

Sonoma-Marin Area Rail Transit 5401 Old Redwood Hwy, Suite 200 Petaluma, CA 94954 P: 707-794-3330 F: 707-794-3037 W: www.SonomaMarinTrain.org

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#### Chris Coursey, Chair

Sonoma County Board of Supervisors

#### Mary Sackett, Vice Chair

Marin County Board of Supervisors

#### Janice Cader Thompson

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#### **Kate Colin**

Transportation Authority of Marin

#### Victoria Fleming

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Golden Gate Bridge, Highway/Transportation District

#### **Ariel Kelley**

Sonoma County Mayors' and Councilmembers Association

#### **Eric Lucan**

Marin County Board of Supervisors

#### Vacant

Transportation Authority of Marin

# Barbara Pahre

Golden Gate Bridge, Highway/Transportation District

#### **Gabe Paulson**

Marin County Council of Mayors and Councilmembers

## **David Rabbitt**

Sonoma County Board of Supervisors

GENERAL MANAGER Eddy Cumins November 19, 2025

Sonoma- Marin Area Rail Transit Board of Directors 5401 Old Redwood Highway, Suite 200 Petaluma, CA 94954

SUBJECT: Annual Comprehensive Financial Report for Fiscal Year (FY) 2024-2025

**Dear Board Members:** 

#### **RECOMMENDATIONS:**

Review and Accept SMART's Fiscal Year 2024-2025 Annual Comprehensive Financial Report.

#### **SUMMARY:**

Following the close of each fiscal year, SMART's finance staff prepares a summary of our financial activities for the year following best practices and guidelines issued by the Government Accounting Standards Board (GASB). Our financial reports are reviewed, tested, and adjusted by our independent auditor.

#### **BACKGROUND:**

# Annual Comprehensive Financial Report (ACFR)

The ACFR is a best practice in government for presenting annual financial information. The contents of the annual report are consistent from year to year. In addition to basic audited financial statements and notes, the report contains a Letter of Transmittal which provides an overview of the district, its activities and financial practices, a Management Discussion providing an overview of the statements and a statistical section which provides general, historical, and regional information. It also contains the Independent Auditor's Report which states that the financial statements present fairly, in all material respects, the respective financial position of the district as of June 30, 2025.

Key measurements of the district's financial status are outlined in the Management Discussion and Analysis. It includes the following:

#### Passenger Rail and Pathway

- Net sales tax collections were \$48.8 million or \$33,281 less than FY 24 or a .07% difference.
- Fare revenues were 5% higher than FY 24
- Passenger operating expenses were \$45.7 million which is a \$7.5 million increase over FY 24.
- Assets exceeded liabilities by \$661.2 million (net position) of this amount, \$139.8 million was restricted.

#### Freight

- Total revenues were \$2.05 million or \$315,862 less than FY 24.
- Operating expenses were \$1.8 million which was \$513,231 less than FY 24.
- Assets exceeded liabilities by \$13.1 million, of this amount, \$724,579 was restricted.

# **Federal Awards Report**

In addition to the regular audit, SMART is required to undergo a separate audit process related to significant expenditures of federal funds, called the Single Audit. This audit is to ensure compliance with Title 2 U.S. Code of Federal Regulations CFR Part 200 Uniform Administrative Requirements, Cost Principles and Audit requirements for Federal Awards (Uniform Guidance). When completed, this audit document is provided to our federal funding agencies. The Single Audit is usually completed and presented to the Board with our Annual Comprehensive Financial Audit; however, this year there have been regulatory delays. The final version of the OMB Compliance Supplement has not yet been released which is the document that auditors utilize as guidance in performing the audit. SMART's Single Audit will be presented to the Board when it has been completed.

FISCAL IMPACT: None	
REVIEWED BY: [X] Finance/s/	[ <u>X</u> ] Counsel <u>/s/</u>
Sincerely,	
/s/ Heather McKillop Chief Financial Officer	
Attachment(s):	

- 1) Annual Comprehensive Financial Report
- 2) Governance Letter













# We connect communities

Annual Comprehensive Financial Report For Fiscal year Ended June 30, 2025

Sonoma-Marin Area Rail Transit District Petaluma, California

# SONOMA-MARIN AREA RAIL TRANSIT DISTRICT PETALUMA, CALIFORNIA

ANNUAL COMPREHENSIVE FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2025

PREPARED BY THE FINANCE DEPARTMENT

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#### Eric Lucan, Chair

Marin County Board of Supervisors

#### Melanie Bagby, Vice Chair

Sonoma County Mayors' and Councilmembers Association



# November 6, 2025

#### **Kate Colin**

Transportation Authority of Marin

#### **Chris Coursey**

Sonoma County Board of Supervisors

#### **Rachel Farac**

Transportation Authority of Marin

Debora Fudge Sonoma County Mayors' and Councilmembers Association

Patty Garbarino Golden Gate Bridge, Highway/Transportation District

Barbara Pahre Golden Gate Bridge, Highway/Transportation District

#### **Gabe Paulson**

Marin County Council of Mayors and Councilmembers

#### **David Rabbitt**

Sonoma County Board of Supervisors

#### **Chris Rogers**

Sonoma County Mayors' and Councilmembers Association

#### **Mary Sackett**

Marin County Board of Supervisors

# Eddy Cumins

General Manager

5401 Old Redwood Highway Suite 200 Petaluma, CA 94954 Phone: 707-794-3330 Fax: 707-794-3037 www.SonomaMarinTrain.org To the Board of Directors, Residents, and Stakeholders of the Sonoma-Marin Area Rail Transit District:

State law requires that the Sonoma-Marin Area Rail Transit District (SMART) "cause a post audit of the financial transactions and records of the district to be made at least annually by a certified public accountant." Pursuant to that requirement, the Annual Comprehensive Financial Report of the District for the fiscal year end June 30, 2025, is hereby issued.

The report consists of management's representation concerning the finances of SMART. Consequently, management assumes full responsibility for the completeness and reliability of all the information presented in this report. To provide a reasonable basis for making these representations, management has established a comprehensive internal control framework that is designed both to protect the government's assets from loss, theft, or misuse and to compile sufficient, reliable information for the preparation of SMART's financial statements in conformity with generally accepted accounting principles (GAAP). The cost of internal controls should not outweigh the benefits; SMART's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As the General Manager, I assert that, to the best of my knowledge and belief, this financial report is complete and reliable in all material respects.

SMART's financial statements have been audited by Eide Bailly, LLP, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of SMART for the fiscal year ending June 30, 2025, are free from material misstatement. The independent audit involved examining evidence supporting the amounts and disclosures in the financial statements on a test basis; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that SMART's financial statements for the fiscal year ending June 30, 2025 are fairly presented in conformity with GAAP.

The report consists of three sections:

- The Introduction section includes this letter of transmittal, SMART's organization chart and
  officials, a map of the SMART system and certificate of achievement.
- The Financial section includes the report of the independent auditors, the Management's Discussion and Analysis (MD&A), SMART's basic financial statements and the accompanying notes to the financial statements. Required supplementary information other than the MD&A is also included in the financial section.
- The Statistical section includes selected financial and demographic information, on a multi-year basis.

The independent audit of SMART's financial statements was part of a broader, federally mandated "Single Audit" designed to meet the special needs of federal grantor agencies. The standards governing Single Audit engagements require the independent auditor to report not only on the fair presentation of the financial statements, but also on the audited government's internal controls and compliance with legal requirements, with special emphasis on internal controls and legal requirements involving the administration of federal awards.

GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the financial statement in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. SMART's MD&A can be found immediately following the report of the independent auditors.

#### **SONOMA-MARIN AREA RAIL TRANSIT DISTRICT (SMART)**

The Sonoma Marin Area Rail Transit (SMART) District was established by the California Legislature through the enactment of AB 2224 in 2002. The SMART District was created for the purpose of providing unified and comprehensive structure for the ownership and governance of passenger and freight rail system within Sonoma and Marin Counties and to provide passenger and freight rail service along the existing publicly owned railroad right- of-way.

#### <u>Passenger</u>

SMART passenger rail service began in August of 2017 with two-way passenger train service on 43 miles to 10 stations between Downtown San Rafael in Marin County and Airport Boulevard in Sonoma County. In late 2019, two new stations were completed in Downtown Novato and Larkspur near the regional Ferry to San Francisco. These two stations in Marin County brought rail service to 45 miles with 12 passenger stations. In 2025, SMART opened two more stations, one in-fill station in Petaluma and a new station in Windsor. This brings the current total passenger rail line to 48 miles and 14 stations. SMART and its local partners have completed 38 miles of an ancillary bicycle/pedestrian pathway connecting to the SMART's stations where cyclists can find secure parking at the station or on-board the train for their bikes.

Train service is provided in state-of-the-art diesel multiple unit (DMU) rail vehicles utilizing one of the first Positive Train Control systems for passenger rail.

# **Freight**

SMART was granted freight common carrier status by the Surface Transportation Board in June 2021 and began operating freight service in 2022. SMART was granted ownership of the railroad between the Mendocino County line and Healdsburg in 2021 from the State of California and maintains freight accommodations on the SMART-owned rail line between American Canyon and through Novato northward, as authorized in SMART's enabling and subsequent legislation.

In 2022, SMART assumed the freight operations from the Northwestern Pacific Railroad Company (NWP Co), which had been operating service from American Canyon in Napa County to Petaluma since 2011. SMART has provided accommodation to freight along the corridor including gauntlet tracks at each station, upgraded freight rail sidings, passenger rail vehicles that meet applicable Federal Railroad Administration safety standards for interaction with freight equipment, and installation of "positive train control" equipment on all SMART-owned freight locomotives and along the entire right-of-way. SMART became the freight common carrier on the railroad with a Surface Transportation Board approval to assume freight operator responsibilities from the private freight operator on the corridor (June 11, 2021, STB Docket 1310X). SMART's Board authorized the hiring of freight-only employees to operate the short-line freight services; SMART began operations with our own staff on July 1, 2022.

#### **GOVERNANCE**

SMART is governed by a 12-member Board of Directors, made up of two Supervisors from each County, three City Council members from each County and two representatives from the Golden Gate Bridge, Highway and Transportation District. The Board has the authority under State of California law to own, operate, manage, and maintain a rail system within the territory of the SMART District.

SMART is primarily funded by a one-quarter of one cent sales tax approved by voters in the SMART District in 2008, a District which encompasses the two Counties of Sonoma and Marin.

# **FACTORS AFFECTING FINANCIAL CONDITION**

The information presented in the financial statements is perhaps best understood when it is considered in the broader perspective of the specific environment within which SMART operates.

SMART's passenger service and pathways currently operate in Marin and Sonoma Counties. These two counties are home to a mix of tourism, recreation, agriculture, and industry. The major population centers of Marin and Sonoma are located along the Highway 101 corridor and the parallel SMART rail line.

SMART's finances have relied on the strength of its voter-approved sales tax revenue which was approved in 2008 and in Fiscal Year 2025 provided 63% of SMART's annual revenues. Sales tax revenue is directly linked to local employment rates and median incomes. The district is home to a wealthy taxpayer base. The per capita income in Marin County is \$204,044 and Sonoma County is \$93,011. In addition, the most recent unemployment data shows Marin County's and Sonoma County's unemployment rate at 4.5% and 4.6% respectively compared to the State of California at 5.5%. SMART also receives significant funding from the State of California for its transit services that is ultimately derived from state fuel and sales taxes.

Since the start of SMART service eight years ago, there have been multiple federal disaster declarations in Sonoma and Marin counties, including wildfires, flooding, extended public utility shut offs and the COVID-19 pandemic. SMART has experienced service disruption in several of these events, including evacuation of SMART's rolling stock and temporary closure of the northernmost stations, along with service reductions due to COVID-19.

SMART initiated service in August 2017 with 34 trips/weekday and increased to 38 trips/weekday in January 2020 with the opening of the Larkspur extension. SMART modified services in March 2020 due to the pandemic, with weekend service annulled, and weekday service reduced to 16 trips. In May 2021, SMART added back 10 weekday trips. Saturday service was restored in May 2021, and Sunday service in May 2022. In June 2022, SMART added 10 additional weekday trips, and in October 2022, SMART added two additional midday trips, for a schedule of 38 trips per weekday. During the summer of 2023, SMART ran a pilot weekend evening service, known as the Starlighter, in response to rider requests. In October 2023, weekend service was increased, running 16 trips total on both Saturday and Sunday. SMART currently runs 42 trips on weekdays and 16 trips on Saturday and Sunday.

As of the end of Fiscal Year 2025, SMART is operating more service than ever before and is more affordable than pre-pandemic. Ridership is hitting record highs, with SMART achieving the highest ridership recovery rate in the Bay Area, and the second highest rate for commuter rail in the nation. Unlike many rail systems nationwide, which are designed to carry commuters into a central business district, SMART's ability to serve origins and destinations throughout the corridor, with strong bidirectional travel, enabled the system to recover from the pandemic and begin expanding into new markets.

For the first time in our history, SMART carried over 1 million passengers (1,123,685) in Fiscal Year 2025. In addition, SMART carried over 17,000 passengers on shuttle services operating between the SMART station in Sonoma County and the Sonoma County Airport in the north and between the Larkspur station and the Golden Gate Ferry Terminal in the south. In Fiscal Year 2023, SMART installed bicycle and pedestrian counters on the pathway system. In Fiscal Year 2025, the pathway had over 1,029,421 users which was an increase of 39% over fiscal year 2024. In addition, SMART broke another record carrying over 146,898 bicycles on-board, an increase of 28% over Fiscal Year 2024.

#### **FINANCIAL PLANNING**

Since the passage of Measure Q in 2008, SMART has completed a Strategic Plan every five years. In 2009, SMART prepared and approved its first Strategic Plan, which focused on initiation of the SMART capital project and the funding available for that project. The Great Recession was just beginning to make its impacts felt, affecting the sales tax starting in 2008 through 2010; this initial reduction meant an overall reduction in the sales tax revenue stream for bonding purposes in 2011. Ultimately the difference in the 20-year stream between the SMART initial sales tax proposal and later plans meant a loss of over \$100 million for SMART. This led SMART to reevaluate the capacity to deliver the full 70-mile system, in the face of a falling revenue stream, cost increases tied to new regulatory requirements, the realities of construction in an active freight corridor, and significant environmental mitigation expectations. Board policy conversations with regional input outlined the initial plan for SMART's phasing. With that consensus, SMART proceeded with steps to secure the grants, financing and contracts needed to build the first operating segment.

The 2014 Strategic Plan summarized the subsequent decision-making by the Board to build the SMART project in phases and provided updates on the decisions made as part of the capital buildout. The initial operating segment was under construction at that time, from downtown San Rafael to Railroad Square in Santa Rosa. SMART's ability to move quickly during a slow economic time led to favorable bid results, construction savings, greater confidence in the success of the project and ultimately further project expansions. Favorable contract negotiations resulted in the expansion of the first phase project to include the Novato San Marin Station and the Santa Rosa North Station. State and regional funding agencies were willing to grant more funds to SMART as a "shovel-ready" project with momentum and the track was able to be fully rebuilt between Santa Rosa North and the SMART Rail Operations Center with a station added at Airport Boulevard in Sonoma County. The 2014 Strategic Plan included more informed estimates for the cost of opening and operating rail passenger service utilizing state of the art trains, tracks, signals and related infrastructure. Between the 2014 Strategic Plan and its successor document, SMART secured funding to add two additional miles and two stations (Larkspur and Downtown Novato) into the system. These projects were brought online for passenger use as the 2019 Strategic Plan was being finalized.

The 2019 Strategic Plan was the first plan since SMART completed construction of the initial operating segment and began operating passenger rail service in August of 2017. The Plan documented the progress to date and focused on a path forward, which included plans to seek voter approval to extend the current sales tax past its 2029 expiration date through a 2020 ballot initiative. Consistent with the direction of the 2019 Strategic Plan, SMART placed the sales tax reauthorization ballot initiative, Measure I, on the March 2020 ballot, just as the pandemic arrived. The reauthorization effort failed to receive the two-thirds super majority required to pass, instead receiving 54% across the SMART District of Sonoma and Marin Counties. In addition to the unfavorable outcome of the 2020 ballot initiative, the COVID-19 Pandemic dramatically altered conditions for SMART's transit services as extended stay-athome mandates and prolonged social distancing protocols altered the public's travel behavior and required SMART operations to adjust to reduced travel and increased public health and safety protocols.

In December of 2024, the SMART Board of Directors adopted the 2025-2030 Strategic Plan. This Strategic Plan directly influences SMART's financial plan by providing the roadmap for achieving SMART's goals, which informs the allocation of resources, investment decisions, and budgeting strategies needed to execute those goals. The financial plan guides the annual budget by identifying key priorities and challenges that need to be addressed over a longer timeframe. While many of the strategic plan's actions are currently funded fully or partially, other activities and initiatives in this plan do not have committed funds. Using the Strategic Plan to shape SMART's annual budgeting process and ongoing grant applications ensures that the agency's resources are put to work to achieve the goals that SMART and the public fortified in the plan.

#### FINANCIAL INFORMATION

SMART's management is responsible for establishing and maintaining an internal control structure designed to ensure that assets are protected from loss, theft, or misuse and that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with GAAP. SMART has designed its internal control structure to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: (1) the costs of a control should not exceed the benefits likely to be derived and (2) the valuation of costs and benefits requires estimates and judgment by management.

