Insurance and the insurance company(ies) providing such policy(ies) shall be liable thereunder for the full amount of any loss or claim which Consultant is liable, up to and including the total limit of liability, without right of contribution from any other insurance effected or which may be effected by the Insureds.

(c)  Inclusion of the Insureds as additional insureds shall not in any way affect its rights either as respects any claim, demand, suit or judgment made, brought or recovered against Consultant. Said policy shall protect Consultant and the Insureds in the same manner as though a separate policy had been issued to each, but nothing in said policy shall operate to increase the insurance company’s liability as set forth in its policy beyond the amount or amounts shown or to which the insurance company would have been liable if only one interest had been named as an insured.

(d)  Consultant hereby grants to SMART a waiver of any right to subrogation which any insurer of said Consultant may acquire against SMART by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not SMART has received a waiver of subrogation endorsement from the insurer.
(e) The insurance policy(ies) shall be written by an insurance company or companies acceptable to SMART. Such insurance company shall be authorized to transact business in the state of California.

SMART reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other circumstances.

Section 9.06 Deductibles and Retentions. Consultant shall be responsible for payment of any deductible or retention on Consultant’s policies without right of contribution from SMART. Deductible and retention provisions shall not contain any restrictions as to how or by whom the deductible or retention is paid. Any deductible of retention provision limiting payment to the name insured is not acceptable.

Section 9.07 Claims Made Coverage. If any insurance specified above is written on a claims-made coverage form, Consultant shall:

(a) Ensure that the retroactive date is shown on the policy, and such date must be before the date of this Agreement or beginning of any work under this Agreement;

(b) Maintain and provide evidence of similar insurance for at least three (3) years following project completion, including the requirement of adding all additional insureds; and

(c) If insurance is cancelled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to Agreement effective date, Consultant shall purchase “extending reporting” coverage for a minimum of three (3) years after completion of the work.

Section 9.08 Documentation. The following documentation shall be submitted to SMART:

(a) Properly executed Certificates of Insurance clearly evidencing all coverages and limits required above. Said Certificates shall be submitted prior to the execution of this Agreement. At SMART’s request, Consultant shall provide certified copies of the policies that correspond to the policies listed on the Certificates of Insurance. Consultant agrees to maintain current Certificates of Insurance evidencing the above-required coverages and limits on file with SMART for the duration of this Agreement.

(b) Copies of properly executed endorsements required above for each policy. Said endorsement copies shall be submitted prior to the execution of this Agreement. Consultant agrees to maintain current endorsements evidencing the above-specified requirements on file with SMART for the duration of this Agreement.

(c) After the Agreement has been signed, signed Certificates of Insurance shall be submitted for any renewal or replacement of a policy that already exists, at least ten (10) days before expiration or other termination of the existing policy.

Please email all renewal certificates of insurance and corresponding policy documents to
Section 9.09 **Policy Obligations.** Consultant’s indemnity and other obligations shall not be limited by the foregoing insurance requirements.

Section 9.10 **Material Breach.** If Consultant, for any reason, fails to maintain insurance coverage, which is required pursuant to this Agreement, the same shall be deemed a material breach of this Agreement. SMART, in its sole option, may terminate this Agreement and obtain damages from Consultant resulting from said breach. Alternatively, SMART may purchase such required insurance coverage, and without further notice to Consultant, SMART may deduct from sums due to Consultant any premium costs advanced by SMART for such insurance. These remedies shall be in addition to any other remedies available to SMART.

**ARTICLE 10. PROSECUTION OF WORK.**

When work is requested of Consultant by SMART, all due diligence shall be exercised and the work accomplished without undue delay, within the performance time specified in the Task Order. Performance of the services hereunder shall be completed within the time required herein, provided, however, that if the performance is delayed by earthquake, flood, or wildfire, the time for Consultant’s performance of this Agreement shall be extended by a number of days equal to the number of days Consultant has been delayed.

**ARTICLE 11. EXTRA OR CHANGED WORK.**

Extra or changed work or other changes to the Agreement may be authorized only by written amendment to this Agreement, signed by both parties. Minor changes, which do not increase the amount paid under the Agreement, and which do not significantly change the scope of work or significantly lengthen time schedules may be executed by the SMART Manager in a form approved by SMART Counsel. The Board of Directors or General Manager must authorize all other extra or changed work. The parties expressly recognize that SMART personnel are without authorization to order extra or changed work or waive Agreement requirements. Failure of Consultant to secure such written authorization for extra or changed work shall constitute a waiver of any and all right to adjustment in the Agreement price or Agreement time due to such unauthorized work and thereafter Consultant shall be entitled to no compensation whatsoever for the performance of such work. Consultant further expressly waives any and all right or remedy by way of restitution and quantum meruit for any and all extra work performed without such express and prior written authorization of SMART.