<u>Independent Audit:</u> SMART's enabling legislation requires an annual audit by an independent certified public accountant. The accounting firm Eide Bailly, LLP, performed the audit. This audit is also designed to meet the requirements of the Federal Single Audit 2 CFR 200.501, Uniform Grant Guidance and related 2 CFR 200, Uniform Grant Guidance - Uniform Administrative Requirements, Cost Principles, and Audit Requirements. The auditor's report on the financial statements and schedules are included in the Financial Section of this report.

<u>Investment Policy:</u> SMART's investment policy is intended to outline the guidelines and practices to be used in effectively managing SMART's available cash and investment portfolio. In accordance with California Government Code Section 53600.5, and in order of importance, the Chief Financial Officer of SMART is required to adhere to the following three criteria: (1) Safety of Principal (2) Liquidity (3) Return on Investment.

<u>Risk Management:</u> SMART purchases insurance in its efforts to protect assets and control and prevent losses. Commercial insurance policies provide coverage including Railroad Protective and Railroad Liability, Auto, General Liability, Property, Worker's Compensation, Crime, Public Officials Liability & Employment Practices, and Deadly Weapons Response Program.

#### **CONCLUSION**

The financial statements presented here show the magnitude of the public assets that have resulted from the voters' approval of the SMART sales tax measure in 2008. Measure Q revenues have made possible not only the construction of a world-class transit system, but also the ongoing operation and maintenance of that system in the future. Certainly, the challenges of the COVID pandemic had an impact on SMART and our customers but thanks to an impressive ridership recovery, and with continued leadership from the Board, ongoing vigilance on maintaining necessary reserves, and planning for future financial challenges, SMART's current and future operations will remain on solid footing.

#### **ACKNOWLEDGEMENTS**

Timely preparation of the annual comprehensive financial report was made possible by the dedicated service of the Finance Department led by Heather McKillop, Chief Financial Officer. Special thanks goes to Kathy Holt, SMART's Accounting Manager. I extend my sincere appreciation to each of them for their contributions. Moreover, I thank the Board of Directors for its continued support and leadership.

Sincerely,

Eddy Cumins General Manager

Heather McKillop Chief Financial Officer

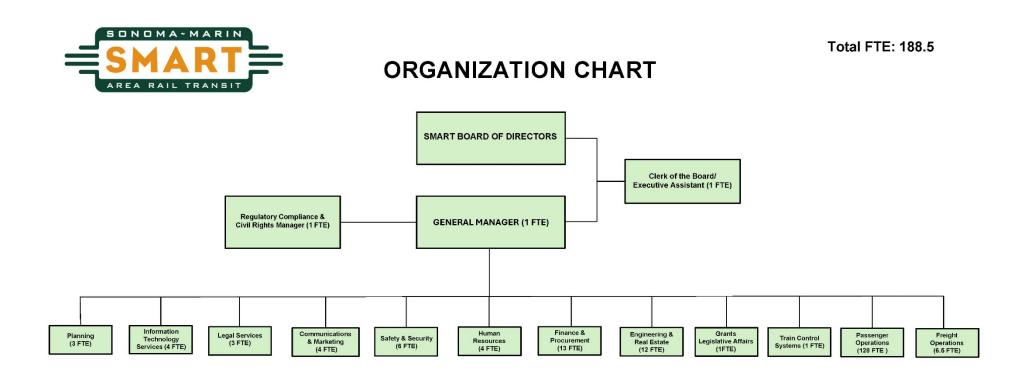
# Sonoma-Marin Area Rail Transit District Board of Directors Fiscal Year 2024-2025

	1
Chris Coursey, Chair	March Sackett, Vice Chair
Sonoma County Board of Supervisors	Marin County Board of Supervisors
Janice Cader Thompson	Kate Colin
Sonoma County Mayors' and Councilmembers'	Transportation Authority of Marin
Victoria Fleming	Patty Garbarino
Sonoma County Mayors' and Councilmembers'	Golden Gate Bridge, Highway and Transportation
	District
Ariel Kelley	Eric Lucan
Sonoma County Mayors' and Councilmembers'	Marin County Board of Supervisors
Mark Milberg	Barbara Pahre
Transportation Authority of Marin	Golden Gate Bridge, Highway and Transportation
	District
Gabe Paulson	David Rabbitt
Marin County Council of Mayors' and	Sonoma County Board of Supervisors
Councilmembers'	·

# Organization Structure

The Board of Directors appoints a General Manager for the District. In addition to the General Manager, the Board also appoints the Chief Financial Officer and the General Counsel.

General Manager – Eddy Cumins						
Chief Financial Officer – Heather McKillop						
General Counsel – Tom Lyons & Jessica Sutherland						







# **Independent Auditor's Report**

To the Governing Board of the Sonoma-Marin Area Rail Transit District Petaluma, California

#### **Report on the Audit of the Financial Statements**

# **Opinions**

We have audited the financial statements of the passenger and freight enterprise funds of the Sonoma-Marin Area Rail Transit District (District), as of and for the year ended June 30, 2025, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the passenger and freight enterprise funds of the Sonoma-Marin Area Rail Transit District, as of June 30, 2025, and the respective changes in financial position, and, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the District and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the District's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the District's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the District's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of the district's proportionate share of the net pension liability, schedule of pension contributions, and a schedule of changes in the total OPEB liability and related ratios be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# **Other Information**

Management is responsible for the other information included in the annual report. The other information comprises the introductory and statistical sections but does not include the basic financial statements and our auditor's report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our November 6, 2025 on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

Menlo Park, California November 6, 2025

Esde Saelly LLP

Management's Discussion and Analysis June 30, 2025

# Sonoma-Marin Area Rail Transit District

# **Management's Discussion and Analysis**

As management of the Sonoma-Marin Area Rail Transit District (SMART or District), we offer readers of the District's financial statements this narrative overview and analysis of the financial activities of the District for the year ended June 30, 2025. We encourage readers to review the information presented here in conjunction with the District's basic financial statements and accompanying notes.

# **Highlights**

#### **Passenger Service**

In Fiscal Year 2025, SMART celebrated its seventh year of passenger service. We initiated service in August 2017 with 34 trips/weekday, and increased to 38 trips/weekday in January 2020, with the opening of the Larkspur extension. We modified services in March 2020 due to the pandemic, with weekend service annulled, and weekday service reduced to 16 trips. In May 2021, 10 weekday trips were added back. Saturday service was restored in May 2021 and Sunday service in May 2022. In June 2022, there were 10 additional weekday trips added, and in October 2022, we added two additional midday trips, for a schedule of 38 trips per weekday. In October 2023, we increased weekend service, running 16 trips total on both Saturday and Sunday. In August of 2024, we added four additional trips for a total of 42 trips each weekday.

Ridership in Fiscal Year 2025 surpassed one million riders for the first time ever a 32% increase over Fiscal Year 2024. There were over 1,029,421 pathway trips, a 39% increase over Fiscal Year 2024 with usage being split 50/50 between bicyclists and pedestrians.

In Fiscal Year 2025, we opened a three-mile commuter rail extension to the town of Windsor and an infill station in Petaluma bringing our total stations to 14.

SMART's largest funding source for passenger rail is a one quarter of one percent (1/4%) sales tax. The sales tax was passed in November 2008 for a period of 20 years beginning on April 1, 2009. Sales tax makes up approximately half of total revenues. In addition, we have received state and federal grants to assist in funding operations as well as capital improvements such as new stations, pathways, and the extension to the town of Healdsburg.

# Financial Statistics - Passenger

- Net sales tax collections were \$48,804,068 in Fiscal Year 2025 which was \$33,281 less than Fiscal Year 2024 by 0.07%.
- Fare revenues were 5% higher than in Fiscal Year 2024.
- Operating expenses, excluding depreciation and amortization expense, were \$45.7 million in Fiscal Year 2025 which is a \$7,454,826 increase from Fiscal Year 2024.
- Assets increased \$41.6 million or 6% increase over Fiscal Year 2024.
- Assets exceeded liabilities at the close of the year ended June 30, 2025, by \$661.2 million (net position). Of this amount, \$139.8 million is unrestricted.

# **Freight**

California S.B. 1029 authorized SMART to operate freight service by rail. It also provided funding in the amount of \$4 million for the acquisition of freight rights and equipment from the Northwestern Pacific Railroad Company (NWPCo.). In July 2021, SMART officially became the freight common carrier for the rail line the runs from Novato (MP B25.6) to just east of the Napa River (MP B49.80) and from Larkspur (MP 15) to the Sonoma/ Mendocino County line (MP 89). NWPCo. continued to operate the line and collect the associated revenues until March 1, 2022, when final close took place. SMART hired a 3<sup>rd</sup> party operator to operate freight services on behalf of SMART until SMART could onboard the necessary employees to run the freight operations in-house. On July 1, 2022, SMART took over operations with internal staff.

# Financial Statistics - Freight

- Total revenues for Freight service were \$2.05 million or \$315,862 less than Fiscal Year 2024.
- Operating expenses, excluding depreciation and amortization expense, were \$1.8 million which was \$513,231 less than Fiscal Year 2024.
- Assets increased by \$5.2 million or 37% from Fiscal Year 2024.
- Assets exceeded liabilities at the close of the year ended June 30, 2025, by \$13.1 million (net position). Of this amount, \$724,579 is unrestricted.

# **Overview of the Financial Statements**

This discussion and analysis are intended to serve as an introduction to the District's basic financial statements which are comprised of financial statements and the notes to the basic financial statements. the District provides its financial information utilizing enterprise fund reporting. This type of fund reporting is used for funds whose activities are financed with bonds secured solely by a pledge of net revenues from fees or charges of the activity and for which fees are designed to recover costs, as a matter of policy. These requirements apply to the District.

# **Basic Financial Statements**

The financial statements are designed to provide readers with a broad overview of the District's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all the District's assets, deferred outflows of resources, liabilities, and deferred inflow of resources, with the difference between the four reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the District is improving or deteriorating.

The statement of revenues, expenses, and changes in net position presents information showing how the District's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected rental revenue and earned but unused vacation leave).

#### **Notes to the Basic Financial Statements**

The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes can be found on pages 20-45 of this report.

# **Adoption of GASB 101 (Compensated Absences)**

Effective July 1, 2024, the District adopted GASB Statement No. 101, *Compensated Absences*. GASB 101 establishes a unified recognition model that (i) requires recognition of liabilities for leave earned but not used when it accumulates and is more likely than not to be used or paid, and for leave used but not yet paid, (ii) measures such liabilities at year-end pay rates and includes direct, incremental salary-related amounts (e.g., employer payroll taxes), and (iii) excludes amounts expected to be settled through conversion to defined benefit postemployment benefits.

As context under prior guidance, at June 30, 2024 SMART reported \$1.67 million in compensated absences, including \$1.25 million current, and accrued 25% of sick leave payable on termination—baseline amounts and policies that, under GASB 101's lower "more-likely-than-not" threshold, resulted in a higher compensated absences liability as of June 30, 2025.

# **Analysis of the Financial Statements**

The financial statements provide both short-term and long-term information about the District's overall financial condition. This analysis addresses the financial statements of the District as a whole. As noted earlier, net position may serve over time as a useful indicator of a government's financial position. The District's net position was \$674.3 million on June 30, 2025.

The largest portion of the District's net position (78%) reflects its investment in capital assets (e.g., land, stations, track and crossings, pathway, bridges, and tunnels (net of capital related debt). The District uses these capital assets to provide passenger rail services to its customers and a pathway for the general public. Consequently, these assets are not available for future spending.

For the Year Ended June 30, 2025

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Passenger and Freight Combined -	Business Ty	pe Activities			
Statement of Net Position	2025	2024	Inc/(Dec)\$	Inc/(Dec)%	
<u>Assets</u>					
Current and Other Assets	\$ 167,294,668	\$ 163,323,762	\$ 3,970,906	2%	
Capital Assets	595,481,240	553,280,226	42,201,014	8%	
Lease Receivable	2,396,984	1,719,769	677,215	39%	
Total Assets	765,172,892	718,323,757	46,849,135	7%	
Total Deferred Outflow of Resources	4,556,911	4,919,410	(362,499)	-7%	
<u>Liabilities</u>					
Long- Term Liabilities Outstanding	54,638,972	69,624,705	(14,985,733)	-22%	
Other Liabilities	34,041,901	30,626,414	3,415,487	11%	
Total Liabilities	88,680,873	100,251,119	(11,570,246)	-12%	
Total Deferred inflow of Resources	6,752,016	5,940,193	811,823	14%	
Net Position					
Net Investment in Capital Assets	527,827,964	472,382,722	55,445,242	12%	
Restricted	5,909,310	5,509,878	399,432	7%	
Unrestricted	140,559,640	139,159,255	1,400,385	1%	
Total Net Position	\$ 674,296,914	\$ 617,051,855	\$ 57,245,059	9%	

# Sonoma-Marin Area Rail Transit District

Management's Discussion and Analysis Statement of Net Position For the Year Ended June 30, 2025

The District's net position increased \$57.2 million during the year ended June 30, 2025, due mainly to the increase in capital assets and a decrease in bonds payable in passenger rail.

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Passenger and Freight Combined - Statement of	Busin	ess Iy	pe A	ctivities		
Revenues, Expenses, and Changes in Net Position	2025	;		2024	Inc/(Dec)\$	Inc/(Dec)%
Operating Revenues						
Passenger Fares	\$ 2,31	1,172	\$	2,192,252	\$ 118,920	5%
Freight Movement Revenue	91	7,787		683,148	234,639	34%
Other Operating Revenue	52	6,712		267,750	258,962	97%
Total Operating Revenue	3,75	5,671		3,143,150	612,521	19%
Operating Expenses						
Salaries and Employee Benefits	29,35	3,266		25,837,387	3,515,879	14%
Depreciation and Amortization	17,96			20,471,810	(2,505,274)	-12%
Other Operating Expenses	18,20			14,780,262	3,425,716	23%
Total Operating Expenses	65,52			61,089,459	4,436,321	7%
Operating Loss	(61,77	0,109)		(57,946,309)	(3,823,800)	7%
Non Operating Revenues						
Sales and use taxes	48,80	4,068		48,837,349	(33,281)	0%
State and Federal Operating Assistance	12,68	1,819		13,267,742	(585,923)	-4%
Other Nonoperating Revenues	4,59	5,389		4,574,509	20,880	0%
Total Non Operating Revenues	66,08	1,276		66,679,600	(598,324)	-1%
Total Capital Contributions	52,93	3,892		31,868,985	21,064,907	66%
Change in Net Position	57,24	5,059		40,602,276	16,642,783	41%
Net Position - Beginning	617,05	1,855		576,449,579	40,602,276	7%
Net Position - Ending	\$ 674,29	6,914	\$	617,051,855	\$ 57,245,059	9%

#### Fiscal Year 2025 Revenues

# **Combined Passenger and Freight**

The District's revenues are categorized as either operating or non-operating. The chart below shows total revenues for both passenger and freight for both Fiscal Year 2025 and Fiscal Year 2024. Overall revenues increased by \$20.1 million or 19% in Fiscal Year 2025.

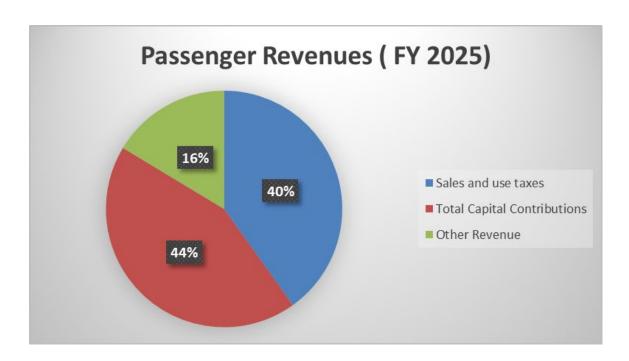
Category		2025	2024	Inc/(Dec)\$	Inc/(Dec)%
Operating Revenues					
Passenger Fares	\$	2,311,172	\$ 2,192,252	\$ 118,920	5%
Freight Movement Revenue		917,787	683,148	234,639	34%
Other Operating Revenue		526,712	267,750	258,962	97%
Total Operating Revenue	_	3,755,671	3,143,150	612,521	19%
Non Operating Revenues					
Sales and use taxes		48,804,068	48,837,349	(33,281)	0%
State Operating Assistance		8,860,573	9,241,054	(380,481)	-4%
Federal Operating Assistance		3,821,246	4,026,688	(205,442)	-5%
Rent Income		740,413	699,927	40,486	6%
Investment Earnings		4,348,271	5,181,447	(833,176)	-16%
Interest Earnings		41,291	40,586	705	2%
Miscellaneous Revenues		881,230	537,626	343,604	64%
Gain /loss on sale of Asset		24,417	(5,036)	29,453	-585%
Total Non Operating Revenues		67,521,509	68,559,641	(1,038,132)	-2%
Total Capital Contributions		52,933,892	31,868,985	21,064,907	66%
Total Capital Contributions		32,333,032	31,000,303	21,004,307	00%
Total Revenues	\$	124,211,072	\$ 103,571,776	\$ 20,639,296	20%

# <u>Passenger</u>

- Operating revenues of \$2,680,097 consisting of fare, advertising, parking, and other revenues are
  directly generated by operations and ownership of property within the District. This figure is
  \$251,126 higher than Fiscal Year 2024 which is mainly due to higher fare revenues due to
  increased ridership.
- Non-operating revenues of \$66,538,265 are comprised of sales tax, state and federal operating assistance, investment income, miscellaneous revenue, and other revenues.
  - Sales tax, the District's single largest ongoing source of revenue decreased by \$33,281 or less than 1%.
  - o Investment earnings were lower by \$833,176 or 16% in Fiscal Year 2025.