**ARTICLE 12. REPRESENTATIONS OF CONSULTANT.**

Section 12.01 **Standard of Care.** SMART has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. Consultant hereby agrees that all its work will be performed and that its operations shall be conducted in accordance with generally accepted and applicable professional practices and standards as well as the requirements of applicable federal, state and local laws, it being understood that acceptance of Consultant’s work by SMART shall not operate as a waiver or release.
Section 12.02  **Status of Consultant.** The parties intend that Consultant, in performing the services specified herein, shall act as an independent Contractor and shall control the work and the manner in which it is performed. Consultant is not to be considered an agent or employee of SMART and is not entitled to participate in any pension plan, worker’s compensation plan, insurance, bonus, or similar benefits SMART provides its employees. In the event SMART exercises its right to terminate this Agreement pursuant to **Article 7,** above, Consultant expressly agrees that it shall have no recourse or right of appeal under rules, regulations, ordinances, or laws applicable to employees.

Section 12.03  **Taxes.** Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay such taxes and other obligations, including but not limited to state and federal income and FICA taxes. Consultant agrees to indemnify and hold SMART harmless from any liability which it may incur to the United States or to the State of California as a consequence of Consultant’s failure to pay, when due, all such taxes and obligations. In case SMART is audited for compliance regarding any withholding or other applicable taxes, Consultant agrees to furnish SMART with proof of payment of taxes on these earnings.

Section 12.04  **Records Maintenance.** Consultant shall keep and maintain full and complete documentation and accounting records concerning all services performed that are compensable under this Agreement and shall make such documents and records available to SMART for inspection at any reasonable time. Consultant shall maintain such records for a period of four (4) years following completion of work hereunder. Consultant and Subconsultants shall permit access to all records of employment, employment advertisements, employment application forms, and other pertinent data and records by the State Fair Employment Practices and Housing Commission, or any other agency of the State of California designated by the State, for the purpose of any investigation to ascertain compliance with this document.

Section 12.05  **Conflict of Interest.** Consultant covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, that represents a financial conflict of interest under state law or that would otherwise conflict in any manner or degree with the performance of its services hereunder. Consultant further covenants that in the performance of this Agreement no person having any such interests shall be employed. In addition, if requested to do so by SMART, Consultant shall complete and file and shall require any other person doing work under this Agreement to complete and file a “Statement of Economic Interest” with SMART disclosing Consultant’s or such other person’s financial interests.

Section 12.06  **Nondiscrimination.** Consultant shall comply with all applicable federal, state, and local laws, rules, and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition (including cancer), pregnancy, physical disability (including HIV and AIDS), mental disability, denial of family care leave, sexual orientation or other prohibited basis, including without limitation, SMART’s Non-Discrimination Policy. All nondiscrimination rules or regulations required by law to be included in this Agreement are incorporated herein by this reference. Consultant shall also comply with the provisions of the Fair Employment and Housing Act (California Government Code, Section 12900 et seq.) and applicable regulations.
promulgated thereunder (California Code of Regulations, Title 2, Section 7285.0 et seq).

Section 12.07 Assignment Of Rights. Consultant assigns to SMART all rights throughout the world in perpetuity in the nature of copyright, trademark, patent, right to ideas, in and to all versions of the plans and specifications and work product, if any, now or later prepared by Consultant in connection with this Agreement. Consultant agrees to take such actions as are necessary to protect the rights assigned to SMART in this Agreement, and to refrain from taking any action which would impair those rights. Consultant’s responsibilities under this provision include, but are not limited to, placing proper notice of copyright on all versions of the plans and specifications as SMART may direct, and refraining from disclosing any versions of the plans and specifications to any third party without first obtaining written permission of SMART. Consultant shall not use or permit another to use the plans and specifications in connection with this or any other project without first obtaining written permission of SMART.

Section 12.08 Ownership And Disclosure Of Work Product. Any and all work product resulting from this Agreement is commissioned by SMART as a work for hire. SMART shall be considered, for all purposes, the author of the work product and shall have all rights of authorship to the work, including, but not limited to, the exclusive right to use, publish, reproduce, copy and make derivative use of, the work product or otherwise grant others limited rights to use the work product. To the extent Consultant incorporates into the work product any pre-existing work product owned by Consultant, Consultant hereby acknowledges and agrees that ownership of such work product shall be transferred to SMART. All reports, original drawings, graphics, plans, studies, and other data or documents (“documents”), in whatever form or format, assembled or prepared by Consultant and other agents in connection with this Agreement shall be the property of SMART. SMART shall be entitled to immediate possession of such documents upon completion of the work pursuant to this Agreement. Upon expiration or termination of this Agreement, Consultant shall promptly deliver to SMART all such documents, which have not already been provided to SMART in such form or format, as SMART deems appropriate. Such documents shall be and will remain the property of SMART without restriction or limitation. Consultant may retain copies of the above-described documents but agrees not to disclose or discuss any information gathered, discovered, or generated in any way through this Agreement without the express written permission of SMART.