Capital contributions of \$52.93 million are \$21 million higher than the year ended June 30, 2024. This is due to capital funding for several large projects: McInnis to Smith Ranch Pathway project, Petaluma Infill station, Sonoma County Pathway project, and the Windsor Extension project.

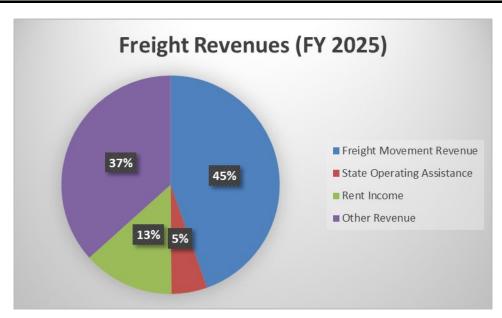
Category	 2025	2024	Inc/(Dec)\$	Inc/(Dec)%
Operating Revenues				
Passenger Fares	\$ 2,311,172	\$ 2,192,252	\$ 118,920	5%
Other Operating Revenue	 368,925	236,719	132,206	56%
Total Operating Revenue	 2,680,097	2,428,971	251,126	10%
Non Operating Revenues				
Sales and use taxes	 48,804,068	48,837,349	(33,281)	0%
State Operating Assistance	8,751,472	8,108,674	642,798	8%
Federal Operating Assistance	3,821,246	4,026,688	(205,442)	-5%
Rent Income	462,738	428,852	33,886	8%
Investment Earnings	4,348,271	5,181,447	(833,176)	-16%
Interest Earnings	38,272	34,950	3,322	10%
Miscellaneous Revenues	287,781	286,216	1,565	1%
Gain /loss on sale of Asset	24,417	(5,036)	29,453	-585%
Total Non Operating Revenues (Expenses)	66,538,265	66,899,140	(360,875)	-1%
Total Capital Contributions	52,933,892	31,868,985	21,064,907	66%
Total Revenues	\$ 122,152,254	\$ 101,197,096	\$ 20,955,158	21%



# **Freight**

- Operating revenues of \$1,075,574 consisting of freight movement fees, storage fees, lease income, and other revenues are directly generated by operations. This figure is \$361,395 Higher than Fiscal Year 2024. This is a result of more freight traffic therefore higher fees and more freight storage results in higher freight revenues.
- Non-operating revenues of \$983,244 is comprised of state grants and other revenue. Higher operating revenues and lower expenditures required less state grant revenues in Fiscal Year 2025.
- There were no capital contributions in Fiscal Year 2025.

Category		2025	2024	Inc/(Dec)\$	Inc/(Dec)%
Operating Revenues					
Freight Movement Revenue	\$	917,787	\$ 683,148	\$ 234,639	34%
Other Operating Revenue		157,787	31,031	126,756	408%
Total Operating Revenue	_	1,075,574	714,179	361,395	51%
Non Operating Revenues					
State Operating Assistance		109,101	1,132,380	(1,023,279)	-90%
Rent Income		277,675	271,075	6,600	2%
Interest Earnings		3,019	5,636	(2,617)	-46%
Miscellaneous Revenues		593,449	251,410	342,039	136%
Total Non Operating Revenues (Expenses)		983,244	1,660,501	(677,257)	-41%
Total Revenues	\$	2,058,818	\$ 2,374,680	\$ (315,862)	-13%



# Fiscal Year 2025 Expenses

The District's largest operating expense is salaries and benefits which make up 62% of total operating less depreciation. The chart below shows total operating expenses for both passenger and freight for both Fiscal Year 2025 and Fiscal Year 2024. Overall operating expense (less depreciation) increased by \$6.9 million or 17% in Fiscal Year 2025. Most of the increase was in Passenger operations. See explanation below.

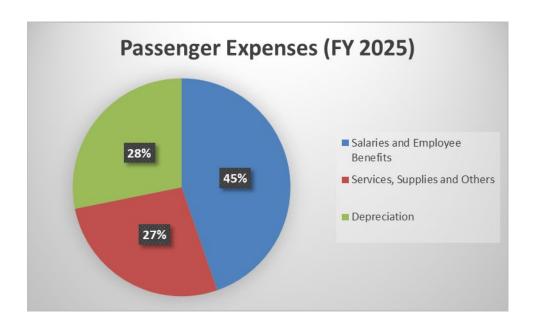
# **Combined Passenger and Freight**

Category		2025		2024		(Dec)\$	Inc/(Dec)%	
Salaries and Employee Benefits	\$	29,353,266	\$	25,837,387	\$	3,515,879	14%	
Services and supplies		18,075,070		14,317,026		3,758,044	26%	
Miscellaneous		130,908		463,236		(332,328)	-72%	
Total Operating Expenses	_	47,559,244		40,617,649		6,941,595	17%	
Depreciation		17,966,536		20,471,810		(2,505,274)	-12%	
Total Operating Expenses + Depreciation	\$	65,525,780	\$	61,089,459	\$	4,436,321	<b>-</b> 7%	

# Passenger

- The District's passenger division had operating expenses of \$45,747,786 tied to salaries, benefits, services and supplies excluding depreciation and amortization.
- Salaries and benefits were increased by 14% over year ended June 30, 2024, by \$3,533,772. This was due to increases in salaries, benefit costs, and lower vacancies in Fiscal Year 2025.
- Services and supplies when combined with miscellaneous expenses were \$17,286,404 which
  was an increase of 29% as compared to Fiscal Year 2024. This was mainly due to an increase in
  service and inflationary costs.

Category	2025	2024 I		Inc/(Dec)\$		Inc/(Dec)%	
Salaries and Employee Benefits	\$ 28,461,382	\$	24,927,610	\$	3,533,772		14%
Services and supplies	17,181,520		13,003,636		4,177,884		32%
Miscellaneous	104,884		361,714		(256,830)		-71%
Total Operating Expenses	45,747,786		38,292,960		7,454,826	-	19%
Depreciation	17,935,518		20,471,064		(2,535,546)		-12%
Total Operating Expenses + Depreciation	\$ 63,683,304	\$	58,764,024	\$	4,919,280	-	8%



# **Freight**

- The District's freight operations had operating expenses of \$1,811,458 tied to salaries, benefits, services, supplies excluding depreciation.
- Salaries and benefits decreased by 2% over the year ended June 30, 2024, by \$17,893.
- Services and supplies when combined with miscellaneous expenses decreased by \$488,942.

Category	2025	2024	Inc/(Dec)\$	Inc/(Dec)%	
Salaries and Employee Benefits	\$ 891,884 \$	909,777	\$ (17,893)	-2%	
Services and supplies	893,550	1,313,390	(419,840)	-32%	
Miscellaneous	 26,024	101,522	(75,498)	-74%	
Total Operating Expenses	 1,811,458	2,324,689	(513,231)	-22%	
Depreciation	31,018	746	30,272	4058%	
Total Operating Expenses + Depreciation	\$ 1,842,476 \$	2,325,435	\$ (482,959)	- -21%	



# **Capital Assets**

The District's capital assets, as of June 30, 2025, are \$595,481,240 (net of accumulated depreciation and amortization) which is an increase of \$42.2 million over June 30, 2024. This is due to a large number of projects in progress to include the Windsor Extension, the Petaluma North Station, and several pathway segments.

Passenger and Freight Combined - Capital						
Assets	2025		2024		/(Dec)\$	Inc/(Dec)%
<u>Assets</u>						
Land	\$	52,168,194	\$ 50,855,162	\$	1,313,032	3%
Intangible assets		4,025,370	4,025,370		-	0%
Construction in progress		118,233,965	67,668,776		50,565,189	75%
Total Non -Depreciable Capital Assets		174,427,529	122,549,308		51,878,221	42%
Infrastructure		285,497,802	298,286,013		(12,788,211)	-4%
Facilities		78,762,567	73,780,185		4,982,382	7%
Equipment		7,194,377	6,982,131		212,246	3%
Revenue vehicles		46,531,260	48,609,717		(2,078,457)	-4%
Non-Revenue vehicles		1,489,337	1,165,879		323,458	28%
Intangible assets		-	23,135		(23,135)	-100%
Right-to-use lease - Building		1,578,368	1,883,858		(305,490)	-16%
		421,053,711	430,730,918		(9,677,207)	-2%
Total Capital Assets, Net of Depreciation	\$	595,481,240	\$ 553,280,226	\$	42,201,014	8%

Additional information on the District's capital assets can be found in Note 3 of the notes to the basic financial statements.

#### Debt

The District had \$61,965,000 in bonds outstanding June 30, 2025, compared to \$77,545,000 on June 30, 2024. Additional information on the District's long-term debt can be found in Note 4.

# **Economy**

The District operations rely directly on the strength of its designated Measure Q sales and use tax receipts which provides a little over half of its total revenues on an ongoing basis. The strength of this revenue source is dependent on the economic health of the two counties of the District, particularly employment rates and job growth. While sales taxes have leveled out since the large percentage growth in Fiscal Years 2021 and 2022, both counties continue to have lower unemployment rates and continued growth in per capita personal income.

# **Request for Additional Information**

This financial report is designed to provide a general overview of the District's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Sonoma-Marin Area Rail Transit District, Chief Financial Officer, 5401 Old Redwood Highway, Suite 200, Petaluma, CA 94954.

Seate   Seat		Passenger	Freight	Total
Noncurrent Assets	Current Assets Cash and cash equivalent Restricted cash, cash equivalents, and investments Sales tax receivables Due from other governments Lease receivables Other receivables Deposits with others Inventory Interest receivable Prepaid expenses	6,293,170 8,520,648 54,238,602 109,413 368,356 3,738,920 2,861,489 3,678 3,234,625	142,592 76,022 326,037 - 1,050 10,858	6,293,170 8,520,648 54,381,194 185,435 694,393 3,738,920 2,861,489 4,728 3,245,483
Capital assets not depreciated   163,135,393   11,292,136   174,427,529   142,053,711   144,053   157,08,000   157,08,000   157,08,000   158,000   158,000   158,000   158,000   158,000   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050   158,000   162,050		100,437,238	0,857,430	167,294,008
Total assets         745,726,239         19,446,653         765,172,892           Deferred Outflows of Resources         8         3,323,822         - 3,323,822         - 3,323,828         - 1,233,089         - 1,235,091         1,586,011         - 1,256,011         - 1,256,001         - 1,256,000         - 1,256,000         - 1,256,000         - 1,286,000         - 1,286,000         - 1,256,000         - 1,256,000         - 1,286,000         - 1,286,000         - 1,286,000         - 1,286,000         - 1,280,077         - 1,267,000         - 1,267,000 <t< td=""><td>Lease receivables Capital assets not depreciated Capital assets, net of accumulated depreciation</td><td>163,135,393 419,947,498</td><td>11,292,136 1,106,213</td><td>174,427,529 421,053,711</td></t<>	Lease receivables Capital assets not depreciated Capital assets, net of accumulated depreciation	163,135,393 419,947,498	11,292,136 1,106,213	174,427,529 421,053,711
Deferred Outflows of Resources         Pension related         3,323,822         -         3,323,822           OPEB related         1,233,089         -         1,233,089           Total deferred outflows of resources         4,556,911         -         4,556,911           Liabilities         Total deferred outflows of resources         -         4,556,911         -         4,556,911           Liabilities         Second Second of Pension Indeed Second Seco				
Pension related OPEB related         3,323,822 (1,233,089)         - 3,323,829 (1,233,089)           Total deferred outflows of resources         4,556,911         - 4,556,911           Liabilities           Current Liabilities           Accrued liabilities         8,629,704         55,401         8,685,105           Accrued liabilities         971,157         554,025         1,525,182           Bonds payable - current         15,860,000         - 5,356,785         5,615,025           Bonds payable - current         383,860         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 8,077         - 7,80,77         - 8,077         - 7,546,654         - 8,077         - 1,545,654         - 8,077         - 1,545,654         - 1,546,654         - 2,546,654         - 3,99,998         - 1,391,913         1,546,654         - 3,99,998         - 1,315,006         - 3,99,998         - 1,391,913         1,515,006         - 3,99,998         - 1,515,006         - 3,99,998         - 1,515,006         - 3,99,998         - 3,99,998         - 1,515,006         - 3,99,998         - 1,515,006         - 3,99,342         - 9,73,984         - 9,73,984         - 9,73,984         - 9,73,984         -		745,726,239	19,446,653	765,172,892
Current Liabilities	Pension related OPEB related	1,233,089		1,233,089
Current Liabilities         8,629,704         55,401         8,685,105           Accounts payable         8,629,704         554,025         1,525,182           Bonds payable - current         15,860,000         -         15,860,000           Interest payable         383,860         383,860         383,860           Unearned revenue         258,240         5,356,785         5,615,025           Total OPEB liability - current         8,077         -         8,077           Compensated absences         1,543,263         21,391         1,564,654           Lease payable         399,998         21,391         1,5564,654           Lease payable         399,998         75,377         1,515,006           Noncurrent Liabilities         2,8054,299         75,377         1,515,006           Bonds payable         46,105,000         -         46,105,000           Lease spayable         973,984         -         973,984           Other noncurrent liabilities         214,387         -         2,737,173           Net Pension liability         3,093,422         -         3,093,422           Total OPEB liabilities         54,563,595         75,377         54,638,972           Deferred Inflows of Resources         2,196,	Total deferred outflows of resources	4,556,911		4,556,911
Noncurrent Liabilities         3	Current Liabilities Accounts payable Accrued liabilities Bonds payable - current Interest payable Unearned revenue Total OPEB liability - current Compensated absences	971,157 15,860,000 383,860 258,240 8,077 1,543,263	554,025 - - 5,356,785 -	1,525,182 15,860,000 383,860 5,615,025 8,077 1,564,654
Compensated absences         1,439,629         75,377         1,515,006           Bonds payable         46,105,000         -         46,105,000           Leases payable         973,984         -         973,984           Other noncurrent liabilities         214,387         -         214,387           Net Pension liability         3,093,422         -         3,093,422           Total OPEB liability         2,737,173         -         2,737,173           Total Inoncurrent liabilities         54,563,595         75,377         54,638,972           Total Eliabilities         82,617,894         6,062,979         88,680,873           Deferred Inflows of Resources         2,196,751         260,746         2,457,497           OPEB related         4,284,051         -         4,284,051           Pension related         10,468         -         10,468           Total deferred inflows of resources         6,491,270         260,746         6,752,016           Net Position         Net investment in capital assets         515,429,615         12,398,349         527,827,964           Restricted for debt service         5,909,310         -         5,909,310           Unrestricted         139,835,061         724,579         140,559,640	Total current liabilities	28,054,299	5,987,602	34,041,901
Total liabilities         82,617,894         6,062,979         88,680,873           Deferred Inflows of Resources         2,196,751         260,746         2,457,497           OPEB related         4,284,051         -         4,284,051           Pension related         10,468         -         10,468           Total deferred inflows of resources         6,491,270         260,746         6,752,016           Net Position         Net investment in capital assets         515,429,615         12,398,349         527,827,964           Restricted for debt service         5,909,310         -         5,909,310           Unrestricted         139,835,061         724,579         140,559,640	Compensated absences Bonds payable Leases payable Other noncurrent liabilities Net Pension liability	46,105,000 973,984 214,387 3,093,422	75,377 - - - - -	46,105,000 973,984 214,387 3,093,422
Deferred Inflows of Resources         Lease related       2,196,751       260,746       2,457,497         OPEB related       4,284,051       -       4,284,051         Pension related       10,468       -       10,468         Total deferred inflows of resources       6,491,270       260,746       6,752,016         Net Position       Stricted for dept service       515,429,615       12,398,349       527,827,964         Restricted for debt service       5,909,310       -       5,909,310         Unrestricted       139,835,061       724,579       140,559,640	Total noncurrent liabilities	54,563,595	75,377	54,638,972
Lease related       2,196,751       260,746       2,457,497         OPEB related       4,284,051       -       4,284,051         Pension related       10,468       -       10,468         Total deferred inflows of resources       6,491,270       260,746       6,752,016         Net Position         Net investment in capital assets       515,429,615       12,398,349       527,827,964         Restricted for debt service       5,909,310       -       5,909,310         Unrestricted       139,835,061       724,579       140,559,640	Total liabilities	82,617,894	6,062,979	88,680,873
Net Position       515,429,615       12,398,349       527,827,964         Restricted for debt service       5,909,310       -       5,909,310         Unrestricted       139,835,061       724,579       140,559,640	Lease related OPEB related Pension related	4,284,051 10,468		4,284,051 10,468
Net investment in capital assets       515,429,615       12,398,349       527,827,964         Restricted for debt service       5,909,310       -       5,909,310         Unrestricted       139,835,061       724,579       140,559,640		6,491,270	260,746	6,752,016
Total net position \$ 661,173,986 \$ 13,122,928 \$ 674,296,914	Net investment in capital assets Restricted for debt service	5,909,310	-	5,909,310
	Total net position	\$ 661,173,986	\$ 13,122,928	\$ 674,296,914

# Sonoma-Marin Area Rail Transit District Statement of Revenues, Expenses, and Changes in Fund Net Position For the Year Ended June 30, 2025

	Passenger		Freight		Total
Operating Revenues Charges for services Passenger fares Other services Freight movement	\$	2,311,172 368,925 -	\$	- 157,787 917,787	\$ 2,311,172 526,712 917,787
Total Operating Revenues		2,680,097		1,075,574	3,755,671
Operating Expenses Salaries and employee benefits Services and supplies Depreciation and amortization Miscellaneous		28,461,382 17,181,520 17,935,518 104,884		891,884 893,550 31,018 26,024	29,353,266 18,075,070 17,966,536 130,908
Total Operating Expenses		63,683,304		1,842,476	65,525,780
Operating Loss		(61,003,207)		(766,902)	 (61,770,109)
Nonoperating Revenues (Expenses) Sales and use taxes State operating assistance Federal operating assistance Rent income Rent expense Investment earnings Interest earnings Miscellaneous revenues Gain on sale of asset Interest expense		48,804,068 8,751,472 3,821,246 462,738 (53,761) 4,348,271 38,272 287,781 24,417 (1,331,564)		109,101 - 277,675 (54,908) - 3,019 593,449 -	48,804,068 8,860,573 3,821,246 740,413 (108,669) 4,348,271 41,291 881,230 24,417 (1,331,564)
Total Nonoperating Revenues (Expenses)		65,152,940		928,336	66,081,276
Income before Capital Contributions Capital Contributions		4,149,733 52,933,892		161,434 -	4,311,167 52,933,892
Change in Net Position		57,083,625		161,434	57,245,059
Net Position-Beginning of Period	6	504,090,361		12,961,494	617,051,855
Net Position-End of Period	\$ 6	561,173,986	\$	13,122,928	\$ 674,296,914

# Sonoma-Marin Area Rail Transit District Statement of Cash Flows For the Year Ended June 30, 2025

	Passenger	Freight	Total
Cash Flows from Operating Activities			
Receipts from customers	\$ 2,311,172	\$ 981,110	\$ 3,292,282
Receipts from others	368,925	-	368,925
Payments to suppliers for goods and services	(16,463,660)	(745,559)	(17,209,219)
Cash payments to employees for services	(29,768,867)	(847,140)	(30,616,007)
Net Cash Used for Operating Activities	(43,552,430)	(611,589)	(44,164,019)
Cash Flows from Noncapital Financing Activities			
Sales tax	48,855,679	-	48,855,679
State operating assistance	9,866,927	4,749,999	14,616,926
Federal operating assistance	2,800,737	-	2,800,737
Proceeds from sale of assets	24,417	-	24,417
Cash receipts for third party infrastructure	542,549	593,449	1,135,998
Net Cash Provided by Noncapital Financing Activities	62,090,309	5,343,448	67,433,757
Cash Flows from Capital and Related Financing Activities			
Acquisition and construction of capital assets	(61,848,785)	(712,518)	(62,561,303)
Capital grants received restricted for capital purposes	36,322,548	-	36,322,548
Interest received as lessor	38,272	3,019	41,291
Cash received as lessor	423,311	277,067	700,378
Cash paid as lessee	(436,188)	(54,908)	(491,096)
Principal payments on long-term debt	(15,580,000)	-	(15,580,000)
Interest paid on capital debt	(1,395,356)		(1,395,356)
Net Cash Used for Capital and Related Financing Activities	(42,476,198)	(487,340)	(42,963,538)
Cash Flows from Investing Activities			
Investment income	4,643,478	35	4,643,513
Net Change in Cash and Cash Equivalents	(19,294,841)	4,244,554	(15,050,287)
Cash and Cash Equivalents at Beginning of Year	106,656,348	2,056,317	108,712,665
Cash and Cash Equivalents at End of Year	\$ 87,361,507	\$ 6,300,871	\$ 93,662,378

# Sonoma-Marin Area Rail Transit District

Statement of Cash Flows For the Year Ended June 30, 2025

Reconciliation to the Statement of Net Position	¢ 01 000 227	Ś	C 200 971	¢ 07.200.200
Cash and Cash Equivalents Restricted Cash, Cash Equivalents, and Investments with Trustee	\$ 81,068,337 6,293,170	Ş	6,300,871	\$ 87,369,208 6,293,170
Total cash and cash equivalents	\$ 87,361,507	\$	6,300,871	\$ 93,662,378
Reconciliation of Operating Loss to Net Cash				
used for operating activities	Passenger		Freight	Total
Operating Loss	\$ (61,003,207)	\$	(766,902)	\$ (61,770,109)
Adjustments to reconcile operating loss to net cash used for operating activities				
Depreciation and amortization	17,935,518		31,018	17,966,536
Changes in operating assets, liabilities, deferred inflows of				
resources, and deferred outflows of resources				
(Increase) decrease in prepaid expenses	(204,945)		(1,817)	(206,762)
(Increase) decrease in accounts receivable	(787)		(94,464)	(95,251)
Increase (decrease) in accounts payable				
and other accrued liabilities	(2,291,061)		175,832	(2,115,229)
Increase (decrease) in compensated absences	1,365,174		44,744	1,409,918
Increase (decrease)				
in total other post-employment benefits liability	390,830		-	390,830
Increase (decrease) in net pension liability				
and related deferred outflow/inflow of resources	256,048			256,048
Net cash used by operating activities	\$ (43,552,430)	\$	(611,589)	\$ (44,164,019)
Schedule of Noncash Investing, Capital, and Financing Activities	Passenger		Freight	Total
Unrealized gain on investments	\$ 1,282,611	\$	-	\$ 1,282,611

# Note 1 - Summary of Significant Accounting Policies

### A. Reporting Entity

The Sonoma-Marin Area Rail Transit District (District) was formed in January 2003 by provisions of the Sonoma-Marin Area Rail Transit District Act, as successor to the Sonoma-Marin Area Rail Transit Commission and the Northwestern Pacific Railroad Authority in the California Counties of Sonoma and Marin. Its purpose, as defined by the State, is to provide for a unified, comprehensive institutional structure for the ownership and governance of a passenger rail system within the Counties of Sonoma and Marin that shall operate in concert with existing freight service that operates upon the same rail line and serves the Counties of Humboldt, Marin, Mendocino, Napa and Sonoma. The District also owns and is constructing additional portions of a multiuse non-motorized pathway within its right-of-way. The District is governed by a 12-member Board of Directors consisting of two supervisors each from the counties of Marin and Sonoma, two members from the Golden Gate Bridge, Highway and Transportation District, and six members representing jurisdictions within the District.

### **B.** Fund Accounting

The District uses proprietary (enterprise) funds to record its activities. An enterprise fund can report any activity for which fees are charged to external users for goods or services. Enterprise funds are required when external revenue sources meet at least one of the following criteria: (1) debt issued is backed only by fees and charges, (2) the cost of providing services, including capital costs such as depreciation or debt service, must be legally recovered through fees or charges, or (3) if government policy is to set activity fees or charges that recover the cost of services.

Proprietary funds separate operating from nonoperating revenues and expenses. Operating revenues and expenses usually result from delivering services and producing goods related to the proprietary fund's main operations. The District's primary operating revenues come from transit fares and freight operations. Operating expenses include maintaining passenger railway services, administrative costs, and depreciation on capital assets. Revenues and expenses not classified as operating are reported as nonoperating revenues and expenses.

#### C. Basis of Presentation

The District's financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. All assets and liabilities associated with the operation of the District are included on the statement of net position. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Sales taxes are recorded when earned and reported as nonoperating revenue. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

#### D. Cash Equivalents

The District considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The District's cash and investments in the Sonoma County Treasury Pool (Treasury Pool) are, in substance, demand deposits and are considered cash equivalents.

#### E. Investments

The District measures its investments at fair value and categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, using observable market transactions or available market information. The District's investments in the Sonoma County investment pool are uncategorized because deposits to and from the pool are made on the basis of \$1 and not at fair value.

# F. Restricted Cash and Investments with Trustee

Assets whose use is restricted to specific purposes by bond indenture or otherwise are segregated on the statement of net position. These assets are primarily restricted for direct project-related expenses and debt service purposes. Bond interest and redemption represent funds accumulated for debt service payments due in the next twelve months and reserve funds set aside to make up potential future deficiencies. Restricted accounts consisting of highly liquid investments with a maturity of three months or less when purchased are classified as cash equivalents.

#### G. Receivables

Receivables consist of amounts owed to SMART by other governmental agencies and the public. Amounts due from other governments are considered fully collectible. Accounts receivable from the public include reimbursements from other entities for services provided or for use of SMART owned assets. An allowance for doubtful accounts receivable is established when, based upon a review of outstanding accounts and the failure of all collection efforts, management determines that collection may not occur.

#### H. Capital Assets

Capital assets are tangible and intangible assets which include land, facilities, infrastructure, equipment, leases as lessee, easements, and construction in progress (CIP). It is the District's policy to capitalize qualifying assets with a cost of \$5,000 or more and a useful life of more than one year. Capital assets are recorded at historical cost or estimated historical cost if actual historical cost is not available (except for intangible right-to-use lease/SBITA assets, the measurement of which is discussed in paragraph O below). Betterments and major improvements that significantly increase value, change capacity, or extend the useful life are capitalized. Donated capital assets are reported based on their acquisition value at the date of acquisition.

Capital assets are depreciated using the straight-line method over their useful lives, except for land and construction in progress, which are not depreciated. The useful life for revenue and non-revenue vehicles is determined based on the Federal Transit Administration's Default Useful Life Benchmark. SMART uses the IRS Publication 946 for all other class lives. Land, CIP, and intangible assets with an indefinite useful life are not depreciated.

# I. Compensated Absences

#### Policy

The District provides compensated absences to eligible employees in the form of vacation, sick leave, and certain other paid leave programs [e.g., compensatory time] in accordance with Board-approved policies and labor agreements. Under GASB Statement No. 101, the District recognizes a liability for (1) leave that has been earned but not used, and (2) leave that has been used by employees but not yet paid in cash or settled through noncash means, when the leave is (a) attributable to services already rendered, (b) accumulates (may be carried forward), and (c) is more likely than not to be used for time off or otherwise paid or settled. Amounts more likely than not to be settled through conversion to defined benefit postemployment benefits are excluded from the compensated absences liability. The liability for unused leave is measured using employees' pay rates as of the financial statement date and includes salary-related payments that are directly and incrementally associated with leave payments (e.g., employer FICA and Medicare), but excludes employer contributions to defined benefit pension or OPEB plans. Leave such as parental leave, military leave, and jury duty is recognized when the leave commences, consistent with GASB 101.

#### District specific leave features:

- Vacation
  - Accrues each pay period
  - o Balances are paid out upon separation
  - Maximum accruals are:
    - Non-exempt employees 280 hours
    - Exempt, non-managerial (hired before 07/01/2024) 480 hours
    - Exempt, non-managerial (hired on or after 07/01/2024 420 hours
    - Exempt, managerial 480 hours
- Sick Leave
  - Accrues each pay period
  - o 25% of accrued sick leave is paid out upon separation
  - o No maximum accrual
  - May be converted to CalPers service credit at retirement
    - Amounts more likely than not to be converted are excluded from the liability
- Floating Holidays
  - o Two (2) eight (8) hour days per year
  - Cannot be carried over from year to year
  - One (1) eight (8) hour day may be paid out in cash
    - Paid out in January of next year
  - Not paid out at separation
- Compensatory Time
  - Accrued in lieu of overtime
  - Maximum accrual is 40 hours at any given time for unrepresented staff. Maximum accrual for represented staff up to 80 hours at any given time.
  - o Paid out upon separation

Management evaluates historical usage, payout patterns, and policy terms to determine "more-likely-than-not" usage/payout percentages for each leave type and employee group.

### Classification

Liabilities expected to be liquidated within 12 months are reported as current, with the remainder reported as noncurrent in the Statement of Net Position.

The change in the compensated absences liability during the fiscal year ending June 30, 2025 is as follows:

Jı	Balance July 1, 2024 Net Change		Ju	Balance ne 30, 2025	Due in One Year		
\$	1,669,742	\$	1,409,918	\$	3,079,660	\$	1,564,654

#### J. Risk Management

The District is subject to potential risks including torts; theft, damage, or destruction of assets; errors and omissions; and natural disasters. To address these risks, the District maintains commercial insurance such as comprehensive railroad liability and other relevant liability policies, automobile coverage, employment, and workers compensation policies. The District also has policies and procedures to ensure suitable insurance and risk management practices for third-party service providers operating on its behalf. Over the past three years, no claim settlements have exceeded the District's insurance coverage, and there have been no reductions in coverage compared to the prior year.

#### K. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

# L. Deferred Inflow/Outflow of Resources

In addition to assets, the statement of financial position includes a separate section for *deferred outflows of resources*. Deferred outflows of resources represent a consumption of net assets that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. The District has two items that qualify for reporting in this category; deferred amounts related to pension and OPEB. The deferred amounts related to pension and OPEB relate differences between estimated and actual investment earnings, changes in actuarial assumptions, and other pension and OPEB related changes.

In addition to liabilities, the statement of financial position includes a separate section for *deferred inflows of resources*. Deferred inflows of resources represent an acquisition of net assets that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The District has three items that qualify for reporting in this category; deferred amounts related to leases, pension and OPEB.

#### M. Net Position

The difference between assets and deferred outflows of resources less liabilities and deferred inflows of resources is called net position. Net position is comprised of three components: net investment in capital assets, restricted, and unrestricted.

Net investment in capital assets consists of capital assets, net of accumulated depreciation and amortization and reduced by outstanding balances of bonds, notes, lease liabilities and other debt that are attributable to the acquisition, construction, or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt are included in this component of net position.

Restricted net position consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets. Assets are reported as restricted when constraints are placed on asset use either by external parties or by law through constitutional provision or enabling legislation.

*Unrestricted* net position is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that does not meet the definition of the two preceding categories.

Sometimes the District will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted net position and unrestricted net position, a flow assumption must be made about the order in which the resources are considered to be applied. It is the District's policy to consider restricted net position to have been depleted before unrestricted net position is applied.

#### N. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels based on the extent to which inputs used in measuring fair value are observable in the market.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs are inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for an asset or liability.

If the fair value of an asset or liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level input that is significant to the entire measurement.

# O. Leases and Subscription Based Information Technology Arrangements

**As Lessee**: The District is a lessee for a noncancellable building lease. The District recognizes a lease liability and an intangible right-to-use lease asset (lease asset) in its financial statement.

At the commencement of a lease/subscription based information technology arrangement (SBITA), the District initially measures the lease/SBITA liability at the present value of payments expected to be made during the lease/SBITA term. Subsequently, the lease/SBITA liability is reduced by the principal portion of lease/subscription payments made. The lease/SBITA asset is initially measured as the initial amount of the lease/SBITA liability, adjusted for lease payments made at or before the lease/subscription commencement date, plus certain initial direct costs. Subsequently, the lease asset/SBITA is amortized on a straight-line basis over its useful life.

Key estimates and judgments related to leases include how the District determines (1) the discount rate it uses to discount the expected lease/subscription payments to present value, (2) lease/subscription term, and (3) lease/subscription payments.

- The District uses its estimated bond borrowing rate as the discount rate for leases with adjustment for the applicable lease/subscription terms.
- The lease/subscription term includes the noncancellable period of the lease/SBITA.
   Lease/subscription payments included in the measurement of the lease liability are composed of fixed payments and purchase option price that the District is reasonably certain to exercise.

The District monitors changes in circumstances that would require a remeasurement of its lease/SBITA and will remeasure the asset and liability if certain changes occur that are expected to significantly affect the amounts.

Lease/subscription assets are reported with noncurrent capital assets and lease/subscription liabilities are reported with long-term debt as current and noncurrent liabilities on the statement of net position. The District had no SBITA arrangements meeting the recognition criteria of GASB 96 as of June 30, 2025. Accordingly, no subscription assets or liabilities are reported.

**As Lessor**: The District is a lessor for 10 noncancellable land leases and infrastructure related sites. Accordingly, the District recognizes a lease receivable and a deferred inflow of resources.

At the commencement of a lease, the District initially measures the lease receivable at the present value of payments expected to be received during the lease term. Subsequently, the lease receivable is reduced by the principal portion of lease payments received. The deferred inflows of resources are initially measured as the initial amount of the lease receivable, adjusted for lease payments received at or before the lease commencement date. Subsequently, the deferred inflow of resources is recognized as revenue over the life of the lease term.

Key estimates and judgments include how the District determines (1) the discount rate it uses to discount the expected lease receipts to present value, (2) lease term, and (3) lease receipts.

- The District uses the U.S. Treasury state and local government securities (SLGS) rates as the discount rate for leases with adjustment for applicable lease terms.
- The lease term includes the noncancellable period of the lease. Lease receipts included in the measurement of the lease receivable is composed of fixed payments from the lessee.

The District monitors changes in circumstances that would require a remeasurement of its lease and will remeasure the lease receivable and deferred inflows of resources if certain changes occur that are expected to significantly affect the amount of the lease receivable.