ARTICLE 13. DEMAND FOR ASSURANCE.

Each party to this Agreement undertakes the obligation that the other’s expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party, the other may in writing demand adequate assurance of due performance and until such assurance is received may, if commercially reasonable, suspend any performance for which the agreed return has not been received. “Commercially reasonable” includes not only the conduct of a party with respect to performance under this Agreement, but also conduct with respect to other agreements with parties to this Agreement or others. After receipt of a justified demand, failure to provide within a reasonable time, but not exceeding thirty (30) days, such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of this Agreement. Acceptance of any improper delivery, service, or payment does not prejudice the aggrieved party’s right to demand
adequate assurance of future performance. Nothing in this Article 13 limits SMART’s right to terminate this Agreement pursuant to Article 7.

ARTICLE 14. ASSIGNMENT AND DELEGATION.

Neither party hereto shall assign, delegate, sublet, or transfer any interest in or duty under this Agreement without the prior written consent of the other, and no such transfer shall be of any force or effect whatsoever unless and until the other party shall have so consented.

ARTICLE 15. METHOD AND PLACE OF GIVING NOTICE, SUBMITTING INVOICES AND MAKING PAYMENTS.

All notices, invoices, and payments shall be made in writing and shall be given by personal delivery, U.S. Mail or email. Notices, invoices, and payments shall be addressed as follows:

If to SMART Manager: Sonoma-Marin Area Rail Transit District Attn: Joanne Parker 5401 Old Redwood Highway, Suite 200 Petaluma, CA 94954 jparker@sonomamarintrrain.org 707-794-3062

If to SMART Billing: Sonoma-Marin Area Rail Transit District Attn: Accounts Payable 5401 Old Redwood Highway, Suite 200 Petaluma, CA 94954 billing@sonomamarintrrain.org 707-794-3330

If to Consultant: Khouri Consulting, LLC Attn: Gus Khouri 1215 K Street, Suite 1700 Sacramento, CA 95814 gus@khouriconsult.com 916-605-8975

When a notice, invoice or payment is given by a generally recognized overnight courier service, the notice, invoice or payment shall be deemed received on the next business day. When a copy of a notice, invoice or payment is sent by facsimile or email, the notice, invoice or payment shall be deemed received upon transmission as long as (1) the original copy of the notice, invoice or payment is promptly deposited in the U.S. mail and postmarked on the date of the facsimile or email (for a payment, on or before the due date), (2) the sender has a written confirmation of the facsimile transmission or email, and (3) the facsimile or email is transmitted before 5 p.m. (recipient’s time). In all other instances, notices, invoices and payments shall be effective upon receipt by the recipient. Changes may be made in the names and addresses of the person to whom notices are to be given by giving notice pursuant to this paragraph.
ARTICLE 16. MISCELLANEOUS PROVISIONS.

Section 16.01 Use of Recycled Paper. SMART requires that all printing jobs produced under this Agreement be printed on recycled content papers. Recycled-content papers are defined as papers containing a minimum of 30 percent postconsumer fiber by weight. All papers used in the performance of a print job for SMART shall be recycled-content paper. The recycle logo or “chasing arrows” cannot be used on printed material unless the paper contains a minimum of 30 percent postconsumer material. If paper meets the 30 percent requirement, ask that the recycling logo be printed on the project.

Section 16.02 No Waiver of Breach. The waiver by SMART of any breach of any term or promise contained in this Agreement shall not be deemed to be a waiver of such term or provision or any subsequent breach of the same or any other term or promise contained in this Agreement.

Section 16.03 Construction. To the fullest extent allowed by law, the provisions of this Agreement shall be construed and given effect in a manner that avoids any violation of statute, ordinance, regulation, or law. The parties covenant and agree that in the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired, or invalidated thereby. Consultant and SMART acknowledge that they have each contributed to the making of this Agreement and that, in the event of a dispute over the interpretation of this Agreement, the language of the Agreement will not be construed against one party in favor of the other. Consultant and SMART acknowledge that they have each had an adequate opportunity to consult with counsel in the negotiation and preparation of this Agreement.

Section 16.04 Consent. Wherever in this Agreement the consent or approval of one party is required to an act of the other party, such consent or approval shall not be unreasonably withheld or delayed.

Section 16.05 Drug-Free Workplace. Consultant certifies that it will provide a drug-free workplace in compliance with Government Code §8350-§8357.

Section 16.06 No Third-Party Beneficiaries. Nothing contained in this Agreement shall be construed to create and the parties do not intend to create any rights in third parties.