#### Note 2 - Cash and Investments

Cash and investments are carried at fair value and are categorized as follows on June 30, 2025:

	Available for Operations	Held by Trustee	Total
Sonoma County Treasury Pool Deposits with financial institutions	\$ 48,413,450 38,955,758	\$ 6,293,170	\$ 54,706,620 38,955,758
Total cash and investments	\$ 87,369,208	\$ 6,293,170	\$ 93,662,378

#### A. Investments Authorized by the District's Investment Policy

Investments are guided by the District investment policy adopted each year with the budget. The policy outlines the guidelines and practices to be used in effectively managing the District's available cash and investment portfolio. District funds that are not required for immediate cash requirements are to be invested in compliance with the California Code Section 53600, et seq. In accordance with California Government Code Section 53600.5, and in order of importance, the Chief Financial Officer is required to adhere to the following three criteria: (a) Safety of Principal (b) Liquidity (c) Return on Investment.

The District's investments beyond those needed for near-term requirements are invested with the Sonoma County Treasury Pool which adheres to California Government Code.

# **B.** Investments Authorized by Debt Agreements

The District must maintain required amounts of cash and investments with fiscal agents under the terms of certain debt issues. These funds are unexpended bond proceeds. The California Government Code requires these funds to be invested per the District's Policy, bond indentures or State Statute. The table below identifies the investment types that are authorized for investments held by fiscal agents. The table also identifies certain provisions of these debt agreements:

Authorized Investment Type	Maximum Remaining Maturity	Minimum Credit Quality	Maximum Percentage of Portfolio
Local Agency Bonds	5 Years	None	None
U.S. Treasury Obligations	5 Years	None	None
State Obligations: CA and Others	5 Years	None	None
CA Local Agency Obligations	5 Years	None	None
U.S. Agency Obligations	5 Years	None	None
Bankers' Acceptances	180 days	None	40%
Commercial Paper: Non-pooled Funds (Under \$100k)	270 days	AAA	25%
Commercial Paper: Non-pooled Funds (Over \$100k)	270 days	AAA	40%
Commercial Paper: Pooled Funds	270 days	AAA	40%
Negotiable Certificates of Deposit	5 Years	None	30%
Non-negotiable Certificates of Deposit	5 Years	None	None
Placement Service Deposits	5 Years	None	50%
Placement Service Certificates of Deposit	5 Years	None	50%
Repurchase Agreements	1 year	None	None
Reverse Repurchase Agreements and Securities Lending Agreements	92 days	None	20%
Medium-term Notes	5 years	Α	30%
Mutual Funds and Money Market Mutual Funds	N/A	Multiple	20%
Collateralized Bank Deposits	5 years	None	None
Mortgage Pass-through and Asset Backed Securities	5 years	AA	20%
County Pooled Investment Funds	N/A	None	None
Joint Powers Authority Pool	N/A	Multiple	None
Local Agency Investment Fund (LAIF)	N/A	None	None
Voluntary Investment Program Fund	N/A	None	None
Supranational Obligations	5 years	AA	30%
Public Bank Obligations	5 years	None	None

#### C. Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates may adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The District manages its exposure to interest rate risk by investing in the County of Sonoma Treasury Investment Pool. The sensitivity of the fair values of the District's investments to market interest rate fluctuation is measured as the weighted average maturity of the investment portfolio, which was 732 days on June 30, 2025.

# D. Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The Treasury Pool does not have a rating provided by a nationally recognized statistical rating organization.

#### E. Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The California Government Code and the District's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provision: the California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure deposits by pledging first trust deed mortgage notes having a value of 150% of the secured public deposits.

As of June 30, 2025, \$38,704,324 of depository balances were exposed to custodial credit risk because they were uninsured and collateralized with securities held by the pledging financial institution's trust department or agent, but not in the name of the District.

Note 3 - Capital Assets

Capital asset activity for the year ended June 30, 2025, was as follows:

Passenger Fund	Balance July 1, 2024	Additions	Deductions	Balance June 30, 2025	
Capital Assets Not Being Depreciated					
Land	\$ 43,563,026	\$1,313,032	\$ -	\$ 44,876,058	
Intangible assets	25,370	-	-	25,370	
Construction in progress	67,668,776	62,594,878	(12,029,689)	118,233,965	
Total capital assets					
not being depreciated	111,257,172	63,907,910	(12,029,689)	163,135,393	
Capital Assets Being Depreciated					
Infrastructure	384,474,334	_	(827,088)	383,647,246	
Facilities	100,547,252	6,821,366	(027,000)	107,368,618	
Equipment	11,302,569	929,953	_	12,232,522	
Revenue vehicles	62,353,699	-	_	62,353,699	
Non-Revenue vehicles	2,395,351	538,010	(188,829)	2,744,532	
Right-to-use lease - Building	2,800,330	-	-	2,800,330	
Total capital assets being					
depreciated	564,261,207	8,289,329	(1,015,917)	571,534,619	
Total capital assets	675,518,379	72,197,239	(13,045,606)	734,670,012	
Accumulated Depreciation and Amortization					
Infrastructure	(86,609,749)	(12,758,089)	114,570	(99,253,268)	
Facilities	(26,767,067)	(1,838,984)	-	(28,606,051)	
Equipment	(4,320,438)	(717,707)	_	(5,038,145)	
Revenue vehicles	(13,743,982)	(2,078,457)	_	(15,822,439)	
Non-Revenue vehicles	(1,232,757)	(213,656)	188,829	(1,257,584)	
Right-to-use lease - Building	(916,472)	(305,490)		(1,221,962)	
Total accumulated					
depreciation and amortization	(133,955,002)	(17,935,518)	303,399	(151,587,121)	
Capital assets, net	\$ 541,563,377	\$ 54,261,721	\$ (12,742,207)	\$ 583,082,891	

Freight Fund	Balance July 1, 2024		Additions		Deductions	Balance June 30, 2025	
Capital Assets Not Being Depreciated Land Intangible assets	\$	7,292,136 4,000,000	\$	- -	\$ -	\$	7,292,136 4,000,000
Total capital assets not being depreciated		11,292,136		<u>-</u>			11,292,136
Capital Assets Being Depreciated Infrastructure Non-Revenue Vehicles		37,508,834 169,127		827,088 80,059	<u>-</u>		38,335,922 249,186
Total capital assets being depreciated		37,677,961		907,147			38,585,108
Total capital assets		48,970,097		907,147			49,877,244
Accumulated Depreciation and Amortization Infrastructure Non-Revenue Vehicles		(37,087,406) (165,842)		(144,692) (80,955)			(37,232,098) (246,797)
Total accumulated depreciation and amortization		(37,253,248)		(225,647)			(37,478,895)
Capital assets, net	\$	11,716,849	\$	681,500	\$ -	\$	12,398,349

During the year ended June 30, 2025, the Passenger fund transferred capital assets with a net book value of \$714 thousand to the Freight fund in exchange for cash. The transfer was made to align reporting with operational responsibility. The transaction is reflected as a reduction of capital assets in the Passenger fund and an addition in the Freight fund, with a corresponding cash transfer.

# Note 4 - Long Term Debt

#### A. Composition and Changes

Long-term debt activity for the year ended June 30, 2025 was as follows:

	Original Borrowing	Balance July 1, 2024	Reductions	June 30, 2025	Due in One Year
Long-Term Liabilities Measure Q Sales Tax Revenue Refunding Bonds (Green B Series 2020A 0.45-2.09%,	onds)	6 77 545 000	C45 500 000	C C4 OCE 000	C45 0C0 000
due 3/1/2029 Leases	\$122,970,000 2,887,551	\$ 77,545,000 1,756,409	\$15,580,000 382,427	\$ 61,965,000 1,373,982	\$15,860,000 399,998
Total	\$125,857,551	\$ 79,301,409	\$15,962,427	\$ 63,338,982	\$16,259,998

# B. Description of District's Long-Term Debt Issues

Measure Q Sales Tax Revenue Refunding Bonds (Green Bonds) Series 2020A – In October 2020, the District issued \$122,970,000 in variable rate Measure Q Sales Tax Revenue Refunding Bonds (Green Bonds) Series 2020A. Although the Initial Series 2020A Bonds have a maturity date of March 1, 2029, they had certain provisions that allowed the District to remarket them. The Bonds will bear interest between 0.449%-2.088%% and mature by March 1, 2029.

The bonds are direct obligations and pledge the full faith and credit of the District. The total projected Measure Q sales tax revenue, as projected in the 2025 Capital Improvement Plan, is expected to approximate \$384 million over the eight-year life of the tax, which is sufficient to repay the estimated debt service, including interest. The Measure Q Sales Tax revenue recognized during the fiscal year ended June 30, 2025 was \$48,804,068 whereas debt service on the Measure Q bonds was \$16,904,116 for the fiscal year ended June 30, 2025.

The following table presents the District's aggregate annual amount of principal and interest payments required to amortize the outstanding debt as of June 30, 2025:

For The Year Ending June 30	 Principal		Interest
2026	\$ 15,860,000		\$ 1,136,844
2027	16,105,000		893,869
2028	16,385,000		614,931
2029	13,615,000		284,281
	\$ 61,965,000	_	\$ 2,929,925

Sales tax revenues are 100% pledged to pay the scheduled principal and interest payments. If an event of default shall occur and be continuing, the District shall immediately transfer to the Trustee all revenue held by it and the Trustee shall apply all revenue and any other funds then held or thereafter received by the Trustee under any of the provisions of the indenture to protect the interests of the Holders of the Bonds.

#### Note 5 - Lease

The District has several leasing arrangements, summarized below.

#### A. Lessee Activities

The District has accrued liabilities for one building lease. The discount rate used in the calculation of the lease liability was 4.50%. The remaining liability for the lease is \$1,373,982 as of June 30, 2025. Right to use assets, net of amortization, for the lease is \$1,578,368 as of June 30, 2025. The District is required to make monthly principal and interest payments of \$37,686. Interest expense recognized on these leases was \$69,872 for the fiscal year ended June 30, 2025. Principal payments of \$382,427 were recognized in the years ended June 30, 2025. Final payment on these leases is expected in fiscal year 2029.

The District's schedule of future payments included in the measurement of the lease liability are as follows:

 Principal Interest		nterest	Total	
\$ 399,998 430,722 463,589 79,673	\$	52,239 33,544 13,393 162	\$	452,237 464,266 476,982 79,835
\$ 1.373.982	Ś	99.338	\$	1,473,320
\$ 	\$ 399,998 430,722 463,589	\$ 399,998 \$ 430,722 463,589 79,673	\$ 399,998 \$ 52,239 430,722 33,544 463,589 13,393 79,673 162	\$ 399,998 \$ 52,239 \$ 430,722 33,544 463,589 13,393 79,673 162

#### **B.** Lessor Activities

The District has accrued a receivable for ten land and infrastructure leases. The remaining receivable for these leases was \$2,582,419 for the year ended June 30, 2025. Deferred inflows related to these leases were \$2,457,497 as of June 30, 2025. Interest revenue recognized on these leases was \$41,291 for the year ended June 30, 2025. Principal receipts of \$191,821 were recognized as revenue during the fiscal year. Final receipt is expected in fiscal year 2047.

#### Note 6 - Pension Plans

#### A. General Information about the Pension Plans

#### **Plan Description**

All full-time and certain other qualifying employees are eligible to participate in the District's employee pension plan, a cost-sharing multiple employer defined benefit pension plan administered by California's Public Employees' Retirement System (CalPERS). Benefit provisions under the Plan are established by state statute and District resolution. CalPERS acts as a common investment and administrative agent for its participating member employers. CalPERS issues publicly available reports that include a full description of the pension plan regarding benefit provisions, assumptions, and membership information which can be found on the CalPERS website: <a href="https://www.calpers.ca.gov/page/investments/about-investment-office/investment-financial-reports">https://www.calpers.ca.gov/page/investments/about-investment-office/investment-financial-reports</a>.

Safety

#### **Benefits Provided**

CalPERS provides service retirement and disability benefits, annual cost of living adjustments, and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full-time employment. Members with five years of total service are eligible to retire at age 50 or 52, depending on the hire date, with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: The Basic Death Benefit, the 1959 Survivor Benefit, or the Optional Settlement 2W Death Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law. Benefit provisions and all other requirements are established by state statue and may be amended by the District's contract with the employees.

The Plans' provisions and benefits in effect on June 30, 2025, are summarized as follows:

	Miscellaneous				
	Tier I	Tier II	PEPRA		
	Prior to	On or after	On or after		
Hire date	September 1, 2011	September 1, 2011	January 1, 2013		
Benefit formula	2% at 55	2% at 60	2% at 62		
Benefit vesting schedule	5 years of service	5 years of service	5 years of service		
Benefit payments	Monthly for life	Monthly for life	Monthly for life		
Retirement age	55	60	62		
Monthly benefits as a percentage of eligible compensation	1.426%-2.418%	1.426%-2.418%	1.000% - 2.500%		
Required employee contribution rate	7.00%	7.00%	7.51%		
Required employer contribution rate	11.84%	10.10%	7.45%		

	PEPRA
Hire date Benefit formula Benefit vesting schedule Benefit payments Retirement age Monthly benefits as a percentage of eligible compensation Required employee contribution rate Required employer contribution rate	On or after January 1, 2013 2.7% at 57 5 years of service Monthly for life 57 2.000%-2.700% 13.72% 13.51%

#### **Contributions**

Section 20814(c) of the California Public Employees' Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1, following notice of a change in the rate. Funding contributions for Plans are determined annually on an actuarial basis, as of June 30, by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The District is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. For the year ended June 30, 2025, the employer contributions were \$1,495,908 for the miscellaneous plan and \$31,587 for the safety plan.

# B. Pension Liabilities, Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pension

As of June 30, 2025, the District reported its proportionate share of net pension liabilities, deferred outflows of resources, deferred inflows of resources, and pension expense for each of the above plans as follows:

Net Pension Pension Plan Liability		Deferred Outflows of Resources		Deferred Inflows of Resources		Pension Expense		
Miscellaneous Safety	\$	3,061,646 31,776	\$	3,268,354 55,468	\$	10,330 138	\$	1,758,973 24,063
Total	\$	3,093,422	\$	3,323,822	\$	10,468	\$	1,783,036

The District's net pension liability is measured as the proportionate share of the collective Plan's net pension liability. The net pension liability of the plan is measured as of June 30, 2024, and the total pension liability for the plan used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2023, rolled forward to the June 30, 2024, measurement date using standard update procedures. The District's proportion of the net pension liability was based on the District's share of contributions to the pension plan, relative to the projected contributions of all participating employers, actuarially determined. The District's proportionate share of the net pension liability as of June 30, 2024, and 2025 was as follows:

	Miscellaneous	Safety
Proportion - June 30, 2023 measurement date	0.059910%	0.000435%
Proportion - June 30, 2024 measurement date	0.063302%	0.000436%
Change in proportion	0.003392%	0.000001%

# Miscellaneous Plan

For the year ended June 30, 2025, the District recognized a pension expense of \$1,758,973. At June 30, 2025, the District reported deferred outflows of resources and deferred inflows of resources related to the miscellaneous plan from the following sources:

	Miscella	neous	
	rred Outflows Resources		red Inflows Resources
District contributions subsequent to measurement date	\$ 1,495,908	\$	-
Changes in proportion and differenes between District contributions and proportionate share of contributions  Net differences between projected and actual	638,561		-
earnings on pension plan investments	176,255		-
Differences between expected and actual experience	264,707		10,330
Adjustment due to differences in proportions	614,232		-
Changes of assumptions	 78,691		
Total	\$ 3,268,354	\$	10,330

On June 30, 2025, the District reported \$1,495,908 as deferred outflows of resources related to contributions paid subsequent to the measurement date and will be recognized as a reduction of the net pension liability in the year ended June 30, 2026. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

	M	iscellaneous	
		Deferred	
Year Ended	Outf	lows/(Inflows)	
June 30,	of Resources		
_		_	
2026	\$	839,444	
2027		791,417	
2028		191,657	
2029		(60,402)	
Total	\$	1,762,116	

# **Safety Plan**

For the year ended June 30, 2025, the District recognized a pension expense of \$24,063 and reported deferred outflows of resources and deferred inflows of resources related to the safety plan from the following sources:

		Safe	ety	
	Deferred Outflows of Resources		Deferred Inflows of Resources	
District contributions subsequent to measurement date Changes in proportion and differenes between District	\$	31,587	\$	-
contributions and proportionate share of contributions Net differences between projected and actual		9,400		54
earnings on pension plan investments		1,536		-
Differences between expected and actual experience		2,593		84
Adjustment due to differences in proportions		9,569		-
Changes of assumptions		783		-
Total	\$	55,468	\$	138

On June 30, 2025, the District reported \$31,587 as deferred outflows of resources related to contributions paid subsequent to the measurement date and will be recognized as a reduction of the net pension liability in the year ended June 30, 2026. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

		Safety
	De	eferred
Year Ended	Outflov	vs/(Inflows)
June 30,	of R	esources
2026	\$	11,201
2027		9,774
2028		3,294
2029		(526)
Total	\$	23,743

**Actuarial Assumptions** – The total pension liabilities was determined using the following actuarial assumptions:

	Miscellaneous	Safety
Valuation date	June 30, 2023	June 30, 2023
Measurement date	June 30, 2024	June 30, 2024
Actuarial cost method	Entry age normal	Entry age normal
Discount rate	6.90%	6.90%
Investment rate of return	6.90%	6.90%

<sup>(1)</sup> The mortality table used was developed based on CalPERS' specific data. The table includes 15 years of mortality improvements using Society of Actuaries Scale 90% of scale MP 2016. For more details on this table, please refer to the December 2021 experience study report that can be found on the CalPERS website.

#### **Discount Rate**

The discount rate used to measure the total pension liability was 6.90%. To determine whether the municipal bond rate should be used in the calculation of the discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. The tests revealed the assets would not run out. Therefore, the current 6.90% discount rate is appropriate, and the use of the municipal bond rate calculation is not deemed necessary. The long-term expected discount rate of 6.90% is applied to all plans in the Public Employees' Retirement Fund (PERF). The cash flows used in the testing were developed assuming that both members and employers will make their required contributions on time and as scheduled in all future years. The stress test results are presented in a detailed report called "GASB Crossover Testing Report" that can be obtained at CalPERS website under the GASB 68 section.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense, and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, staff took into account both short-term and long-term market return expectations, as well as the expected pension fund (PERF) cash flows. Taking into account historical returns of all the Public Employees Retirement Funds' asset classes (which includes the agent plan and two cost-sharing plans or PERF A, B, and C funds), expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11+ years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each PERF fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equal to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation:

	Assumed Asset	Real Return
Asset Class	Allocation	Years 1-10 (a)(b)
Global equity - cap weighted	30%	4.54%
Global equity non-cap weighted	12%	3.84
Private equity	13%	7.28
Treasury	5%	0.27
Mortgage	5%	0.50
Investment Grade Corporates	10%	1.56
High Yield	5%	2.27
Emerging Market Debt	5%	2.48
Private Debt	5%	3.57
Real Assets	15%	3.21
Leverage	-5%	(0.59)
Total	100%	

<sup>(</sup>a) An expected inflation of 2.30% used for this period.

Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate The following presents the District's proportionate share of the net pension liability (asset), as well as what the District's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate:

	Miscellaneous  Net Pension	Safety Net Pension
Discount Rate	Liability	Liability (Asset)
1% decrease (5.90%) Current discount rate (6.90%) 1% increase (7.90%)	\$ 6,435,490 3,061,646 284,476	\$ 86,830 31,776 (13,251)

**Pension Plan Fiduciary Net Position** – CalPERS issues a separate annual comprehensive financial report, copies of which may be obtained from the CalPERS Executive Offices, Lincoln Plaza East, 400 Q Street, Sacramento, California 95814.

<sup>(</sup>b) Figures are based on the 2021-22 Asset Liability Management study.

# Note 7 - Other Post-Employment Health Care Benefits (OPEB)

For the fiscal year ended June 30, 2025, the District reported total OPEB liability, deferred outflows of resources, deferred inflows of resources, and OPEB expense as follows:

Total OPEB Liability	De	eferred Outflows of Resources		erred Inflows f Resources		OPEB Expense
\$ 2,745,250	\$	1,233,089		\$ (4,284,051)	\$	398,907

# A. General Information about the District's Other Post Employment Benefit (OPEB) Plan

Plan administration The District's governing board administers the Postemployment Benefits Plan (Plan). The Plan is a single employer defined benefit plan that is used to provide postemployment benefits other than pensions (OPEB) for eligible retirees and their spouses. The Plan provides medical benefits to eligible retirees and their spouses. Benefits are provided through a third-party insurer, and the District contributes to the cost of the plan as specified below. The District's governing board has the authority to establish and amend the benefit terms as contained within the negotiated labor agreements. A separate report was not issued for the Plan.

The District's OPEB plan is not administered through a trust or equivalent arrangement as defined by GASB Statement No. 75. As such, there are no assets accumulated in a trust that meets all of the following criteria: (1) contributions and earnings are irrevocable, (2) plan assets are dedicated to providing OPEB to plan members in accordance with benefit terms, and (3) plan assets are legally protected from creditors of the District, plan administrator, and plan members.

Benefits provided. The District sponsors healthcare coverage under the California Public Employees Medical and Hospital Care Act ("PEMHCA"). Participation in PEMHCA is financed in part by District contributions made to the plan. The District contributes a percentage of the PEMHCA minimum to eligible retirees.

The District contributed \$102.05 per month to PEMHCA on behalf of each eligible retiree in 2024. This amount increased to \$110.60 per month for calendar 2025. Each year, this contribution is increased pursuant to the "unequal contribution method" under PEMHCA, whereby the District contribution for retirees equals 5% of the District's contribution for active employees multiplied by the number of years the District has participated in PEMHCA until such time as the contributions are equal. The PEMHCA minimum was \$157 in 2024 and \$158 for 2025 in which the District contribution to retirees was 65% and 70%, respectively. Additionally, the District pays the PEMHCA percentage-of-premiums admin fee for all retirees participating in PEMHCA.

*Employees Covered by Benefit Terms* Membership in the plan consisted of the following at the measurement date of June 30, 2024:

Active employees	154
Inactive employees or beneficiaries currently receiving benefits payments	2
Total	156

Contributions The benefit payment requirements of the Plan members and the District are established and may be amended by the District. The required contribution is based on projected pay-as-you-go financing requirements. No assets are accumulated in a trust that meets the criteria in Paragraph 4 of GASB Statement No. 75.

# **B.** Total OPEB Liability

The District's Total OPEB Liability was measured as of June 30, 2024 and was determined by an actuarial valuation as of June 30, 2024. Standard actuarial update procedures were used to project/discount from valuation to measurement dates.

Actuarial Assumptions The total OPEB liability was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Actuarial cost method  Valuation of fiduciary net position	Entry Age, Level Percent of Pay No assets held in an irrevocable trust as of the measurement date.
Recognition of deferred inflows and outflows of resources	Closed period equal to the average of the expected remaining service lives of all employees provided with OPEB
Salary increases Inflation rate	3.00 percent 2.50 percent
Healthcare cost trend rate	7.50 percent for 2024 decreasing to 5.40 percent for 2029, 5.25 percent for 2030-2034, 4.60 percent for 2035-2049, 4.50 percent for 2050-2064, 4.25 percent for 2065-2074, and 4.00 percent for 2070 and later years; Medicare ages: 4.50 percent for 2024-2064, 4.25 percent for 2065-2074, and 4.00 percent for 2070 and later years
Preretirement Mortality	
Miscellaneous	Preretirement Mortality Rates for Public Agency Miscellaneous from CalPERS Experience Study (2000-2019).
Safety	Preretirement Mortality Rates for Public Agency Police and Fire from CalPERS Experience Study (2000-2019).
Postretirement Mortality	
Miscellaneous	Post-retirement Mortality Rates for Public Agency Miscellaneous from CalPERS Experience Study (2000-2019).
Safety	Post-retirement Mortality Rates for Public Agency Police and Fire from CalPERS Experience Study (2000-2019).

Actuarial assumptions used in the June 30, 2024 valuation were based on a review of plan experience during the period June 30, 2022 to June 30, 2024.

Discount rate For OPEB plans that are not administered through trusts that meet the criteria in Paragraph 4, GASB 75 requires a discount rate that is a yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The discount rate used to measure the District's Total OPEB liability is based on the Fidelity GO AA 20 Years Municipal Index which was 3.86% as of the June 30, 2023 measurement date and 3.97% as of the June 30, 2024 measurement date.

# C. Changes in Total OPEB Liability

The changes in the total OPEB liability follows:

	Total OPEB Liability
Balance, June 30, 2024	\$ 2,652,690
Service cost Interest Difference between expected and actual experience Changes of assumptions and other inputs Benefit payments Net change	526,355 122,605 (543,116) (7,735) (5,549) 92,560
Balance, June 30, 2025	\$ 2,745,250

# D. Sensitivity of the Total OPEB Liability to Change in the Discount Rate and Healthcare Cost

The following presents the total OPEB liability of the District, as well as what the District's total OPEB liability would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate:

Discount Rate	Total OPEB Liability
1% decrease (2.97%)	\$ 3,281,517
Current discount rate (3.97%)	2,745,250
1% increase (4.97%)	2,315,298

The following presents the total OPEB liability of the District, as well as what the District's total OPEB liability would be if it were calculated using a healthcare cost trend that is one percentage point lower or one percentage point higher than the current rate:

Healthcare Cost Trend Rate	T	otal OPEB Liability
1% decrease (2.97%)	\$	2,170,462
Current healthcare cost trend rate (3.97%)		2,745,250
1% increase (4.97%)		3,512,645

# E. OPEB Expenses and Deferred Outflows/Inflows of Resources Related to OPEB

For the year ended June 30, 2025, the District recognized OPEB expense of \$398,907 and reported deferred outflows and inflows of resources related to OPEB from the following sources:

	rred Outflows f Resources	erred Inflows Resources
OPEB contributions subsequent to measurement date Differences between expected and actual experience Changes of assumptions	\$ 8,077 125,715 1,099,297	\$ 2,906,469 1,377,582
Total	\$ 1,233,089	\$ 4,284,051

Reported as deferred outflows of resources related to contributions subsequent to the measurement date is \$8,077 which will be recognized as a reduction of the OPEB liability in the year ended June 30, 2026. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized as part of OPEB expense as follows:

Year Ended June 30,	Deferred Outflows/(Inflows) of Resources
2026 2027 2028 2029 2030 Thereafter	\$ (252,581) (252,581) (252,581) (246,394) (231,286) (1,823,616)
Total	\$ (3,059,039)

# Note 8 - Commitments and Contingencies

#### **Purchase Commitments**

At June 30, 2025, the District had outstanding purchase and contract commitments of \$4,539,778 for passenger and \$39,312 for freight.

# **Contingent Reimbursement for Land Purchase**

In fiscal year 2025, the District purchased a parcel of land for approximately \$1.31 million to construct a parking lot at the Petaluma North Station. Under a development agreement, if a proposed adjacent development project was approved, the developer would reimburse the District for the purchase price. The agreement was formalized through an Unsecured Contingent Promissory Note dated October 1, 2024, which became effective upon the developer securing construction financing. In fiscal year 2026, the contingency was met, and the District received \$1.31 million. This amount will be reported as nonoperating revenue in the Statement of Revenues, Expenses, and Changes in Net Position for fiscal year 2026. The land remains recorded at historical cost in capital assets.

Required Supplementary Information June 30, 2025

Sonoma-Marin Area Rail Transit District

	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016
CalPERS (Miscellaneous Plan)										
Proportion of the net pension liability (asset)	0.0633%	0.0599%	0.0472%	-0.0136%	0.0349%	0.0281%	0.0231%	0.0238%	0.0214%	0.0281%
Proportionate share of the net pension liability (asset)	\$ 3,061,646	\$ 2,995,908	\$ 2,207,036	\$ (257,780)	\$ 1,473,514	\$ 1,126,646	\$ 870,893	\$ 936,778	\$ 742,146	\$ 585,152
Covered payroll	\$ 17,450,228	\$ 15,310,263	\$ 12,545,318	\$ 12,561,577	\$ 13,265,008	\$ 12,916,529	\$ 11,175,297	\$ 9,930,773	\$ 6,017,592	\$ 3,572,374
Proportionate share of the net pension liability (asset) as a percentage of its covered payroll	17.55%	19.57%	17.59%	-2.05%	11.11%	8.72%	7.79%	9.43%	12.33%	16.38%
Plan fiduciary net position as a percentage of the total pension liability	80%	78%	78%	86%	74%_	75%	75%	73%	74%	78%
Measurement Date	June 30, 2024	June 30, 2023	June 30, 2022	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018	June 30, 2017	June 30, 2016	June 30, 2015
CalPERS (Safety Plan)										
Proportion of the net pension liability (asset)	0.0004%	0.0004%	0.0290%	-0.0051%	0.0349%	0.2813%	0.0000%	_		
Proportionate share of the net pension liability (asset)	\$ 31,776	\$ 32,490	\$ 20,004	\$ (17,841)	\$ 10,982	\$ 4,177	\$ 709			
Covered payroll	\$ 174,040	\$ 129,822	\$ 130,891	\$ 122,516	\$ 211,670	\$ 195,041	180,138			
Proportionate share of the net pension liability (asset) as a percentage of its covered payroll	18.26%	25.03%	15.28%	-14.56%	5.19%	2.14%	0.39%			
Plan fiduciary net position as a percentage of the total pension liability	77%	75%	76%	86%	74%	75%	75%			
Measurement Date	June 30, 2024	June 30, 2023	June 30, 2022	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018			

#### Note:

<sup>1</sup> Significant changes in assumptions: The discount rate remains same in fiscal year 2024: 6.90%. 2 Safety plan became applicable to SMART starting with fiscal year 2019.

		2025	2024		2023	 2022	 2021		2020		2019		2018		2017	2016
CalPERS - Miscellaneous Plan																
Contractually required contribution	\$	1,495,908	\$ 1,380,42	8 9	\$ 1,143,753	\$ 1,085,805	\$ 1,016,119	\$	976,474	\$	910,518	\$	747,878	\$	699,783	\$ 409,897
Less contributions in relation to the contractually required contribution		1,495,908	1,380,42	8	1,143,753	 1,085,805	 1,016,119		976,474		910,518		747,878	_	699,783	 477,840
Contribution deficiency (excess)	\$		\$	<u>-                                    </u>	\$ -	\$ 	\$ -	\$		\$		\$	-	\$		\$ (67,943)
Covered payroll	\$ 1	8,602,828	\$ 17,450,22	8 5	\$ 15,310,263	\$ 12,545,318	\$ 12,561,577	\$ 1	13,265,008	\$ 1	.2,916,529	\$ 1	1,175,297	\$	9,930,773	\$ 6,017,592
Contributions as a percentage of covered payroll		8.04%	7.93	.%	7.47%	8.66%	8.09%		7.36%		7.05%		6.69%		7.05%	6.81%
CalPERS - Safety Plan																
Contractually required contribution	\$	31,587	\$ 23,50	7 5	\$ 16,591	\$ 16,551	\$ 16,454	\$	27,589	\$	23,680					
Less contributions in relation to the contractually required contribution		31,587	23,50	7	16,591	16,551	 16,454		27,589		23,680					
Contribution deficiency (excess)	\$	-	\$	- 5	\$ -	\$ 	\$ -	\$		\$						
Covered payroll	\$	229,559	\$ 174,04	0 5	\$ 129,822	\$ 130,891	\$ 122,516	\$	211,670	\$	195,041					
Contributions as a percentage of covered payroll		13.760%	13.50	<u> </u>	12.780%	 12.645%	 13.430%		13.034%		12.141%					

Safety plan became applicable to SMART starting with fiscal year 2019.

Fiscal year	2025	2024	2023	2022	2021	2020	2019	2018
Total OPEB Liability Service cost Interest Changes of benefit terms Difference between expected and	\$ 526,355 122,605	\$ 409,238 97,361	\$ 726,098 107,031	\$ 794,213 109,811 (1,316,588)	\$ 638,813 96,162	\$ 444,687 72,116	\$ 438,273 54,494 -	\$ 478,730 36,782
actual experience Changes of assumptions Benefit payments	(543,116) (7,735) (5,549)	(79,112) (8,057)	(1,899,309) (230,572) (3,672)	(1,290,966) 760,464 (10,671)	682,576 (4,806)	260,415 308,419 (6,257)	(26,755) (2,891)	(241,085) (3,801)
Net change in total OPEB liability	92,560	419,430	(1,300,424)	(953,737)	1,412,745	1,079,380	463,121	270,626
Total OPEB Liability - Beginning	2,652,690	2,233,260	3,533,684	4,487,421	3,074,676	1,995,296	1,532,175	1,261,549
Total OPEB Liability - Ending	\$ 2,745,250	\$ 2,652,690	\$ 2,233,260	\$ 3,533,684	\$ 4,487,421	\$ 3,074,676	\$ 1,995,296	\$ 1,532,175
Covered-employee Payroll	\$ 17,624,269	\$ 15,440,085	\$ 14,074,763	\$ 12,684,093	\$ 13,476,678	\$ 18,840,794	\$ 11,175,297	\$ 9,930,773
Total OPEB Liability as a Percentage of Covered Payroll	16%	17%	16%	28%	33%	16%	18%	15%
Measurement Date	June 30, 2024	June 30, 2023	June 30, 2022	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018	June 30, 2017

 $<sup>^{1}</sup>$  No assets are accumulated in a trust that meets the criteria of paragraph 4 of Statement 75.

*Note:* In the future, as data becomes available, ten years of information will be presented.

Statistical Section June 30, 2025

Sonoma-Marin Area Rail Transit District

This part of the District's Annual Comprehensive Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health. In contrast to the financial section, the statistical section information is not subject to independent audit.

#### **Financial Trends**

These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time.

- Table 1- Net Position by Component
- Table 2- Changes in Net Position
- Table 3- Non-Capital Expenditures by Category

#### Revenue Capacity

These schedules contain information to help the reader assess the District's most significant revenue source, capital grants and contributions. Also included in this section is current information on the District's ongoing significant source of revenues, the sales tax.

- Table 4- General Revenue by Source
- Table 5- Revenue Base and Revenue Rate
- Table 6- Overlapping Governments and Sales Tax Rates
- Table 7- Principal Revenue Payers

#### **Debt Capacity**

These schedules present information to help the reader assess the affordability of the District's current levels of outstanding debt and the District's ability to issue additional debt in the future.