Section 16.07 Applicable Law and Forum. This Agreement shall be construed and interpreted according to the substantive law of California, regardless of the law of conflicts to the contrary in any jurisdiction. Venue for any action to enforce the terms of this Agreement or for the breach thereof shall be in the Superior Court of the State of California in the County of Marin.

Section 16.08 Captions. The captions in this Agreement are solely for convenience of reference. They are not a part of this Agreement and shall have no effect on its construction or interpretation.
Section 16.09  **Merger.** This writing is intended both as the final expression of the Agreement between the parties hereto with respect to the included terms and as a complete and exclusive statement of the terms of the Agreement, pursuant to Code of Civil Procedure Section 1856. No modification of this Agreement shall be effective unless and until such modification is evidenced by a writing signed by both parties.

Section 16.10  **Acceptance of Electronic Signatures and Counterparts.** The parties agree that this Contract, Agreements ancillary to this Contract, and related documents to be entered into this Contract will be considered executed when all parties have signed this Agreement. Signatures delivered by scanned image as an attachment to electronic mail or delivered electronically through the use of programs such as DocuSign must be treated in all respects as having the same effect as an original signature. Each party further agrees that this Contract may be executed in two or more counterparts, all of which constitute one and the same instrument.

Section 16.11  **Time of Essence.** Time is and shall be of the essence of this Agreement and every provision hereof.
IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

CONSULTANT: KHOURI CONSULTING, LLC

By: ________________________________
    Gus Khouri, President

Date: ________________________________

SONOMA-MARIN AREA RAIL TRANSIT (SMART)

By: ________________________________
    Eddy Cumins, General Manager

Date: ________________________________

CERTIFICATES OF INSURANCE ON FILE WITH AND APPROVED AS TO SUBSTANCE FOR SMART:

By: ________________________________
    Ken Hendricks, Procurement Manager

Date: ________________________________

APPROVED AS TO FORM FOR SMART:

By: ________________________________
    District Counsel

Date: ________________________________
EXHIBIT A
SCOPE OF WORK & TIMELINE

I. Overview

The Sonoma-Marin Area Rail Transit District (SMART) is contracting with Khouri Consulting, with Actum, LLC as a subcontractor to provide California State legislative and advocacy services for SMART. The objective of this Agreement is for the Consultant to represent SMART’s legislative policy interests and assist in advancing actions at the local, regional, and state levels that are beneficial to SMART and its objectives. SMART’s primary objectives include:

- Increasing Ridership
- Building Pathways
- Rail Extensions
- Freight

These primary objectives are subject to change at SMART’s discretion at any time throughout the duration of the contract.

The Consultant shall provide representation and advocacy on behalf of SMART in their interactions with all relevant state agencies and related interest groups, including but not limited to, the following:

California State Assembly
California State Senate
The California Governor’s Office
The Governor’s Office of Emergency Services (Cal OES)
California State Transportation Agency (Cal STA)
California Air Resources Board (CARB)
California Department of Transportation (Caltrans)
Department of Finance (DOF)
California Transportation Commission (CTC)
California Public Utilities Commission (CPUC)
California Department of Housing and Community Development
California Strategic Growth Council

Throughout the duration of this Agreement, Consultant shall maintain active lobbying registration status with the California Secretary of State.

II. Project Management

All work shall be initiated, scheduled, and reviewed by SMART’s Programming & Grants Manager (hereinafter the “SMART Manager”) or designee. Work may be initiated in writing or by teleconference.
III. **Scope of Work**

Consultant shall perform California State legislative and advocacy services for SMART. Services shall include, but are not limited to the following:

a. Develop and implement strategies to influence state laws and policies, and in general expand state financial and legislative support for SMART.

b. Identify and pursue funding opportunities and develop advocacy strategy to assist SMART with responding successfully to those opportunities.

c. Build new political relationships and expand on existing political relationships to support SMART’s growth and expansion of passenger rail and freight services in the region.

d. Shepherd SMART’s sponsored legislation through the legislative process.

e. Maintain regular communication with the SMART Manager regarding SMART sponsored bills and positions.

f. Testify at legislative and budget hearings on issues in which SMART takes an interest and position.

g. Participate in strategy meetings on policy and budget issues with leadership staff in both Houses and both parties to further SMART’s legislative goals.

h. Keep Legislators and key staff informed through correspondence, personal contact, staff contact, and other means in advocating for the interests of SMART.

i. Write and deliver letters on all positions taken for every committee hearing, both Floor hearings and to the Governor.

j. Support SMART’s efforts to obtain legislator letters of support for grants and other purposes.

k. Monitor and advise SMART leadership on State legislation, regulations, issues, budget problems, and news affecting SMART.

   i. Provide regularly written Capitol Updates on the status of legislation important to SMART.

   ii. Provide timely alerts to SMART when imminent legislative or administrative action affects SMART.

   iii. Electronically track all bills affecting SMART during each legislative year.

   iv. Read and distribute all introduced legislation and amendments affecting SMART to designated SMART staff.

l. Coordinate and schedule meetings between SMART personnel and legislators when issues require their expertise.

m. Support SMART staff as requested in any federal legislative and regional policy efforts.

n. Support SMART with filing any required declaration forms with the State.

o. Attend SMART Board of Directors meetings, Citizens Oversight Committee meetings, and at any future SMART Board of Directors-designated committee meetings at SMART’s request.
IV. Acceptance Criteria

The SMART Manager is responsible for reviewing all work product and deliverables to ensure work conforms to the terms and conditions of the Agreement. If defective work is identified, Consultant shall correct the defective work at no additional cost to SMART.
EXHIBIT B
SCHEDULE OF RATES

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<tr>
<th>Year</th>
<th>Term Dates</th>
<th>Monthly Fixed Fee</th>
<th>Months</th>
<th>Total Annual Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>11/1/2022 – 10/31/2023</td>
<td>$10,000</td>
<td>12</td>
<td>$120,000.00</td>
</tr>
<tr>
<td>2</td>
<td>11/1/2023 – 10/31/2024</td>
<td>$10,000</td>
<td>12</td>
<td>$120,000.00</td>
</tr>
<tr>
<td>3</td>
<td>11/1/2024 – 10/31/2025</td>
<td>$10,000</td>
<td>12</td>
<td>$120,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Term Dates</th>
<th>Monthly Fixed Fee</th>
<th>Months</th>
<th>Total Annual Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>11/1/2025 – 10/31/2026</td>
<td>$10,500</td>
<td>12</td>
<td>$126,000.00</td>
</tr>
<tr>
<td>5</td>
<td>11/1/2026 – 10/31/2027</td>
<td>$10,500</td>
<td>12</td>
<td>$126,000.00</td>
</tr>
</tbody>
</table>

The fixed fees listed above shall be paid monthly in arrears and includes all labor, travel expenses, materials, supplies, profit, administrative and overhead fees, insurance, fringe benefits, and all other direct and indirect costs associated with performing the services required in the Agreement.
October 19, 2022

Sonoma- Marin Area Rail Transit Board of Directors
5401 Old Redwood Highway, Suite 200
Petaluma, CA 94954

SUBJECT: Amendment to the Fiscal Year 2023 Budget

Dear Board Members:

RECOMMENDATIONS: Approve Resolution No. 2022-33, amending the Fiscal Year 2023 Annual Budget, Resolution No. 2022-22, for increased appropriation of $14,100,000.

SUMMARY:
In partnership with SCTA and local transit operators, SMART was awarded a 2022 Transit and Intercity Rail Capital Program (TIRCP) grant to complete construction of a second Petaluma SMART Station at Corona Road. SMART is starting work right away and anticipates awarding an engineering contract in December 2022. The project will be delivered along with an adjacent grant funded pathway construction project and the McDowell Crossing with the construction contract award anticipated in the Summer 2023.

The City of Petaluma is providing $2 million in matching funds to the TIRCP funds and SMART has requested the budgeting and allocation of Measure M funds in the amount of $2 million for engineering design and construction. Funds still need to be approved by the Petaluma City Council and the Sonoma County Transportation Authority (SCTA). The total amount is $14,100,000, see below under fiscal impact for details.

FISCAL IMPACT:

<table>
<thead>
<tr>
<th></th>
<th>Design</th>
<th>Construction</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>TIRCP</td>
<td>$0</td>
<td>$10,100,000</td>
<td>$10,100,000</td>
</tr>
<tr>
<td>Measure M (SCTA)</td>
<td>$1,381,720</td>
<td>$618,280</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>City of Petaluma</td>
<td>$0</td>
<td>$2,000,000</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>Total</td>
<td>$1,381,720</td>
<td>$12,718,280</td>
<td>$14,100,000</td>
</tr>
</tbody>
</table>

Sincerely,

/s/
Heather McKillop
Chief Financial Officer

Attachment(s): Resolution No. 2022-33
Appendix A – Passenger Rail Overview of Sources and uses

WHEREAS, as part of its approval of the Annual Budget for Fiscal Year 2022-2023, the Board of Directors considered the annual expenditures necessary for the Sonoma-Marin Area Rail Transit District; and

WHEREAS, on June 15, 2022, the Board adopted Resolution No. 2022-22 approving the annual budget for Fiscal Year 2022-2023; and

WHEREAS, Resolution No. 2022-22 considered the appropriation of funds for capital expenses as part of the Annual Budget; and

WHEREAS, Resolution No: 2022-28 amended the appropriation limit to increase it by $270,344; and

WHEREAS, the Board desires to Amend the Annual Budget to provide increased appropriation authority;

NOW, THEREFORE, BE IT RESOLVED that Resolution No. 2022-22, Fiscal Year 2022-2023 Annual Budget, Appendix A is hereby amended to increase expenditure authority by $14,100,000 for the Petaluma North In-fill Station and the McDowell Crossing.