- Table 8- Debt Service Coverage Ratios
- Table 9- Ratios of Outstanding Debt

# **Demographic and Economic Information**

These schedules offer demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place.

- Table 10- Demographic and Economic Statistics
- Table 11- Principal Employers

#### **Operating Information**

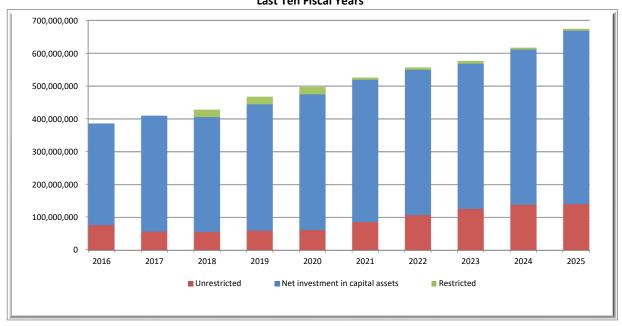
These schedules contain service and infrastructure data to help the reader understand how the information in the District's financial report relates to the services the District provides and the activities it performs.

- Table 12- Operating Information
- Table 13- Employees Full-Time Equivalent

#### Sources

Unless otherwise noted, the information in these schedules is derived from the Annual Comprehensive Financial Reports for the relevant year.

Table 1
SONOMA-MARIN AREA RAIL TRANSIT DISTRICT
NET POSITION BY COMPONENT
Last Ten Fiscal Years



Net investment in capital assets
Restricted
Unrestricted
Total net position

2017	2018	2019	2020
\$353,088,871	\$349,608,580	\$384,506,952	\$413,213,191
\$0	\$22,575,206	23,255,790	22,946,005
56,892,973	55,996,479	59,801,398	61,548,911
\$409,981,844	\$428,180,265	\$467,564,140	\$497,708,107
	\$353,088,871 \$0 56,892,973	\$353,088,871 \$349,608,580 \$0 \$22,575,206 56,892,973 55,996,479	\$353,088,871 \$349,608,580 \$384,506,952 \$0 \$22,575,206 23,255,790 56,892,973 55,996,479 59,801,398

Restricted
Unrestricted
Total net position

2021	2022	2023	2024	2025
\$433,487,686	\$442,201,252	\$442,223,308	\$472,382,723	\$527,827,964
6,662,863	7,440,671	8,244,507	5,985,858	5,909,310
85,779,768	107,092,897	125,981,765	138,683,275	140,559,640
\$525,930,317	\$556,734,820	\$576,449,580	\$617,051,856	\$674,296,914

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# Table 2 SONOMA-MARIN AREA RAIL TRANSIT DISTRICT CHANGES IN NET POSITION Last Ten Fiscal Years

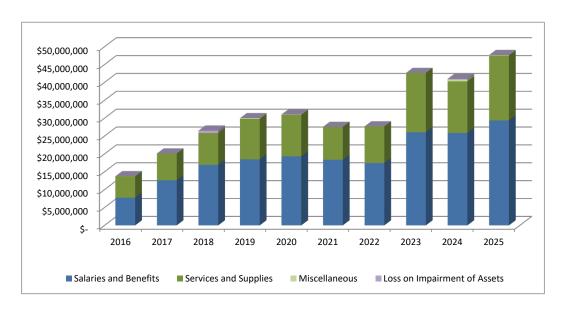
	2016	2017	2018	2019	2020
Operating revenues: Charges for services	\$ 529,191	\$ 588,402	\$ 4,025,111	\$ 5,036,875	\$ 3,965,115
ŭ			<del></del>		
Total operating revenues	529,191	588,402	4,025,111	5,036,875	3,965,115
Operating expenses:					
Salaries and employee benefits	7,737,361	12,610,874	16,950,114	18,453,125	19,295,606
Services and supplies	5,252,012	6,717,902	8,080,825	10,690,334	11,074,071
Depreciation and amortization	4,610,295	4,716,779	17,800,126	19,033,577	22,150,111
Miscellaneous expense	7,541	212	672,332	203,883	100,000
Total operating expenses	17,607,209	24,045,767	43,503,397	48,380,919	52,619,788
Operating income/(loss)	(17,078,018)	(23,457,365)	(39,478,286)	(43,344,044)	(48,654,673)
None resting various (over each)					
Nonoperating revenues (expenses):  Sales and use taxes	34,776,012	36,061,895	37,135,476	41,241,140	38,978,630
Federal, state, and other operating assistance	34,770,012	30,001,033	3,701,366	5,000,756	15,574,795
Investment earnings (loss)	585,178	366,748	724,313	1,974,246	338,227
Interest income	-	-		-	-
Miscellaneous revenues	2,264,334	438,639	2,236,508	4,174,454	1,438,087
Capital expense passed through to other agencies	(295,894)	(62,636)	(3,778,891)	(770,156)	(918,506)
Gain (Loss) on sale of asset	-	-	-	-	-
Rent Income	-	-	-	-	-
Rent expense	(746,718)	(781,084)	(796,640)	(646,236)	(550,406)
Loss on impairment of assets	-	-	-	-	-
Interest expense	(805,558)	(1,164,558)	(5,819,778)	(5,591,608)	(5,273,801)
Total nonoperating revenues (expenses)	35,777,354	34,859,004	33,402,354	45,382,596	49,587,026
Income (loss) before capital contributions	18,699,336	11,401,639	(6,075,932)	2,038,552	932,353
Capital contributions	23,766,059	12,403,890	24,941,459	37,345,323	29,211,620
capital contributions	23,700,033	12, 103,030	2 1,3 11, 133	37,313,323	23,211,020
Change in net position before restatement	\$ 42,465,395	\$ 23,805,529	\$ 18,865,527	\$ 39,383,875	\$ 30,143,973
Restatement FY17	_	_	(666,637)	_	_
Special Item FY22					
Change in net position, Restated	\$ 42,465,395	\$ 23,805,529	\$ 18,198,890	\$ 39,383,875	\$ 30,143,973
J		,,			

Source: SMART annual financial statements. Continued on Next Page

# Table 2 SONOMA-MARIN AREA RAIL TRANSIT DISTRICT CHANGES IN NET POSITION Last Ten Fiscal Years

202	21	2022	2023	2024	2025
\$ 1,2	71,706	\$ 2,727,553	\$ 3,517,277	\$ 3,843,077	\$ 3,755,670
1,2	71,706	2,727,553	3,517,277	3,843,077	3,755,670
18,3	54,310	17,437,640	26,041,905	25,837,387	29,353,269
-	07,194	10,144,193	16,544,637		18,075,067
22,6	97,348	20,877,284	19,377,343	20,471,811	17,966,536
	416	7,412		463,237	130,909
49,7	59,268	48,466,529	61,963,885	61,089,459	65,525,781
(48,4	37,562)	(45,738,976)	(58,446,608)	(57,246,382)	(61,770,111)
44,0	02,410	49,074,830	49,649,375	48,837,349	48,804,068
16,3	01,842	17,184,007	24,663,720	13,267,742	12,681,819
$\epsilon$	28,728	(2,023,805)	839,528	5,181,447	4,348,272
	-	10,461	41,137	40,586	41,290
4,5	38,714	46,229	744,433	537,626	881,230
(3,6	73,565)	(27,758)	-	-	-
	-	-	-	(5,036)	24,417
	-	-	-	-	740,413
(5:	10,370)	(103,576)	(72,732)	(128,409)	(108,669)
(2.2	-	- (4 652 004)	- (4.746.462)	(237,008)	- (4 224 564)
(3,3	74,308)	(1,653,081)	(1,746,162)	(1,514,624)	(1,331,564)
57,9	63,451	62,507,307	74,119,299	65,979,673	66,081,276
9,4	75,889	16,768,331	15,672,691	8,733,291	4,311,165
18,7	46,419	2,743,571	4,042,069	31,868,985	52,933,894
\$ 28,2	22,308	\$ 19,511,902	\$ 19,714,760	\$ 40,602,276	\$ 57,245,059
	-	_	-	-	-
		11,292,136	-	-	
\$ 28,2	22,308	\$ 30,804,038	\$ 19,714,760	\$ 40,602,276	\$ 57,245,059

Table 3
SONOMA-MARIN AREA RAIL TRANSIT DISTRICT
NON-CAPITAL EXPENSE BY CATEGORY
Last Ten Fiscal Years

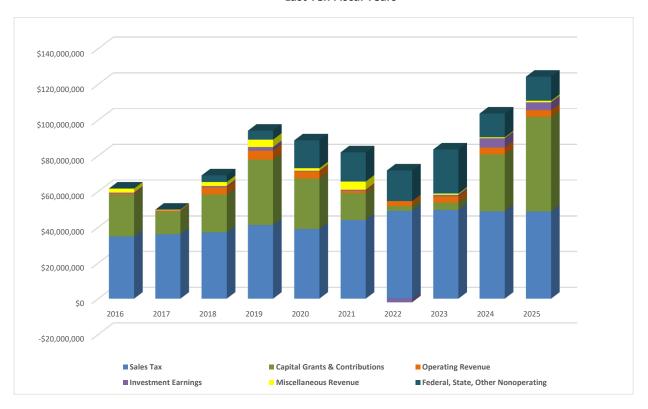


Fiscal Year Ended June 30	Salaries and Benefits		Services and Supplies		Miscellaneous		Loss on Impairment of Assets		Total	
2016	\$	7,737,361	\$	5,998,730	\$	7,541	\$	-	\$	13,743,632
2017		12,610,874		7,498,986		212		-		20,110,072
2018		16,950,114		8,877,465		954		671,378		26,499,911
2019		18,453,125		11,336,570		203,883		-		29,993,578
2020		19,295,606		11,624,477		100,000		-		31,020,083
2021		18,354,310		9,217,564		416		-		27,572,290
2022		17,437,640		10,247,769		7,412		-		27,692,821
2023		26,041,905		16,617,369		-		-		42,659,274
2024		25,837,385		14,445,433		463,237		237,008		40,983,063
2025		29,353,269		18,183,736		130,909		-		47,667,914

Source: Sonoma-Marin Area Rail Transit District Financial Statements 2014 is the first year that the District presented financial reports in an enterprise format 2018 is the first year of Operations; Other Charges Net of Non-cash adjustments

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Table 4
SONOMA-MARIN AREA RAIL TRANSIT DISTRICT
GENERAL REVENUE BY SOURCE
Last Ten Fiscal Years



				Federal, State,				
Fiscal		Capital Grants &	Operating	Other	Investment	Miscellaneous		
Year	Sales Tax	Contributions	Revenue	Nonoperating	Earnings	Revenue	Total	
2016	\$ 34,776,012	\$ 23,470,165	\$ 529,191	\$ -	\$ 585,178	\$ 2,264,334	\$ 61,624,880	
2017	36,061,895	12,341,254	588,402	-	366,748	438,640	49,796,939	
2018	37,135,476	21,162,568	4,025,111	3,701,366	724,313	2,236,508	68,985,342	
2019	41,241,140	36,575,167	5,036,875	5,000,756	1,974,246	4,174,454	94,002,638	
2020	38,978,630	28,293,114	3,965,115	15,574,795	338,227	1,438,087	88,587,968	
2021	44,002,410	15,072,854	1,271,706	16,301,842	628,728	4,588,714	81,866,254	
2022	49,074,830	2,715,813	2,727,553	17,184,007	(2,013,344)	46,229	69,735,088	
2023	49,649,375	4,042,069	3,517,277	24,663,720	880,665	744,433	83,497,539	
2024	48,837,349	31,868,984	3,843,077	13,267,742	5,222,033	553,592	103,592,777	
2025	48,804,068	52,933,894	3,755,670	13,422,232	4,389,562	905,647	124,211,073	

Source: Sonoma-Marin Area Rail Transit District Financial Reports Transit Operation began Fiscal Year 2018

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Table 5
SONOMA-MARIN AREA RAIL TRANSIT DISTRICT
REVENUE BASE AND REVENUE RATE
Last Ten Fiscal Years

	SMART Sales	Total Sales Tax		County Total cable Sales		oma County Taxable Sales	SMART District Total Taxable Sales		
Fiscal Year	Tax Rate	Revenue	(In Thousands)		(In	Thousands)	(In Thousands)		
2016	0.25%	\$ 34,776,012	\$	5,091,014	\$	8,843,184	\$	13,934,198	
2017	0.25%	36,061,895		5,004,443		9,154,084		14,158,526	
2018	0.25%	37,135,476		5,343,038		9,444,873		14,787,910	
2019	0.25%	41,241,140		5,454,389		9,966,334		15,420,723	
2020	0.25%	38,978,630		5,148,864		9,113,111		14,261,975	
2021	0.25%	44,002,410		5,894,353		10,771,239		16,665,592	
2022	0.25%	49,074,830		6,437,421		11,924,130		18,361,551	
2023	0.25%	49,649,375		6,417,951		12,049,847		18,467,798	
2024	0.25%	48,837,349		6,513,242		11,669,998		18,183,240	
2025	0.25%	48,804,068		6,575,411		11,581,898		18,157,309	

Source: www.cdtfa.ca.gov/DataPortal/dataset.htm?url=TaxSalesByCounty

Table 6
SONOMA-MARIN AREA RAIL TRANSIT DISTRICT
OVERLAPPING GOVERNMENTS AND SALES TAX RATES
Last Ten Fiscal Years

-	Marin County										
Fiscal Year	State	City	County	SMART	Total						
2016	7.50%	0 to 0.50%	0.75%	0.25%	8.5% to 9%						
2017	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2018	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2019	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2020	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2021	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2022	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%						
2023	7.25%	0.50% to 1.00%	1.00%	0.25%	8.25% to 9.25%						
2024	7.25%	0.50% to 1.00%	1.00%	0.25%	8.25% to 9.25%						
2025	7.25%	0.50% to 1.00%	1%*	0.25%	8.25% to 9.25%						

		Sonoma	County								
Fiscal Year State		City	County	SMART	Total						
2016	7.50%	0 to 0.75%	0.50%	0.25%	8.25% to 9%						
2017	7.25%	0 to 1.00%	0.625%	0.25%	8.125% to 9.125%						
2018	7.25%	0 to 1.00%	0.625%	0.25%	8.125% to 9.125%						
2019	7.25%	0 to 1.00%	0.625%	0.25%	8.125% to 9.125%						
2020	7.25%	0 to 1.00%	0.750%	0.25%	8.25% to 9.25%						
2021	7.25%	0 to 1.00%	1.00%	0.25%	8.50% to 9.50%						
2022	7.25%	0 to 1.00%	1.00%	0.25%	8.50% to 9.50%						
2023	7.25%	0.50% to 1.00%	1.00%	0.25%	8.50% to 9.50%						
2024	7.25%	0.50% to 1.00%	1.00%	0.25%	9% to 10%						
2025	7.25%	0.50% to 1.5%	2%*	0.25%	9.25% to 10.5%						

<sup>\*</sup> Includes SMART's 0.25% tax

Source: www.cdtfa.ca.gov/taxes-and-fees/sales-use-tax-rates.htm

Table 7
Sonoma-Marin Area Rail Transit District
Principal Revenue Payers

	Fiscal Year 2025							
Principal Revenue Payers: Sales Tax Generators	To	tal Receipts	Percentage					
General Retail	\$	14,102,385	29%					
Transportation	\$	9,575,013	20%					
Food Products	\$	9,519,001	20%					
Business to Business	\$	6,836,464	14%					
Construction	\$	5,935,558	12%					
Miscellaneous	\$	1,901,113	4%					
Total	\$	47,869,534	100%					

	Fiscal						
Principal Revenue Payers: Sales Tax Generators	To	otal Receipts	Percentage				
General Retail	\$	7,978,547	31%				
Transportation	\$	5,597,576	21%				
Food Products	\$	4,972,020	19%				
Business to Business	\$	4,156,846	16%				
Construction	\$	2,796,876	11%				
Miscellaneous	\$	654,932	3%				
Total	\$	26,156,797	100%				

<sup>\*</sup> First available year of SMART sales tax payer analysis

Source: MuniServices, Categorizations and totals may differ from State of California

# Table 8 SONOMA-MARIN AREA RAIL TRANSIT DISTRICT DEBT SERVICE COVERAGE RATIOS

#### **LAST TEN YEARS**

Fiscal Year					Sales Tax	
Ending	Interest	 Principal	Total	Re	venue Actual	Coverage Ratio
6/30/2016	\$ 8,456,950	\$ 4,540,000	\$ 12,996,950	\$	34,776,012	2.68
6/30/2017	8,275,350	5,325,000	13,600,350		36,061,895	2.65
6/30/2018	8,009,100	6,195,000	14,204,100		37,135,476	2.61
6/30/2019	7,730,850	8,365,000	16,095,850		41,241,140	2.56
6/30/2020	7,312,600	9,435,000	16,747,600		38,978,630	2.33
6/30/2021	3,987,001	3,365,000	7,352,001		44,002,410	5.99
6/30/2022	1,656,756	13,280,000	14,936,756		49,074,830	3.29
6/30/2023	1,581,193	14,015,000	15,596,193		49,649,375	3.18
6/30/2024	1,479,444	14,765,000	16,244,444		48,837,349	3.01
6/30/2025	1,324,116	15,580,000	16,904,116		48,804,068	2.89

Table 9
Sonoma-Marin Area Rail Transit District
Debt Per Capita/Debt to Personal Income/Debt Service to Non-Capital Expenditures

				Ratio of Debt		
	Total Outstanding			to Personal	Tota	al Debt
Fiscal Year	Debt	Personal Income	Population	Income	Per	Capita
2016	183,318,018	58,680,231,000	763,882	0.31%	\$	240
2017	175,819,899	63,211,402,000	762,971	0.28%	\$	230
2018	167,528,327	63,843,515,000	759,608	0.26%	\$	221
2019	157,163,502	69,657,112,000	753,162	0.23%	\$	209
2020	145,846,953	73,085,354,000	751,184	0.20%	\$	194
2021	119,605,000	82,064,055,000	741,726	0.15%	\$	161
2022	106,325,000	81,422,908,000	737,148	0.13%	\$	144
2023	92,310,000	86,126,808,000	733,593	0.11%	\$	126
2024*	79,301,409	91,036,036,056	729,475	0.09%	\$	109
2025*	63,338,982	96,225,090,111	725,383	0.07%	\$	87

<sup>\*2024</sup> and 2025 personal income amount estimated.