BE IT FURTHER RESOLVED except as specifically amended or supplemented by this Resolution, Resolution No. 2022-22, together with all supplements, amendments, and exhibits thereto is, and shall continue to be, in full force and effect as originally adopted, and nothing contained herein shall, or shall be construed to, modify, invalidate, or otherwise affect and provision of Resolution No. 2022-22.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of the Sonoma-Marin Area Rail Transit District held on the 19th day of October 2022, by the following vote:

DIRECTORS:
AYES: ____________________________
NOES: ____________________________
ABSENT: ____________________________
ABSTAIN: ____________________________

David Rabbitt, Chair, Board of Directors
Sonoma-Marin Area Rail Transit District

ATTEST: ____________________________
Leticia Rosas-Mendoza, Clerk of the Board of Directors
Sonoma-Marin Area Rail Transit District
## APPENDIX A - PASSENGER RAIL OVERVIEW OF SOURCES AND USES

<table>
<thead>
<tr>
<th>Source Description</th>
<th>FY 23</th>
<th>FY 23 Amendments (August 2022 &amp; October 2022)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning Fund Balance *</td>
<td>$37,393,310</td>
<td>$37,393,310</td>
<td>$37,393,310</td>
</tr>
<tr>
<td><strong>Revenues</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SMART S&amp;U Tax</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Measure Q</td>
<td>$51,622,000</td>
<td>$51,622,000</td>
<td>$51,622,000</td>
</tr>
<tr>
<td><strong>Federal Funds</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5307 - Urbanized Area Formula Funds (Preventative Mtce)</td>
<td>$4,148,529</td>
<td>$4,148,529</td>
<td>$4,148,529</td>
</tr>
<tr>
<td>American Rescue Plan</td>
<td>$7,507,797</td>
<td>$7,507,797</td>
<td>$7,507,797</td>
</tr>
<tr>
<td>FRA Suicide Prevention Grant</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td>Quick Strike (CMAQ) (Pathway Payran to Lakeville)</td>
<td>$806,000</td>
<td>$806,000</td>
<td>$806,000</td>
</tr>
<tr>
<td><strong>State Funds</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>STA - State Transit Assistance (Revenue)</td>
<td>$2,291,573</td>
<td>$2,291,573</td>
<td>$2,291,573</td>
</tr>
<tr>
<td>STA-State Transit Assistance (Population)</td>
<td>$534,918</td>
<td>$534,918</td>
<td>$534,918</td>
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<tr>
<td>SB1 - SRA - State Rail Assistance</td>
<td>$3,700,000</td>
<td>$3,700,000</td>
<td>$3,700,000</td>
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<tr>
<td>LCTOP - Low Carbon Transit Operating</td>
<td>$534,762</td>
<td>$534,762</td>
<td>$534,762</td>
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<tr>
<td>State - TIRCP SH 37 Network Integration</td>
<td>$750,000</td>
<td>$750,000</td>
<td>$750,000</td>
</tr>
<tr>
<td>State - TIRCP Petaluma North In-Fill Station &amp;McDowell Crossing</td>
<td>$-</td>
<td>$10,100,000</td>
<td>$10,100,000</td>
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<tr>
<td>STA-SGR (State of Good Repair)</td>
<td>$550,349</td>
<td>$550,349</td>
<td>$550,349</td>
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<tr>
<td>SB1 - Local Partnership Program</td>
<td>$1,392,000</td>
<td>$1,392,000</td>
<td>$1,392,000</td>
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<tr>
<td>ATP - SoCo Pathway - CTC/Caltrans/MTC</td>
<td>$11,470,569</td>
<td>$11,470,569</td>
<td>$11,470,569</td>
</tr>
<tr>
<td>State - Cap and Trade/ TIRCP DMUs</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td><strong>Other Sources</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Fare Revenues</td>
<td>$2,310,768</td>
<td>$2,310,768</td>
<td>$2,310,768</td>
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<tr>
<td>Parking</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
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<tr>
<td>Interest Earning</td>
<td>$277,750</td>
<td>$277,750</td>
<td>$277,750</td>
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<td>Advertising</td>
<td>$225,000</td>
<td>$225,000</td>
<td>$225,000</td>
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<tr>
<td>Rent - Real Estate</td>
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<td>$266,631</td>
<td>$266,631</td>
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<tr>
<td>Misc.</td>
<td>$30,900</td>
<td>$30,900</td>
<td>$30,900</td>
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<tr>
<td>Charges for Services</td>
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<td>$28,325</td>
<td>$28,325</td>
</tr>
<tr>
<td><strong>Regional Funds</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Governments</td>
<td>$-</td>
<td>$2,000,000</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>County Intergovernmental Funds - SCTA Measure M</td>
<td>$-</td>
<td>$2,000,000</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>County Intergovernmental Funds - SCTA TIF (SoCo Pathway)</td>
<td>$-</td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>$88,447,871</td>
<td>$14,100,000</td>
<td>$102,547,871</td>
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<tr>