Source: California Employment Development Department https://labormarketinfo.edd.ca.gov/cgi/databrowsing/localAreaP

**Total Debt Service to Non-Capital Expenditures** 

			Ratio Debt
		Non-Capital	Service to Non-
		Expenditures	Capital
Fiscal Year	Total Debt Service	Including Debt Service	Expenditures
2016	12,996,950	26,740,582	49%
2017	13,600,350	33,710,422	40%
2018	14,204,100	40,704,011	35%
2019	16,095,850	46,089,428	35%
2020	16,747,600	47,767,683	35%
2021**	7,352,001	34,924,291	21%
2022	14,936,756	42,807,576	35%
2023	15,596,193	54,240,569	29%
2024	16,244,444	55,197,076	29%
2025	16,904,116	62,744,630	27%

<sup>\*\*</sup> SMART's 2011A bonds were refunded in October 2020 with the Series 2020A bonds part of debt service is from 2011A bo Source: Annual Comprehensive Financial Report

Table 10
Sonoma-Marin Area Rail Transit District
Demographic and Economic Statistics
Last Ten Years (Unaudited)

		Marin Count	у		
		Personal Income	Per Capita	Unemployment	
Year	Population	(in thousands)	Personal Income	Rate	
2016	260,633	\$ 30,222,883	\$ 117,552	3.4%	
2017	259,725	\$ 32,867,529	\$ 124,552	2.9%	
2018	259,666	\$ 33,196,204	\$ 134,275	2.3%	
2019	258,826	\$ 36,684,680	\$ 138,903	2.3%	
2020	262,321	\$ 38,187,380	\$ 145,575	10.2%	
2021	258,385	\$ 42,704,366	\$ 164,118	4.5%	
2022	255,851	\$ 43,824,350	\$ 171,177	2.7%	
2023	254,301	\$ 45,939,619	\$ 180,575	2.7%	
2024*	253,538	\$ 48,787,875	\$ 191,951	3.9%	
2025*	252,777	\$ 51,812,724	\$ 204,044	4.6%	
		Sonoma Coun	ty		
		Personal Income	Per Capita	Unemployment	
Year	Population	(in thousands)	Personal Income	Rate	
2016	503,249	\$ 28,457,348	\$ 57,264	4.1%	
2017	503,246	\$ 30,343,873	\$ 60,286	3.4%	
2018	499,942	\$ 30,647,311	\$ 64,501	2.7%	
2019	494,336	\$ 32,972,432	\$ 64,869	2.7%	
2020	488,863	\$ 34,897,974	\$ 71,386	11.4%	
2021	483,341	\$ 39,359,689	\$ 81,006	5.5%	
2022	481,297	\$ 37,598,558	\$ 77,900	3.1%	
2023	479,292	\$ 40,187,189	\$ 83,408	3.1%	
2024*	475,937	\$ 42,276,923	\$ 88,079	4.1%	
2025*	472,605	\$ 44,475,323	\$ 93,011	4.7%	

\*2024 & 2025 Personal Income and Per Capita Income estimated based on previous experience

Source: California Employment Development Department

https://labor market info.edd. ca.gov/cgi/databrowsing/local Area Profile QSM or eResult. as p? the profile QSM or example of the profile o

## Table 11 Sonoma-Marin Area Rail Transit District Major Employers (Unaudited)

	Marin County 2025	
Employer	Number of Employees	Industry
Corrections Dept	1,000-4,999	Government Offices
Kaiser Permanente Novato	1,000-4,999	Clinics
Marinhealth Medical Center	1,000-4,999	Hospitals
Bay Equity	500-999	Real Estate Loans
Biomarin Pharmaceutical Inc	500-999	Laboratories - Research & Development
California Alpine Club	500-999	Clubs
College of Marin	500-999	Schools - Universities & Colleges
Glassdoor	500-999	Website Hosting
RH (restoration hardware)	500-999	Furniture
Bay Club	250-499	Health Club Studios & Gymnasiums
Braytom Purcell, LLP	250-499	Attorneys
Community Action Marin	250-499	Membership Organization
Golden Gate Transit	250-499	Transportation Services
Hospice by the Bay Marin	250-499	Physicians & Surgeons
Kaiser Permanente San Rafael	250-499	Hospitals
Macy's	250-499	Department Stores
Managed Health Network	250-499	Health Plans
Marin County Public Works Dept	250-499	Public Work Department
Marin Independent Journal	250-499	Newspapers
Marin YMCA	250-499	Youth Organizations
San Rafael Human Services	250-499	City Government
Sutter Care At Home	250-499	Home Health Services
Township Building Svc Inc	250-499	Janitor Services
Westamerica Bancorporation	250-499	Holding Companies
Whole Foods	250-499	Grocers- Retail
	Sonoma County 2025	
Employer	Number of Employees	Industry
Aabalat Fine & Rare Wines	Number of Employees 1,000-4,999	Wineries
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma	Number of Employees 1,000-4,999 1,000-4,999	Wineries Kitchen Cabinets & Equipment
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals
Aabalat Fine & Rare Wines  Amy's Kitchen, Inc - Petaluma  Medtronic  Providence Santa Rosa Memorial Hospital  Amy's Kitchen, Inc - Santa Rosa  Coast Guard Training Center  County - Sonoma Trnsprtn-Pubc  Fairmont Sonoma Msn Inn & Spa  Protransport - 1  Sonoma County Office of Education  Sutter Santa Rosa Regional Hospital  Amy's Kitchen, Inc - Petaluma	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 500-999	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 500-999 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling Santa Rosa Police Department	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers Police Protection
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling Santa Rosa Police Department Solairus Aviation	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers Police Protection Transportation Equipment Rental/ Leasing
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling Santa Rosa Police Department Solairus Aviation Sonoma County Water Agency	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers Police Protection Transportation Equipment Rental/ Leasing Water Companies - Bottled/Bulk & Etc.
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling Santa Rosa Police Department Solairus Aviation Sonoma County Water Agency Stockham Construction	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers Police Protection Transportation Equipment Rental/ Leasing Water Companies - Bottled/Bulk & Etc. General Contractors
Aabalat Fine & Rare Wines Amy's Kitchen, Inc - Petaluma Medtronic Providence Santa Rosa Memorial Hospital Amy's Kitchen, Inc - Santa Rosa Coast Guard Training Center County - Sonoma Trnsprtn-Pubc Fairmont Sonoma Msn Inn & Spa Protransport - 1 Sonoma County Office of Education Sutter Santa Rosa Regional Hospital Amy's Kitchen, Inc - Petaluma Army National Guard Recruiter First Security Svs Ghilotti Construction La Torilla Factory Macy's Petaluma Valley Hospital Redwood Empire Recycling Santa Rosa Police Department Solairus Aviation Sonoma County Water Agency	Number of Employees 1,000-4,999 1,000-4,999 1,000-4,999 1,000-4,999 500-999 500-999 500-999 500-999 500-999 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499 250-499	Wineries Kitchen Cabinets & Equipment Physicians & Surgeons Hospitals Frozen Specialty Food Manufacturing Federal Government Fire Departments Hotels & Motels Transportation Services County Government Hospitals Frozen Specialty Food Manufacturing Government Offices - State Security Guard & Patrol Service Road Building Contractors All Other General Merchandise Retailers Department Stores Hospitals Recyclable Material Merchant Wholesalers Police Protection Transportation Equipment Rental/ Leasing Water Companies - Bottled/Bulk & Etc.

Source: https://labormarketinfo.edd.ca.gov/majorer/majorer.asp

Table 12
Sonoma-Marin Area Rail Transit District
Operation Information (Unaudited)

			Ī	Doverno	l I	Annual
				Revenue		Annual
				Vehicle	Revenue	Passenger
Fiscal Year	Ridership	Fare Revenue	Average Fare	Hours	Vehicle Miles	Miles
2020	567,103	\$ 3,091,660	\$ 5.45	28,993	82,145	13,516,234
2021	122,849	\$ 706,938	\$ 5.75	13,298	398,291	3,148,345
2022	354,328	\$ 1,283,112	\$ 3.62	23,174	679,245	7,855,912
2023	640,099	\$ 1,800,747	\$ 2.81	34,099	974,008	13,921,410
2024	850,270	\$ 2,192,253	\$ 2.58	27,279	1,019,822	18,405,491
2025	1,123,685	\$ 2,312,507	\$ 2.06	39,692*	1,102,447*	23,384,889*

Daily Fares	Z	one 1	1 Zone 2		Zone 3		Zone 4		Zone 5		Daily Max	
Adult	\$	1.50	\$	3.00	\$	4.50	\$	6.00	\$	7.50	\$	15.00
Disabled & START Program	\$	0.75	\$	1.50	\$	2.25	\$	3.00	\$	3.75	\$	7.50
Youth & Senior	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-

Passes	Adult	Discounted		
31 Day Pass	\$ 117.00	\$	58.50	

<sup>\*</sup> Draft NTD numbers for FY 25

Source: SMART National Transit Database Data & Fare Structure

Table 13
Sonoma-Marin Area Rail Transit District
Board Authorized Full Time Equivilents (FTE) Unaudited

Division	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Administration	18.0	18.0	18.0	19.0	22.0	18.0	15.0	17.0	19.0	20.0
Capital Projects	12.0	12.0	10.0	11.0	11.0	7.0	7.0	7.0	9.0	9.0
Finance	6.0	6.0	7.0	7.0	7.0	6.0	10.0	12.0	12.0	14.0
General Manager	1.0	2.0	2.0	2.0	2.0	1.0	1.0	1.0	1.0	1.0
Legal	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	4.0
Operations	77.0	77.0	83.0	102.5	99.5	97.5	102.5	107.0	111.0	114.0
Safety & Security	2.0	3.5	4.5	4.5	4.5	5.0	5.0	5.0	5.0	6.0
Freight	0.0	0.0	0.0	0.0	0.0	0.0	1.0	6.0	6.0	6.5
Total	119.0	121.5	127.5	149.0	149.0	137.5	144.5	158.0	166.0	174.5



November 6, 2025

To the Governing Board of the Sonoma-Marin Area Rail Transit District Petaluma, California

We have audited the financial statements of the Sonoma-Marin Area Rail Transit District (District) as of and for the year ended June 30, 2025, and have issued our report thereon dated November 6, 2025. Professional standards require that we advise you of the following matters relating to our audit.

### Our Responsibility in Relation to the Financial Statement Audit under Generally Accepted Auditing Standards and *Government Auditing Standards*

As communicated in our letter dated May 21, 2025, our responsibility, as described by professional standards, is to form and express an opinion about whether the financial statements that have been prepared by management with your oversight are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of your respective responsibilities.

Our responsibility, as prescribed by professional standards, is to plan and perform our audit to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control over financial reporting. Accordingly, as part of our audit, we considered the system of internal control of the District solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

We are also responsible for communicating significant matters related to the audit that are, in our professional judgment, relevant to your responsibilities in overseeing the financial reporting process. However, we are not required to design procedures for the purpose of identifying other matters to communicate to you.

#### Planned Scope and Timing of the Audit

We conducted our audit consistent with the planned scope and timing we previously communicated to you.

#### **Compliance with All Ethics Requirements Regarding Independence**

The engagement team, others in our firm, as appropriate, our firm, and other firms utilized in the engagement, if applicable, have complied with all relevant ethical requirements regarding independence.

#### **Qualitative Aspects of the Entity's Significant Accounting Practices**

#### Significant Accounting Policies

Management has the responsibility to select and use appropriate accounting policies. A summary of the significant accounting policies adopted by the District is included in Note 1 to the financial statements. There have been no initial selection of accounting policies and no changes in significant accounting policies or their application during the year, except for the adoption of GASB Statement 101, *Compensated Absences*. No matters have come to our attention that would require us, under professional standards, to inform you about (1) the methods used to account for significant unusual transactions and (2) the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.

#### Accounting Estimates and Related Disclosures

Accounting estimates and related disclosures are an integral part of the financial statements prepared by management and are based on management's current judgments. Those judgments are normally based on knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ markedly from management's current judgments.

The most sensitive accounting estimates affecting the financial statements relate to pension, other postemployment benefits, and compensated absences.

Management's estimates of the pension liability and other post-employment benefits liability, and related deferred inflows of resources and deferred outflows of resources are based on actuarial valuations. Management's estimate of the compensated absence liability is based on historical usage and current policies. We evaluated the key factors and assumptions used to develop the estimates and determined that they are reasonable in relation to the basic financial statements taken as a whole.

#### Financial Statement Disclosures

Certain financial statement disclosures involve significant judgment and are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting District's financial statements relate to:

- **Note 6** describes the valuation of the District's net pension liability and related deferred outflows and inflows of resources. Such amounts are sensitive to the underlying actuarial assumptions used including, but not limited to, the investment rate of return and discount rate. As disclosed, a one percent increase or decrease in the discount rate has a material effect on the District's net pension liability.
- Note 7 describes the District's postemployment benefits liability and related deferred outflows and
  inflows of resources are sensitive to the underlying actuarial assumptions used including, but not limited
  to, the discount rate and healthcare cost trend rate. As disclosed, a one percent increase or decrease in
  the discount rate or the healthcare cost trend rate has a material effect on the District's postemployment benefits liability.

#### Significant Difficulties Encountered during the Audit

We encountered no significant difficulties in dealing with management relating to the performance of the audit.

#### **Uncorrected and Corrected Misstatements**

For purposes of this communication, professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that we believe are trivial, and communicate them to the appropriate level of management. Further, professional standards require us to also communicate the effect of uncorrected misstatements related to prior periods on the relevant classes of transactions, account balances or disclosures, and the financial statements as a whole. Uncorrected misstatements or matters underlying those uncorrected misstatements could potentially cause future-period financial statements to be materially misstated, even though the uncorrected misstatements are immaterial to the financial statements currently under audit.

The following summarizes uncorrected financial statement misstatements whose effects in the current and prior periods, as determined by management, are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

During our audit, we noted that management elected to implement GASB Statement No. 101, Compensated Absences, by presenting the effects of adoption as current year amounts, rather than restating the opening net position. As a result of this presentation, the opening net position for the passenger fund is overstated by approximately \$519 thousand and for the freight fund by approximately \$7 thousand, with corresponding overstatements reflected in current year expenses for both funds. We have evaluated this approach and determined that it was the result of a deliberate and reasonable decision by management, following careful consideration of materiality. We further note that this presentation does not impact the net position as of June 30, 2025.

#### **Disagreements with Management**

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter, which could be significant to the District's financial statements or the auditor's report. No such disagreements arose during the course of the audit.

#### Circumstances that Affect the Form and Content of the Auditor's Report

For purposes of this letter, professional standards require that we communicate any circumstances that affect the form and content of our auditor's report. We did not identify any circumstances that affect the form and content of the auditor's report.

#### **Representations Requested from Management**

We have requested certain written representations from management which are included in the management representation letter dated November 6, 2025.

#### **Management's Consultations with Other Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters. Management informed us that, and to our knowledge, there were no consultations with other accountants regarding auditing and accounting matters.

#### Other Significant Matters, Findings, or Issues

In the normal course of our professional association with the District we generally discuss a variety of matters, including the application of accounting principles and auditing standards, significant events or transactions that occurred during the year, operating conditions affecting the entity, and operating plans and strategies that may affect the risks of material misstatement. None of the matters discussed resulted in a condition to our retention as the District's auditors.

#### **Other Information Included in Annual Reports**

Pursuant to professional standards, our responsibility as auditors for other information, whether financial or nonfinancial, included in Sonoma-Marin Area Rail Transit District's annual reports does not extend beyond the financial information identified in the audit report, and we are not required to perform any procedures to corroborate such other information. However, in accordance with such standards, we have read the other information and considered whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report

Our responsibility also includes communicating to you any information which we believe is a material misstatement of fact. Nothing came to our attention that caused us to believe that such information, or its manner of presentation, is materially inconsistent with the information, or manner of its presentation, appearing in the financial statements.

This report is intended solely for the information and use of the governing board and management of the Sonoma-Marin Area Rail Transit District and is not intended to be, and should not be, used by anyone other than these specified parties.

Menlo Park, California

Esde Saelly LLP