<td>Description</td>
<td>FY 23</td>
<td>Previous Year</td>
<td>FY 24</td>
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<tr>
<td>--------------------------------------------------------------</td>
<td>-------------</td>
<td>---------------------</td>
<td>-------------</td>
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<tr>
<td><strong>Total Revenues + Fund Balance</strong></td>
<td>$125,841,181</td>
<td>$139,941,181</td>
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<tr>
<td><strong>Debt Service</strong></td>
<td>$15,596,193</td>
<td>$15,596,193</td>
<td>$14,100,000</td>
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<tr>
<td><strong>Salaries &amp; Benefits</strong></td>
<td>$23,140,920</td>
<td>$23,411,254</td>
<td>$270,334</td>
</tr>
<tr>
<td>Reduction for Salaries Charged to Projects</td>
<td>$(1,193,147)</td>
<td>$(1,193,147)</td>
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<tr>
<td>Reduction for Allocation of Salaries/ Services/ Supplies to Freight</td>
<td>$(197,515)</td>
<td>$(197,515)</td>
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</tr>
<tr>
<td><strong>Service &amp; Supplies</strong></td>
<td>$16,496,190</td>
<td>$16,496,190</td>
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<tr>
<td><strong>Total Salaries, Benefits, Service, &amp; Supplies</strong></td>
<td>$38,246,448</td>
<td>$38,516,782</td>
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<tr>
<td>Contribution to OPEB/ CalPERS Liability Fund</td>
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<td>$500,000</td>
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<tr>
<td>Contribution to Capital Sinking Fund</td>
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<td>$2,000,000</td>
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<tr>
<td>Self Insured Fund</td>
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<td>Operating Reserve</td>
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<td></td>
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<tr>
<td><strong>Total Reserve Contributions</strong></td>
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<tr>
<td>Planning</td>
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<tr>
<td>Environmental</td>
<td>$883,015</td>
<td>$883,015</td>
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<tr>
<td><strong>Total Planning &amp; Environmental</strong></td>
<td>$2,308,015</td>
<td>$2,308,015</td>
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<tr>
<td><strong>Total Debt Service, Operating, Reserves, Environmental/ Planning</strong></td>
<td>$58,650,656</td>
<td>$58,920,990</td>
<td>$270,334</td>
</tr>
<tr>
<td><strong>Balance</strong></td>
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<td>$81,020,191</td>
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<tr>
<td><strong>State of Good Repair</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Track, MOW, and Facilities</td>
<td>$436,275</td>
<td>$436,275</td>
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<tr>
<td>Safety and Security</td>
<td>$477,225</td>
<td>$477,225</td>
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</tr>
<tr>
<td>DMU</td>
<td>$703,500</td>
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</tr>
<tr>
<td>Bridges</td>
<td>$796,988</td>
<td>$796,988</td>
<td></td>
</tr>
<tr>
<td>Other Construction</td>
<td>$1,050,000</td>
<td>$1,050,000</td>
<td></td>
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<tr>
<td>Information Technology</td>
<td>$278,250</td>
<td>$278,250</td>
<td></td>
</tr>
<tr>
<td>Non-Revenue Vehicles</td>
<td>$467,250</td>
<td>$467,250</td>
<td></td>
</tr>
<tr>
<td>Equipment</td>
<td>$263,998</td>
<td>$263,998</td>
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<tr>
<td><strong>Total State of Good Repair</strong></td>
<td>$4,473,486</td>
<td>$4,473,486</td>
<td></td>
</tr>
<tr>
<td><strong>Capital Projects</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pathways</td>
<td>$15,349,795</td>
<td>$15,349,795</td>
<td></td>
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<tr>
<td>Expansion</td>
<td>$2,133</td>
<td>$14,102,133</td>
<td></td>
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<tr>
<td><strong>Total Capital Expenditures</strong></td>
<td>$15,351,927</td>
<td>$29,451,927</td>
<td></td>
</tr>
<tr>
<td><strong>Future Match for Federal/ State Funds</strong></td>
<td>$2,000,000</td>
<td>$2,000,000</td>
<td></td>
</tr>
<tr>
<td><strong>Ending Fund Balance</strong></td>
<td>$45,365,112</td>
<td>$45,094,778</td>
<td>$(270,334)</td>
</tr>
</tbody>
</table>

* Excludes Reserves

Previously approved by BOD 08-17-2022
AGENDA ITEM 10

October 19, 2022

Sonoma-Marin Area Rail Transit Board of Directors
5401 Old Redwood Highway, Suite 200
Petaluma, CA 94954

SUBJECT: SMART Field Trip Program

Dear Board Members:

RECOMMENDATIONS: Approve SMART Field Trip Program

SUMMARY:
SMART has developed a program to offer affordable field trips for local schools. The program would provide a free ride on SMART for youth in grades K-12 school groups; adults would pay regular fare.

SMART is currently used by schools for occasional field trips, but the process of paying for group fares, and the additional expense for the schools creates an obstacle to using the train. Many schools are adding field trips back to the curriculum after cancellations during COVID. SMART would like to support the schools and the youth of Sonoma and Marin Counties by providing an easy and affordable way to use the train system to access educational destinations.

Staff has created a Field Trip Guide on our website with guidelines for the program and a list of suggested destinations for all ages along the rail line. Field trips would be limited to non-peak hour trains. SMART staff will meet the field trip group on the platform to do a safety briefing before departure. Staff are also available to assist teachers with planning a field trip using our system and connecting transit systems. Full details can be found on SMART’s website at: https://www.sonomamarintrain.org/FieldTripProgram.

FISCAL IMPACT: The financial impact of this program is limited, as these will likely be new trips induced by the program. If we assume the trips would have occurred with paid fares, a conservative estimate for revenue loss is $4,000 annually.

REVIEWED BY: [ x ] Finance ___/s/____ [ x ] Counsel ___/s/____

Respectfully,
/s/
Emily Betts
Principal Planner

Page 81 of 84
October 19, 2022

Sonoma-Marin Area Rail Transit Board of Directors
5401 Old Redwood Highway, Suite 200
Petaluma, CA 94954

SUBJECT: Bicycle and Pedestrian Counters

Dear Board Members:

RECOMMENDATIONS: Information Item

SUMMARY:
SMART has installed nine bicycle and pedestrian counters on segments of the multi-use pathway. The counters provide information on the volume of users on the pathway, including type of user, time of day, and day of week. This data is invaluable for future planning and grant applications.

During SMART’s 2020 Listening Sessions and the April 2022 Planning for the Future – Improving our Pathways outreach efforts, community comments included the need to track pathway use to be able to describe the benefits of the public investment. In addition, the SMART Board reviewed a range of Performance Measures in Spring 2021 and had a discussion regarding the need to collect pathway use data as the next step in evaluating SMART’s performance. Staff has implemented this program in response to that direction.

The practice of bike counting through automated counters is well-established. Municipalities worldwide rely on the technology year-round to capture cycling trends, justify investments, and plan infrastructure. The counters are discreet, waterproof, and durable.

SMART selected Eco-Counter’s MULTI Counter system, which monitors and differentiates between pedestrians and cyclists. This system is typically installed permanently and is used for obtaining trends over time. The system allows for the analysis of data from multiple user types over consecutive days, weeks, months, seasons, or years. Detection hardware combines a passive infrared sensor and an inductive loop sensor. An intelligent subsystem analyses the signal from both sensors in order to count and classify each user as either bicyclist or pedestrian. The MULTI system is optimized to count large groups of pedestrians, cyclists and other users with high accuracy, making it ideal for high-volume multi-use paths.
The counter locations were selected with input from the Marin and Sonoma County Bicycle Coalitions and are also based on existing funding requirements. Ten counters were purchased for this installation phase, with 5 locations selected in each county. Installation on the Lincoln Hill pathway is still pending Caltrans approval. The ten initial pathway segments with counters are:

1. **Santa Rosa**: SMART North Station (Guerneville Rd) – College Ave
2. **Santa Rosa**: 6th Street – 8th Street
3. **Santa Rosa**: Hearn Ave – Bellevue Ave
4. **Rohnert Park/Cotati**: Golf Course Drive – SMART Cotati Station
5. **Petaluma**: Southpoint Blvd – Payran
6. **Novato**: SMART San Marin Station – Rush Creek Place
7. **Novato**: State Access Rd – SMART Hamilton Station
8. **San Rafael**: Lincoln Hill Pathway (pending)
9. **San Rafael**: Rice Drive – Anderson Drive
10. **San Rafael to Larkspur**: Cal Park Tunnel Pathway.

An online data tool, EcoVisio, allows the user to generate a variety of analyses. The charts below show the number of the average pathway users on a weekday by location, differentiating between bicyclists and pedestrians. This data is for the period 9/2/22 – 10/3/22.

The chart below shows the average total number of pathway users, comparing weekend days to weekdays.
As the data indicates, these pathway segments are providing a non-motorized travel route for thousands of users per day. For the 30-day time period sampled, the nine counters recorded 48,030 bicycles and pedestrians on these segments of pathway. As part of the railroad system, SMART multi-use pathway creates a safe path of travel connecting the stations and their communities.

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